

**QNB ALAHLI S.A.E**  
**(Egyptian Joint Stock Company)**

**Consolidated Financial Statements  
Together With Limited Review Report  
For The Period Ended September 30, 2018**

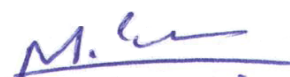
KPMG Hazem Hassan  
Public Accountants & Consultants

Allied for Accounting and Auditing – EY  
Public Accountants & Consultants

**QNB ALAHLI S.A.E**  
**Consolidated Statement of Financial Position**  
**As at 30 September 2018**

(All amounts are shown in Egyptian Pounds)

	Note	September 30, 2018	December 31, 2017
<b>Assets:</b>			
Cash and due from Central Bank of Egypt (CBE)	(15)	12,305,902,101	15,394,031,161
Due from banks	(16)	12,562,795,338	15,777,029,638
Treasury bills	(17)	47,930,132,921	35,016,558,270
Trading investments	(18)	61,322,286	50,954,671
Loans and credit facilities to customers, net	(19)	127,290,714,194	112,596,769,777
<b>Financial Investments:</b>			
- Available-for-sale	(21)	2,298,502,448	2,698,006,718
- Held to maturity	(21)	36,316,238,553	32,331,255,916
Investments in associates	(22)	2,542,214	2,461,216
Intangible assets	(23)	162,781,539	115,937,261
Other assets	(24)	2,946,514,843	4,333,438,831
Deferred tax assets	(33)	253,609,729	225,588,340
Assets leased under finance lease arrangements, net	(25)	2,354,233,152	2,303,717,029
Property and Equipment	(26)	2,188,763,308	2,109,150,026
<b>Total assets</b>		<b>246,674,052,626</b>	<b>222,954,898,854</b>
<b>Liabilities and equity:</b>			
<b>Liabilities:</b>			
Due to banks	(27)	10,511,748,153	3,741,942,711
Customer deposits	(28)	198,223,540,664	184,876,904,178
Financial derivatives	(20)	85,586,852	7,579,910
Other loans	(29)	4,816,280,284	4,341,551,447
Other liabilities	(30)	2,643,181,674	2,806,055,718
Other provisions	(31)	760,169,092	960,336,762
Insurance policyholders' rights	(32)	1,930,983,134	1,628,158,448
Current income tax payable		507,967,056	1,720,556,606
Defined benefits obligation	(34)	423,296,301	365,403,368
<b>Total liabilities</b>		<b>219,902,753,210</b>	<b>200,448,489,148</b>
<b>Equity:</b>			
Issued and paid-up capital	(35)	9,794,649,850	8,904,227,140
Reserves	(36)	10,544,435,573	7,644,171,502
Profit for the period / year and retained earnings	(36)	6,432,172,328	5,957,977,053
<b>Total equity attributable to equity holders of the bank</b>		<b>26,771,257,751</b>	<b>22,506,375,695</b>
Non-controlling interests		41,665	34,011
<b>Total equity</b>		<b>26,771,299,416</b>	<b>22,506,409,706</b>
<b>Total liabilities and equity</b>		<b>246,674,052,626</b>	<b>222,954,898,854</b>



**Mohamed Osman El-Dib**  
Chairman and Managing Director

The accompanying notes from (1) to (40) are an integral part of these Consolidated Financial Statements.  
(Limited review report attached).

QNB ALAHLI S.A.E  
 Consolidated Income Statement  
 For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

	Note	From July 01, 2018 To September 30, 2018	From January 01, 2018 To September 30, 2018	From July 01, 2017 To September 30, 2017	From January 01, 2017 To September 30, 2017
Interest on loans and similar income	(6)	7,744,897,262	22,328,939,226	6,426,416,065	17,627,482,981
Cost of deposits and similar expense	(6)	(4,768,146,831)	(14,401,086,285)	(4,039,081,119)	(11,221,861,627)
<b>Net interest income</b>		<b>2,976,750,431</b>	<b>7,927,852,941</b>	<b>2,387,334,946</b>	<b>6,405,621,354</b>
Fee and commission income	(7)	578,789,990	1,706,787,721	536,351,393	1,508,259,514
Fee and commission expense	(7)	(106,055,220)	(283,309,554)	(82,054,368)	(194,486,196)
<b>Net interest, fee and commission income</b>		<b>3,449,485,201</b>	<b>9,351,331,108</b>	<b>2,841,631,971</b>	<b>7,719,394,672</b>
Dividend income	(8)	-	22,018,006	1,556,850	16,117,998
Net trading income	(9)	12,781,481	43,564,055	78,076,201	111,524,377
Gain / Loss on financial investments	(21)	442,707	59,677,962	278,931	1,276,474
Impairment credit losses	(12)	(142,895,105)	(260,541,144)	(151,336,574)	(425,815,435)
Administrative expenses	(10)	(751,867,750)	(2,090,503,002)	(584,784,071)	(1,691,570,651)
Other operating revenues (expenses)	(11)	3,234,335	150,879,228	(65,790,816)	(81,077,601)
Share of results of associates		(82,056)	80,998	5,428	(56,624)
<b>Profit before income tax</b>		<b>2,571,098,813</b>	<b>7,276,507,211</b>	<b>2,119,637,920</b>	<b>5,649,793,210</b>
Income tax expense	(13)	(646,893,347)	(1,892,843,102)	(599,735,847)	(1,399,844,932)
<b>Net profit for the period</b>		<b>1,924,205,466</b>	<b>5,383,664,109</b>	<b>1,519,902,073</b>	<b>4,249,948,278</b>
<b>Attributable to:</b>					
Equity holders of the bank		1,924,204,137	5,383,656,455	1,519,902,081	4,249,941,651
Non-controlling interests		1,329	7,654	(8)	6,627
<b>Net profit for the period</b>		<b>1,924,205,466</b>	<b>5,383,664,109</b>	<b>1,519,902,073</b>	<b>4,249,948,278</b>
Earnings per share	(14)		4.73		3.73

**Mohamed Osman El-Dib**  
 Chairman and Managing Director

The accompanying notes from (1) to (40) are an integral part of these Consolidated Financial Statements.

QNB ALAHLI S.A.E  
Consolidated Statement Of Changes In Equity  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

	Issued and Paid Up Capital	Legal Reserve	General Reserve	Special Reserve	Capital Reserve	Reserve for Transactions Under Common Control	Available-for-sale Investments Revaluation Reserve	General Banking Risk Reserve	IFRS 9 Reserve	Retained Earnings	Net Profit for the Year / Period	Equity Attributable to Equity Holders of the Bank	Non-Controlling Interests	Total
<b>September 30, 2017</b>														
Balance at 1 January 2017	7,420,189,290	821,487,038	5,262,955,370	173,681,968	10,113,989	4,000,483	(1,212,969,886)	7,149,356	-	424,903,912	4,203,453,654	17,114,965,174	25,282	17,114,990,456
Transfer to reserves and retained earnings	-	201,679,520	3,548,018,596	-	2,821	-	-	-	-	18,748,404	(3,768,449,341)	-	-	-
Remuneration for board members and Employees' profit share from Profit distributions	-	-	-	-	-	-	-	-	-	-	(435,004,313)	(435,004,313)	-	(435,004,313)
Transfer from general reserve to capital increase	1,484,037,850	-	(1,484,037,850)	-	-	-	-	-	-	-	-	-	-	-
Net unrealized gain / (loss) on available-for-sale investments Revaluation Reserve, after deducting gains recycled to profit or loss relating to sold available-for-sale investments as well as taxes – Note No. 36	-	-	-	-	-	-	245,152,805	-	-	-	-	245,152,805	-	245,152,805
Net profit for the period	-	-	-	-	-	-	-	-	-	-	4,249,941,651	4,249,941,651	6,627	4,249,948,278
Transfer from general banking risk reserve	-	-	-	-	-	-	-	(1,108,143)	-	1,108,143	-	-	-	-
<b>Balance at 30 September 2017</b>	<b>8,904,227,140</b>	<b>1,023,166,558</b>	<b>7,326,936,116</b>	<b>173,681,968</b>	<b>10,116,810</b>	<b>4,000,483</b>	<b>(967,817,081)</b>	<b>6,041,213</b>	<b>-</b>	<b>444,760,459</b>	<b>4,249,941,651</b>	<b>21,175,055,317</b>	<b>31,909</b>	<b>21,175,087,226</b>
<b>September 30, 2018</b>														
Balance at 1 January 2018	8,904,227,140	1,023,166,558	7,326,936,116	173,681,968	10,116,810	4,000,483	(902,704,456)	8,974,023	-	435,156,262	5,522,820,791	22,506,375,695	34,011	22,506,409,706
Transfer to reserves and retained earnings	-	264,581,718	2,094,574,293	-	1,938,155	-	-	-	1,282,925,633	613,359,611	(4,257,379,410)	-	-	-
Dividend distributions	-	-	-	-	-	-	-	-	-	-	(1,265,441,381)	(1,265,441,381)	-	(1,265,441,381)
Transfer from general reserve to capital increase	890,422,710	-	(890,422,710)	-	-	-	-	-	-	-	-	-	-	-
Net unrealized gain / (loss) on available-for-sale investments Revaluation Reserve, after deducting gains recycled to profit or loss relating to sold available-for-sale investments as well as taxes – Note No. 36	-	-	-	-	-	-	146,666,982	-	-	-	-	146,666,982	-	146,666,982
Net profit for the period	-	-	-	-	-	-	-	-	-	-	5,383,656,455	5,383,656,455	7,654	5,383,664,109
<b>Balance at 30 September 2018</b>	<b>9,794,649,850</b>	<b>1,287,748,276</b>	<b>8,531,087,699</b>	<b>173,681,968</b>	<b>12,054,965</b>	<b>4,000,483</b>	<b>(756,037,474)</b>	<b>8,974,023</b>	<b>1,282,925,633</b>	<b>1,048,515,873</b>	<b>5,383,656,455</b>	<b>26,771,257,751</b>	<b>41,665</b>	<b>26,771,299,416</b>

The accompanying notes from (1) to (40) are an integral part of these Consolidated Financial Statements.

QNB ALAHLI S.A.E  
Consolidated Statement Of Cash Flows  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

	Note	September 30, 2018	September 30, 2017
<b>Cash flows from operating activities</b>			
Profit before tax		7,276,507,211	5,649,793,210
<b>Adjusted by:</b>			
Property and Equipment depreciation and Intangible assets amortization		179,286,075	169,047,767
Leased assets depreciation		427,667,156	477,371,732
Impairment credit losses	(12)	260,541,144	425,815,435
Loans written off during the period		(17,654,039)	(10,304,550)
Recovery from loans previously written off		25,142,409	39,373,550
Net formed / (reversed) other provisions		5,620,115	93,682,889
Utilized provisions other than loans provision		(7,143,246)	(5,152,816)
Translation differences of other provisions in foreign currencies		790,469	(5,180,904)
Translation differences resulting from monetary foreign currency investments		(32,381,894)	(39,270,678)
Amortization of premium / discount for bonds		(47,185,233)	(228,690,287)
Formed insurance policyholders' rights provisions during the period		302,824,686	180,233,470
(Gain) on sale of Property and Equipment		(5,134,554)	(940,857)
Dividend income	(8)	(22,018,006)	(16,117,998)
Share of results of associates applying the equity method		(80,998)	56,624
(Gain) on sale of Available-for-sale investments	(21)	(59,677,962)	(1,276,474)
<b>Operating profits before changes in assets and liabilities resulting from operating activities</b>		<b>8,287,103,333</b>	<b>6,728,440,113</b>
<b>Net decrease / increase in assets and liabilities</b>			
Due from banks		3,689,932,282	(176,488,798)
Treasury bills		(8,566,590,940)	5,489,316,750
Trading investments		(10,367,615)	(3,450,789)
Loans and credit facilities to customers		(14,961,973,931)	(13,640,619,103)
Financial derivatives		78,006,942	140,457,939
Other assets		(136,552,274)	(433,740,881)
Due to banks		6,769,805,442	1,514,794,106
Customer deposits		13,346,636,486	9,963,112,695
Other liabilities		(162,874,044)	221,270,466
Defined benefits obligation		57,892,933	47,033,932
Leased assets - Lease contracts settlement		45,746,630	(15,820,081)
Income tax paid		(1,787,311,202)	(1,468,047,730)
<b>Net cash flows resulting from operating activities (1)</b>		<b>6,649,454,042</b>	<b>8,366,258,619</b>
<b>Cash flows from investing activities</b>			
Acquisition of Property and Equipment and branches preparation		(306,139,927)	(386,033,993)
Proceeds from sale of Property and Equipment		5,530,846	961,315
Proceeds from financial investments other than held for trading investments		2,930,062,138	3,275,042,139
Acquisition of financial investments other than held for trading investments		(6,244,633,241)	(7,578,535,522)
Acquisition of leased assets		(689,706,626)	(442,162,003)
Proceeds from leased assets		165,776,717	133,292,199
Dividends received		14,921,228	15,334,586
<b>Net cash flows used in investing activities (2)</b>		<b>(4,124,188,865)</b>	<b>(4,982,101,279)</b>
<b>Cash flows from financing activities</b>			
Other loans		474,728,837	(2,324,107,228)
Dividends paid		(1,265,441,381)	(435,004,313)
<b>Net cash flows used in financing activities (3)</b>		<b>(790,712,544)</b>	<b>(2,759,111,541)</b>
<b>Net increase in cash and cash equivalents during the period (1+2+3)</b>		<b>1,734,552,633</b>	<b>625,045,799</b>
Cash and cash equivalents at the beginning of the year		18,522,752,879	13,614,208,466
<b>Cash and cash equivalents at the end of the period</b>	<b>(37)</b>	<b>20,257,305,512</b>	<b>14,239,254,265</b>
<b>Cash and cash equivalents at end of the period are represented in :</b>			
Cash and due from Central Bank of Egypt	(15)	12,305,902,101	12,804,412,064
Due from banks	(16)	12,562,795,338	10,626,605,177
Treasury bills		47,930,132,921	32,462,330,624
Balances with Central Bank of Egypt (mandatory reserve)		(8,238,703,746)	(8,111,913,137)
Balances due from banks with maturities more than 3 months		(1,075,000,000)	(1,444,504,077)
Treasury bills with maturity more than 3 months		(43,227,821,102)	(32,097,676,386)
<b>Cash and cash equivalents at end of the period</b>		<b>20,257,305,512</b>	<b>14,239,254,265</b>

The accompanying notes from (1) to (40) are an integral part of these Consolidated Financial Statements.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**1. Background:**

QNB ALAHLI "S.A.E" was incorporated as an investment and commercial bank on April 13, 1978, in accordance with the provisions of the Investment Law no 43 of 1974 and its executive regulations and the amendments thereon. The Bank provides all banking services related to its activity, through its Head Office located in 5 Champlion Street - Downtown - Cairo and its 6,288 branches served by 216 staff at the date of the financial statements. The Bank is listed on the Egyptian Stock Exchange (EGX).

These Financial statements were approved by the Board of Directors on October 10, 2018.

**2. Summary of significant accounting policies:-**

**2.1 Basis of preparation of the consolidated financial statements**

These consolidated financial statements are prepared in accordance with the instructions of the Central Bank of Egypt (CBE) rules approved by its Board of Directors on 16 December 2008; to under the historical cost convention, as modified by the measurement of financial assets and financial liabilities at fair value or amortized cost, as appropriate, including financial assets classified as at fair value through profit or loss, available-for-sale financial assets, held to maturity financial assets, loans and receivables and all derivative instruments.

These consolidated financial statements have been prepared in accordance with the applicable laws of Egypt.

**2.2.1 Basis of Combinations**

Acquisitions of subsidiaries and businesses are accounted for using the purchase method unless the transaction does not constitute an acquisition in form or substance. Application of the purchase method involves the following steps:

- Identifying an acquirer.
- Measuring the cost of the business combination.
- And allocating, at the acquisition date, the cost of the combination to the assets acquired, liabilities and contingent liabilities assumed.

On acquisition date where control is obtained, the cost of the business combination is measured as the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the acquirer in exchange for control of the acquiree, in addition to any costs directly attributable to the business combination.

Thus, the acquirer recognizes the acquiree's identifiable assets, liabilities and contingent liabilities that meet the recognition criteria at their fair values at the acquisition date, except for non-current assets (or disposal groups) that are classified as held for sale, that are recognized and measured at the lower of their carrying amounts, or fair value less costs to sell.

Goodwill arising on acquisition date is recognized as an asset and initially measured at cost, being the excess of the cost of the business combination over the net fair value of the identifiable assets, liabilities and contingent liabilities recognized.

If, after reassessment, the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the excess is recognized immediately in profit or loss.

The non-controlling interest in an acquiree is initially measured at the non-controlling interest proportionate share in the fair value of the assets, liabilities and contingent liabilities recognized at acquisition date.

When a business combination agreement provides for an adjustment to the cost of the combination contingent on future events, the acquirer includes the amount of that adjustment in the cost of the combination at the acquisition date if the adjustment is probable and can be measured reliably.

A business combination agreement may allow for adjustments to the cost of the combination that are contingent on one or more future events. The acquirer usually estimates the amount of any such adjustment at the time of initially accounting for the combination, even though some uncertainty exists. If the future events do not occur or the estimate needs to be revised, the cost of the business combination is adjusted accordingly.

However, when a business combination agreement provides for such an adjustment, that adjustment is not included in the cost of the combination at the time of initially accounting for the combination if it either is not probable or cannot be measured reliably. If that adjustment subsequently becomes probable and can be measured reliably, the additional consideration shall be treated as an adjustment to the cost of the combination.

In case of a business combination - made through step acquisitions for a Group reorganization purposes - involving entities or businesses under common control in which all of the combining entities or businesses are ultimately controlled by the same party or parties, both before and after the business combination, the acquirer recognizes the identifiable assets, liabilities and contingent liabilities that meet the recognition criteria at their carrying amounts previously reported at the books of the Group with common control.

Any difference between the consideration paid or transferred and the carrying amounts of the acquiree's net assets and contingent liabilities is reflected within equity as a reserve for transactions under common control. This policy is also applied in case of the groups' full or partial acquisition of shares held by the non-controlling interests in a subsidiary or the partial disposition of the Group's interest in a subsidiary while retaining control over that subsidiary.

Therefore, no adjustments are made to reflect new fair value at the date of the combination; rather fair value for net assets, and contingent liabilities acquired in such cases shall be determined based on the fair value that was previously determined when control was initially obtained, as adjusted by any changes in equity components that have occurred during the period from the date when control was initially obtained up to the date when control has increased or decreased.

Since combinations of entities or businesses under common control are scoped out of the CBE basis of preparation and presentation of the banks financial statements, EAS (29) and IFRS (3) Business Combinations, management applied the requirements of EAS (5) and IAS (8), which allows it, in the absence of a specific Standard or Interpretation specifically addressing certain transaction, event or other circumstances, to set and develop an appropriate accounting policy that results in information that is more reliable and relevant to the economic decisions making needs of the financial statements users.

### 2.2.2 Transactions Eliminated on Consolidation

Intra-group balances, and income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

### 2.2.3 Loss of Control

Upon the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee or in accordance with the Group's accounting policy for financial instruments, depending on the level of influence retained.

### 2.2.4 Basis of presentation of consolidation

The consolidated financial statements of the Group incorporate the financial statements of QNB ALAHLI (Parent) and entities controlled by the bank (its Subsidiaries) at the end of each reporting date.

A Subsidiary is an entity (including Special Purpose Entities) that is controlled, directly or indirectly, by the bank (Parent). Control exists when the bank has the power, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. This is usually achieved when the bank owns, directly or indirectly, through subsidiaries, more than half of the voting power of an entity, the existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group has control.

The Group fully consolidates its subsidiaries from the effective date in which control is obtained and deconsolidates them when such control ceases to exist.

The results of subsidiaries acquired or disposed of during the period are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of a Group entity to bring its accounting policies into line with those used by other members of the Group.

Non-controlling interests in the net assets (excluding goodwill) of consolidated subsidiaries are identified separately from the Group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and their share of changes in equity since the date of the combination. Losses applicable to owners of the non-controlling interests in excess of their interest in the subsidiary's equity are allocated against the interests of the Group except to the extent that owners of the non-controlling interests have a binding obligation and are able to make an additional investment to cover the losses.

Since QNB ALAHLI incorporated QNB ALAHLI Factoring Company in which it owns 99.9% of its capital, increased its interest in QNB ALAHLI Leasing Company to 100%, and increased in QNB ALAHLI Life Insurance Company to 100% instead of 25%, and increased in QNB ALAHLI Asset Management Egypt Company to 100% instead of 4.875%, therefore, the full consolidation basis has been used for the preparation of the Group accompanying consolidated financial statements which comprise the financial statements of QNB ALAHLI (the parent) and its subsidiaries, QNB ALAHLI Factoring, QNB ALAHLI Leasing Company, QNB ALAHLI Life Insurance Company and QNB ALAHLI Asset Management Egypt Company from the date in which control over each subsidiary was obtained.

Non-controlling interest in these consolidated financial statements represents interests held by investors other than QNB ALAHLI in the subsidiaries. Information on subsidiaries is set out below.

Company name	Origin Country	Company Capital EGP	Year of Controlling (Acquisition or Incorporation)	Group Stake %
QNB ALAHLI Factoring Company	Egypt	75,000,000	2012	99.99
QNB ALAHLI Leasing Company	Egypt	80,000,000	2012	100
QNB ALAHLI Life Insurance Company	Egypt	120,000,000	2014	100
QNB ALAHLI Asset Management Egypt Company	Egypt	5,000,000	2014	100

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**2.2.5 Investments in associates**

An associate is an entity over which the Group has significant influence that is not control or joint control. Significant influence exists where the bank holds voting rights of 20% to 50% in an entity.

Acquisitions of Associates are accounted for using the purchase method; goodwill arising on acquisition of an associate, if any, is not presented separately, but is rather included within the carrying amount of the investment. Investments in associates are accounted for subsequently in the consolidated financial statements using the equity method.

According to the equity method, an investment in an associate is initially recognized in the statement of financial position at cost and is subsequently adjusted to recognize the Group's share in profit or loss, and other changes in the net assets, of the associate.

**2.3 Segment reporting**

An operating segment is a group of assets and operations providing products or services whose risks and benefits are different from those associated with products or services provided by other operating segments. A geographical segment provides products or services within a specific economic environment characterized by risks and benefits different from those related to other geographical segments operating in a different economic environment.

The Bank is divided into two main business lines, which are corporate banking and retail banking. In addition, a corporate center acts as a central funding department for the bank's core businesses. The dealing room, proprietary activity and other noncore businesses are reported under the corporate banking business line.

For the purpose of preparation of segment reporting by geographical region, segment profit and loss and assets and liabilities are presented based on the location of the branches. Given that the bank does not have any entity abroad, and unless otherwise stated in a specific disclosure, all equity and debt instruments of the bank issued by foreign institutions and credit facilities granted to foreign counterparties are reported based on the location of the domestic branch where such assets are recorded.

**2.4 Foreign currency translation**

**2.4.1 Functional and presentation currency**

The consolidated financial statements of the group are presented in the Egyptian Pound which is the bank's functional and presentation currency.

**2.4.2 Transactions and balances in foreign currencies**

The Bank maintains its accounting records in Egyptian Pounds. Transactions in foreign currencies during the period are translated into the Egyptian Pounds using the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are re-translated at end of reporting period at the exchange rates then prevailing. Foreign exchange gains and losses resulting from settlement and translation of such transactions and balances are recognized in the income statement and reported under the following line items:

- Net trading income from held for trading assets and liabilities.
- Other operating revenues (expenses) from the remaining assets and liabilities.

Changes in the fair value of investments in debt instruments; which represent monetary financial instruments, denominated in foreign currencies and classified as available-for-sale assets are analyzed into differences resulting from changes in the amortized cost of the instrument, differences resulting from changes in the applicable exchange rates and differences resulting from changes in the fair value of the instrument. Differences resulting from changes in the amortized cost are recognized and reported in the income statement in 'Interest on loans and similar income' whereas differences resulting from changes in foreign exchange rates are recognized and reported in "Other operating revenues (expenses)". The remaining differences resulting from changes in fair value are recognized in equity and accumulated in the "Available-for-sale investments revaluation reserve".

Valuation differences arising on the measurement of non-monetary items at fair value include gains or losses resulting from changes in foreign currency exchange rates used to translate those items. Total fair value changes arising on the measurement of equity instruments classified as at fair value through profit or loss are recognized in the income statement, whereas total fair value changes arising on the measurement of equity instruments classified as available-for-sale financial assets are recognized directly in equity in the "Available-for-sale investments revaluation reserve".

Leased assets denominated in foreign currency which the group leases to others are measured at historical cost and translated to Egyptian Pounds using the exchange rates prevailing at the dates of the initial recognition.

**2.5 Financial assets**

**The Bank classifies its financial assets into the following categories:**

Financial assets classified as at fair value through profits or loss, loans and receivables, held to maturity financial assets, and available-for-sale financial assets. The classification depends on the nature and purpose of the financial assets and is determined by management at the time of initial recognition.



**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**2.5.1 Financial assets classified as at fair value through profit or loss**

This category includes financial assets held for trading and financial derivatives.

A financial instrument is classified as an instrument held for trading if it is primarily acquired for the purpose of the sale in the short term or if it represents a part of a portfolio of specific financial instruments that are managed together and there is evidence of recent actual transactions that resulted in short-term profit taking, or it is a derivative that is not designated and effective as a hedging instrument.

**2.5.2 Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than the following:

- The group intends to sell immediately or in the short term, which are classified as held for trading.
- The group upon initial recognition designates as available-for-sale.
- The group may not recover substantially all of its initial investment, other than because of deterioration in the credit worthiness of the issuer.

**2.5.3 Held to maturity financial assets**

Held to maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the group has the positive intent and ability to hold to maturity. The group will not classify any financial assets as held to maturity if the group has, during the current financial year or during the two preceding financial years, sold or reclassified more than an insignificant amount of held to maturity investments before maturity other than those allowed in specific circumstances.

**2.5.4 Investments held for trading**

Investments held for trading, including investment portfolios managed by others and investment in Mutual Funds not issued by Insurance Companies and acquired for trading purposes, are valued at fair value (market value or redemption value) at the balance sheet date. Profit / Loss arising from revaluation is recorded under Net trading income.

**2.5.5 Available-for-sale financial assets**

Available-for-sale financial assets are those non-derivative financial assets intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

**The following is applied in respect of all financial assets:**

- Regular-way purchases and sales of financial assets classified as at fair value through profit or loss, loans and receivables, held to maturity and available-for-sale are recognized using the settlement-date, which is the date that an asset is delivered to or by the entity.
- All financial assets, other than those classified as at fair value through profit or loss, are initially recognized at fair value plus transaction costs. Financial assets classified as at fair value through profit or loss are initially recognized at fair value. Transaction costs associated with those assets are expensed and reported in the income statement in "Net trading income".
- The Group derecognizes a financial asset only when the contractual rights to the cash flows from the financial asset expire or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. Financial liabilities are derecognized when they are extinguished; that is when the obligation is discharged, cancelled or it expires.
- Available-for-sale, held for trading And financial assets designated as at fair value through profit or loss are subsequently measured at fair value. Loans and receivables and held-to-maturity investments are subsequently measured at amortized cost.
- Gains and losses arising from changes in the fair value of the financial assets classified as at fair value through profit or loss are recognized in the income statement in the period in which they arise. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognized directly in equity, until the financial asset is derecognized or impaired, at which time, the cumulative gain or loss previously recognized in equity is recognized in the income statement.
- Interest income calculated using the amortized cost method, and gains and losses arise from the foreign currency on monetary financial assets classified as available-for-sale financial investments shall be recognized in the income statement. Dividends resulted from the equity instruments classified as available-for-sale shall be recognized in the income statement when the entity's right to receive payment is established.
- The fair value of quoted investments in an active market is based on current bid prices. If there is no active market for a financial asset, it is measured at cost less of any impairment losses.

**2.6 Offsetting of financial assets and financial liabilities**

Financial assets and liabilities are offset when the group has a legally enforceable right to offset the recognized amounts and it intends to settle these amounts on a net basis, or realize the asset and settle the liability simultaneously.

Items of purchase agreements of treasury bills with the obligation to resell and sale agreement of treasury bills with the obligation to repurchase (repos and reverse repos) are shown net in the financial position under the item of treasury bills.

## 2.7 Financial derivatives and hedge accounting

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently measured at fair value. Fair values are determined based on quoted market prices in active markets, including recent market transactions, or valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are recognized as assets when their fair value is positive and as liabilities when their fair value is negative.

Embedded derivatives, such as the conversion option in a convertible bond, are treated as separate derivatives if they meet the definition of a financial derivative, and when their economic characteristics and risks are not closely related to those of the host contract, provided that the host contract is not classified as at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognized in the income statement "Net trading income" ;unless the group chooses to designate the hybrid contract as a whole as at fair value through profit or loss.

The timing of recognition in profit or loss, of any gains or losses arising from changes in the fair value of derivatives, depends on whether the derivative is designated as a hedging instrument, and the nature of the item being hedged. The parent bank designates certain derivatives as:

- Hedging instruments of the risks associated with fair value changes of recognized assets or liabilities or firm commitments (fair value hedge).
- Hedging of risks relating to future cash flows attributable to a recognized asset or liability or a highly probable forecast transaction (cash flow hedge).

Hedge accounting is used for derivatives designated in a hedging relationship when the following criteria are met. At the inception of the hedging relationship, the bank documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the bank documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

### 2.7.1 Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognized immediately in profit or loss, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The effective portion of changes in the fair value of the interest rate swaps and the changes in the fair value of the hedged item attributable to the hedged risk are recognized in profit or loss. Additionally, interest differential on interest rate swaps is recognized in profit or loss as part of 'net interest income' line item in the income statement. Any ineffectiveness is recognized in profit or loss in "Net trading income".

When the hedging instrument no longer qualifies for hedge accounting, the adjustment to the carrying amount of a hedged item, measured at amortized cost, arising from the hedged risk is amortized to profit or loss from that date to maturity of the asset using the effective interest method. Adjustment to the carrying amount of a hedged equity instrument that has been deferred in equity remains in equity until the asset is derecognized.

### 2.7.2 Cash flow hedge

The effective portion of changes in the fair value of derivatives designated and effective for cash flow hedge is recognized in equity while changes in fair value relating to the ineffective portion is recognized immediately in the income statement in "Net trading income".

Amounts accumulated in equity are transferred to income statement in the relevant periods when the hedged item affects the income statement. The effective portion of changes in fair value of interest rate swaps and options are reported in "Net trading income".

When a hedging item expires or is sold or if hedging instrument no longer qualifies for hedge accounting requirements, gains or losses that have been previously accumulated in equity remain in equity and are only recognized in profit or loss when the forecast transaction ultimately occurs. If the forecast transaction is no longer expected to occur any related cumulative gain or loss on the hedging instrument that has been recognized in equity shall be reclassified immediately to profit or loss.

### 2.7.3 Derivatives that do not qualify for hedge accounting

Where a derivative instrument does not qualify for hedge accounting, changes in fair value of that derivative and related interest are recognized immediately in the income statement in "Net trading income" line item. However, gains or losses arising from changes in fair value of derivatives that are managed in conjunction with financial assets or financial liabilities, designated upon initial recognition at fair value through profit or loss, are included in "net income from financial instruments designated upon initial recognition as at fair value through profit or loss".

## 2.8 Interest income and expense

Interest income and expense on all interest-bearing financial instruments, except for those classified as held for trading or designated as at fair value through profit or loss, are recognized in "Interest income" and "Interest expense" line items in the income statement using the effective interest rate method.

The effective interest rate is a method of calculating the amortized cost of a debt instrument whether a financial asset or a financial liability and of allocating its interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial debt instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability on initial recognition. When calculating the effective interest rate, the Group estimates the future cash flows, considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

Interest income on loans is recognized on an accrual basis except for the interest income on non-performing loans, which ceases to be recognized as revenue when the recovery of interest or principle is in doubt.

Interest income on non-performing or impaired loans and receivables ceases to be recognized in profit or loss and is rather recorded off balance sheet in statistical records. Interest income on these loans is recognized as revenue on a cash basis as follows:

- 1- For retail loans, personal loans, small and medium business loans, real estate loans for personal housing and small loans for businesses, when interest income is collected and after recovery of all arrears.
- 2- For corporate loans, interest income is recognized on a cash-basis after the bank collects 25% of the rescheduled installments and provided these installments continue to be paid for at least one year.

If a loan continues to be performing thereafter, interest accrued on the principal then outstanding starts to be recognized as revenues. Interest that is marginalized prior to the date when the loan becomes performing is not recognized in profit or loss except when the total balance of loan, prior to that date, is paid in full.

## **2.9 Fees and commission income**

Fees charged for servicing a loan or facility that is measured at amortized cost, are recognized as revenue as the service is provided. Fees and commissions on non-performing or impaired loans or receivables cease to be recognized as income and are rather recorded off balance sheet. These are recognized as revenue - on a cash basis - only when interest income on those loans is recognized in profit or loss, at which time, fees and commissions that are an integral part of the effective interest rate of a financial asset are treated as an adjustment to the effective interest rate of that financial asset.

Commitment fees received by the bank to originate a loan are deferred if it is probable that the bank will enter into a specific lending arrangement and are regarded as a compensation for an ongoing involvement with the acquisition of the financial instrument and recognized as an adjustment to the effective interest rate. If the commitment expires without the bank making the loan, the fees are recognized as revenue on expiry.

Loan syndication fees received by the bank are recognized as revenue when the syndication has been completed, only if the bank arranges the loan and retains no part of the loan package for itself (or retains a part at the same effective interest rate for comparable risk as other participants).

Fees and commissions that are earned on negotiating or participating in the negotiation of a transaction in favor of another entity, such as arrangements for the allotment of shares or another financial instrument or acquisition or sale of an enterprise on behalf of a client, are recognized as revenue when the transaction has been completed. Administrative consultations and other service fees are usually recognized as revenue on a straight-line basis over the period in which the service is rendered. Fees from financial planning management and custodian services provided to clients over long periods are usually recognized as revenue on a straight-line basis over the period in which these services are rendered.

## **Leasing revenues**

Revenues from lease contracts are recognized based on the interest rate implicit in each contract plus an amount equal to depreciation of the leased asset. Debit/credit differences between revenue recognized in profit or loss and rental value for each period are recorded in "leased assets – lease contracts settlement" account in the balance sheet whose balance is to be settled against the carrying amount of leased asset at the end of the contract period.

## **Insurance revenues**

Premium income and Claim expense is recognized on accrual basis.

## **2.10 Dividends income**

Dividend income on investments in equity instruments and similar assets, other than investments in subsidiaries and associates, is recognized in the income statement when the bank's right to receive payment is established.

## **2.11 Purchase and resale agreements and sale and repurchase agreements (repos and reverse repos)**

Securities may be lent or sold according to a commitment to repurchase (Repos) a reclassified in the financial statements and deducted from treasury bills balance. Securities borrowed or purchased according to a commitment to resell them (Reverse Repos) are reclassified in the financial statements and added to treasury bills balance. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest rate method.

## **2.12 Impairment of financial assets**

The group reviews all its financial assets, except those classified as at fair value through profit or loss, to assess whether an indication exists that these assets have suffered an impairment loss as described below:

### **2.12.1 Financial assets carried at amortized cost**

At end of each reporting period, an assessment is made whether there is objective evidence that any financial asset or group of financial assets has been impaired as a result of one or more events occurring since they were initially recognized (a "loss event") and whether that loss event has impacted the future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The group considers the following indicators to determine the existence of substantive evidence for impairment losses:

- Significant financial difficulty of the issuer or obligor.
- A breach of contract, such as a default or delinquency in interest or principal payments.
- It is becoming probable that the borrower will enter bankruptcy or financial re-organization.
- Deterioration of the competitive position of the borrower.
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider.
- Impairment in the value of collaterals.
- Deterioration in the creditworthiness of the borrower.

An objective evidence for impairment loss of the financial asset includes observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with an individual financial asset in the group.

The bank estimates the period between the date on which the loss event has occurred and the date on which the impairment loss has been identified for each specific portfolio. For application purposes, the bank considers such period to equal one.

The Group first assesses is made whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant.

If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment based on the historical loss rates.

Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment. An asset that is individually assessed for impairment but for which an impairment loss is not recognized is included in a group of other similar assets.

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). The carrying amount of the asset shall be reduced through use of an allowance account. The amount of the loss shall be recognized in profit or loss.

If a loan, receivable or held to maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate(s) determined under the contract at the date on which an objective evidence for impairment of the asset has been identified.

As a practical expedient, the bank may measure impairment of a financial asset carried at amortized cost on the basis of an instrument's fair value using an observable market price. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purpose of a collective assessment of impairment, financial assets are grouped on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms.

When assessing the impairment loss for a group of financial assets on the basis of the historical loss rates, future cash flows in the group are estimated on the basis of the contractual cash flows of the group's assets and the historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted based on current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The Group ensures that estimates of changes in future cash flows reflect and are directionally consistent with changes in related observable data from period to period. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the management to reduce any differences between loss estimates and actual loss experience.

#### 2.12.2 Available-for-sale financial assets

At the end of each financial period, the bank assesses whether there is objective evidence that any financial asset or group of financial assets classified as available-for-sale has been impaired.

According to the central bank of Egypt's rules, a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost is an objective evidence of impairment. Such decline is presumed to be significant for the equity instruments if it reaches 10% of the cost of the financial instrument, whereas it is presumed a prolonged decline when it extends for a period of more than 9 months.

When a decline in the fair value of an available-for-sale financial asset has been recognized in equity and there is objective evidence that the asset is impaired the cumulative loss that had been recognized in the equity reserve shall be reclassified from equity to profit or loss as a reclassification adjustment even though the financial asset has not been derecognized.

In respect of available-for-sale equity securities, impairment losses previously recognized in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognized directly in equity. However if, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss shall be reversed, with the amount of the reversal recognized in profit or loss for that debt instrument.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**2.13 Intangible assets**

**2.13.1 Goodwill**

Goodwill, arising from the acquisition or legal merger of subsidiaries, represents the difference between the cost of the combination and the acquiree interest in the fair value of the identifiable assets, liabilities and qualifying contingent liabilities of the acquiree at the acquisition date. Goodwill is annually tested for impairment and is written-down to profit or loss at an annual amortization of 20% or impairment loss whichever is higher.

**2.13.2 Software (computer programs)**

Expenditure on upgrade and maintenance of computer programs is recognized as an expense in the income statement in the period in which it is incurred. Expenditures directly incurred in connection with specific software are recognized as intangible assets if they are controlled by the group and when it is probable that they will generate future economic benefits within more than one year that exceed its cost. Direct costs include the cost of the staff involved in upgrading the software in addition to a reasonable portion of relative overheads.

Upgrade costs are recognized and added to the original cost of the software when it is likely that such costs will increase the efficiency or enhance the performance of the computers software beyond its original specification.

Cost of computer software recognized as an asset shall be amortized over the period of expected benefits from three to five years except for the core IT system that is amortized over ten years.

**2.14 Property and Equipment**

The Group's property and equipment include lands and buildings of the bank which basically comprise the head office premises and branches building. All property and equipment are carried at historical cost net of accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the construction or acquisition of the items. Subsequent costs are included in the assets carrying amount or recognized separately, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. Repairs and maintenance expenses are recognized in profit or loss within "other operating costs" line item during the financial period in which they are incurred.

The Group considers the residual value of its property and equipment as insignificant and immaterial in relation to the depreciable amount; therefore, the depreciable amount of the bank's property and equipment is determined without any deduction for residual values. Depreciation is charged so as to write off the cost of assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method based on the following annual rates:

Buildings		50 years
Fixtures	Decoration & installations	10 years
	Lifts	15 years
	Electricity & Air conditioning	10 years
	Generators	30 years
	Telephone network & CCTV	10 years
	Firefighting system & Plumbing system	10 years
	Other installations	10 years
Leasehold improvements		The shortest of 10 years or contract period

Depreciation periods for property and equipment, other than buildings, depend on their useful lives which are usually estimated as specified below:

Furniture	10 years
Armored vaults	20-30 years
IT equipment	5 years
Electric appliances	5 years
Vehicles	5 years

The carrying amounts of its depreciable property and equipment are reviewed whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Where the carrying amount of an asset exceeds its recoverable amount, the carrying amount is reduced to its recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. Gains or losses on disposals are determined by comparing proceeds with relevant carrying amount. These are included in profit or loss in other operating income (expenses) in the income statement.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**2.15 Impairment of non-financial assets**

Non-financial assets that do not have definite useful lives, except for goodwill are not amortized. These are annually tested for impairment. Depreciable property and equipment are tested for impairment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Impairment loss is recognized and the carrying amount of an asset is reduced to the extent that such carrying amount exceeds the asset's recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. For the purpose of estimating the impairment loss, where it is not possible to estimate the recoverable amount of an individual asset, The Group estimates the recoverable amount of the cash-generating unit to which the asset belongs is estimated.

At the end of each year, the group reviews non-financial assets for which an impairment loss is recognized to assess whether or not all or part of such impairment losses should be reversed through profit or loss.

**2.16 Leasing**

Lease contracts are accounted according to Law 95 of 1995 for financial lease. All other lease contracts are recognized as operating leases.

**2.16.1 As a lessee**

Lease payments made under operating leases, net of any discounts received from the lessor, are recognized as an expense in profit or loss on a straight-line basis over the lease term.

**2.16.2 As a lessor**

Assets leased out under operating lease contracts are reported as part of the fixed assets in the statement of financial position and are depreciated over the expected useful lives of the assets, on the same basis as other property assets. Lease rental income is recognized in profit or loss, net of any discounts granted to the lessee, using the straight line method over the contract term.

Assets leased out under finance lease contracts, are reported in the statement of financial position within fixed assets and are depreciated over the expected useful life of the assets using the same method followed in depreciating similar assets. Lease income is recognized using the rate of return implicit in each lease contract in addition to an amount equal to depreciation charge for the period. Differences between lease income recognized in the income statement and rental receivable from lease customers are accumulated and reported in the statement of financial position in a separate account until duration of the lease contract expires, at which time offset occurs between the account balance and net book value of leased assets.

Maintenance and insurance expenses shall be charged to the income statement when incurred to the extent that they are chargeable to the lessee. If substantive evidence indicates that the group could not be able to collect all balances due from finance lease debtors, these balance are reduced to their expected realizable value.

Depreciation is charged so as to write off the cost of leased assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method based on the following annual rates:

Computers	2-8 years
Equipment	4-10 years
Vehicles	4-5 years
Building	17-50 years

**2.17 Cash and cash equivalents**

For the purposes of the cash flow statement, cash and cash equivalents comprise balances due within three months from date of placement or acquisition. They include cash and balances placed with the Central Bank of Egypt (other than those required under the mandatory reserve), current accounts with Banks and treasury bills, certificates of deposits and other governmental notes.

**2.18 Other provisions**

Provisions for obligations, other than those for credit risk or employee benefits, due within more than 12 months from the date of consolidated financial statements are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the reporting date. An appropriate pretax discount rate that reflects the time value of money is used to calculate the present value of such provisions.

For obligations due within less than twelve months from the date of consolidated financial statements, provisions are calculated based on undiscounted expected cash outflows unless the time value of money is material, in which case provisions are measured at present value.

When a provision is wholly or partially no longer required, it is reversed through profit or loss under "other operating income (expenses)" line item.

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

**2.19 Insurance activity**

**2.19.1 Technical reserves**

**2.19.1.1 Mathematical reserve**

The mathematical reserve is calculated by the actuarial expert according to the technical basis approved by the board of the Egyptian Financial Supervisory Authority (Formerly Egyptian Insurance Supervisory Authority), in addition to the portion of each certificate from the increase (decrease) in the capital value resulting from insurance premiums invested in investment portfolio for the account of policyholders.

**2.19.1.2 Provision for outstanding claims**

A provision for outstanding claims is established for life and personal accident insurance policies. Which were reported before the year-end but not settled at the balance sheet date.

**2.19.2 Receivables arising from insurance contracts**

Receivables arising from insurance contract either as installments under collection or current accounts of insured parties are carried at amortized cost which represent nominal balances, net of impairment loss.

**2.19.3 Due from insurance and reinsurance companies**

Insurance and reinsurance companies stated at amortized cost, which represent its book value, net of allowance for impairment loss.

**2.20 Financial guarantees**

A financial guarantee contract is a contract issued by the group as security for loans or overdrafts due from its clients to other entities that requires the group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. Financial guarantees are generally issued by the Bank to beneficiary banks, corporations and other entities on behalf of the bank's clients.

When a financial guarantee is recognized initially, it is measured at its fair value plus, transaction costs that is directly attributable to the issue of such financial guarantee.

After initial recognition, a financial guarantee contract issued by the Bank is measured at the higher of:

- (I) The amount initially recognized less, when appropriate, cumulative amortization of security fees recognized as income in profit or loss using the straight-line method over the term of the guarantee; and
- (II) The best estimate for the payments required to settle any financial obligation resulting from the financial guarantee at the reporting date.

Such estimates are made based on experience in similar transactions and historical losses as supported by management judgment.

Any increase in the obligations resulting from the financial guarantee, is recognized within other operating income (expenses) in the income statement.

**2.21 Employee benefits**

**2.21.1 Post-employment benefits (defined benefit plans) and defined contribution plans:**

The Bank is liable for all obligations arising from its plans for employee benefits which comply, in all material respects, with the principles set out below. Starting 1 January 2009, the Bank has fully complied with the policy referred to below, and recognized any adjustments, resulting from the first full implementation of amendments to the CBE rules, directly on retained earnings.

The Bank provides several post-employment benefits to its employees, such as the medical care scheme which qualifies as a defined-benefit plan. A defined benefit plan commits the Bank, either formally or constructively, to pay a certain amount or level of future benefits and therefore bears the medium- or long-term risk.

The Bank recognizes the defined benefit obligation as a liability in the statement of financial position under "obligations for post-retirement schemes" to cover the total value of such obligations. This is assessed regularly by independent actuary using the projected unit credit method. This valuation technique incorporates assumptions about demographics variables, staff turnover, salary growth rate and discount and inflation rates.

When these plans are financed from external funds classified as plan assets, the fair value of these funds is subtracted from the defined benefit obligation. Differences arising from changes in the actuarial assumptions and estimates are recognized in the income statement as actuarial gains or losses to the extent of the higher of the following two amounts as of the end of the previous financial period:

- 10% of the present value of the defined benefit obligation (before deducting plan assets) and
- 10% of the fair value of the plan assets.



**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

Actuarial gains and losses that exceed the 10 percent criteria above are amortized to profit or loss over the expected average remaining working lives of the participating employees.

Past service cost is recognized immediately to the extent that the benefits have already vested, and otherwise is amortized on a straight-line basis over the average period until the benefits become vested. Annual cost of employee benefits plans is reported as part of general and administrative expenses (employee costs).

Defined contribution plans are pension schemes whereby the group pays defined contributions to an independent entity. The group shall not be under legal or constructive obligation to pay more contributions if this entity doesn't maintain adequate assets to pay-off the employees' benefits in return for their service in the current and previous periods.

According to the defined contribution plans, contributions are paid to private sector pension scheme under mandatory or voluntary contractual arrangement. The group shall be under no additional obligation other than the contribution payments. Contributions to defined contribution retirement benefit plans are recognized as employee benefits cost when employees have rendered service entitling them to the contributions. Prepaid contributions shall be recognized as assets to the extent that these contribution payments will reduce future payments or result in cash refunds.

## **2.22 Income taxes**

Income tax expense on the period's profit or loss represents the sum of the tax currently payable and deferred tax and is recognized in the income statement, except when they relate to items that are recognized directly in equity, in which case the tax is also recognized in equity.

The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period, in addition to income tax differences related to prior years.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. However, when it is expected that the tax benefit will increase, the carrying amount of deferred tax assets shall increase to the extent of previous reduction.

## **2.23 Borrowings**

Loans obtained by the bank are initially recognized at fair value net of transaction costs incurred in connection with obtaining the loan. Borrowings are subsequently measured at amortized cost, with the difference between net proceeds and the value to be paid over the borrowing period, recognized in profit or loss using the effective interest rate method.

## **2.24 Capital**

### **2.24.1 Capital issuance cost**

Issued and paid up-capital (i.e. bank's own equity instruments) is initially measured at the cash proceeds received, less transaction costs directly attributable to the issuance of new shares, issuance of shares to effect business combination, or issue of share options. Transaction costs, net of tax benefits, are reported as a deduction from equity.

### **2.24.2 Dividends**

Dividends on equity instruments issued by the group entities are recognized when the general assembly of the group's shareholders approves them. Dividends include the non-controlling interests' share in the subsidiaries' dividends, and employees' profit share and board of directors' remuneration as prescribed by the articles of incorporation of the bank and Group entities as well as the corporate law.



**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**2.25 Fiduciary activities**

The Bank carries out fiduciary activities that result in ownerships or management of assets on behalf of individuals, trusts, and retirement benefit plans and other institutions. These assets and income arising thereon are not recognized the group's consolidated financial statements, as they are not assets or income of the Bank or the Group.

**2.26 Comparative figures**

Comparative figures are reclassified, where necessary, to conform to changes in the current period's financial statements presentation.

**3. Management of financial risks**

The Group is exposed to various financial risks, mainly as a result of activities conducted by the Bank and some subsidiaries. Since financial activities are based on the concept of accepting risks and analyzing and managing individual risks or group of risks altogether, the group aims at achieving a well-balanced risks and relevant rewards, as appropriate and to reduce the probable adverse effects on the group's financial performance. The most important types of risks are credit risk, market risk, liquidity risk and other operating risks. The market risk comprises foreign currency risk, interest rate risk and other pricing risks.

For example, the Bank has laid down risk management policies to determine and analyze the risks, set limits to the risks and control them through reliable methods and up-to-date systems. The Bank regularly reviews the risk management policies and systems and amendments thereto, so that they reflect the changes in markets, products and services and the best up-to-date applications.

Risks are managed in accordance with preapproved policies by the board of directors. The risk management department identifies, evaluates and covers financial risks, in close collaboration with the Bank's various operating units. The board of directors provides written rules which cover certain risk areas, such as credit risk, foreign exchange risk, interest rate risk and the use of derivative and non-derivative financial instruments. Moreover, the risk department is responsible for the periodic review of risk management and the control environment independently.

**Risk management strategy**

The bank operates in business lines, which generate a range of risks whose frequency, severity and volatility can be of different and significant magnitudes. A greater ability to calibrate its risk appetite and risk parameters, the development of risk management core competencies, as well as the implementation of a high-performance and efficient risk management structure are therefore critical undertakings for the bank.

Thus, the primary objectives of the bank's risk management framework are:

- To contribute to the development of the Bank in various business lines to reach an ideal level of general risk.
- To guarantee the Bank's sustainability as a going concern, through the implementation of a high-quality risk management infrastructure.
- In defining the Bank's overall risk appetite, the bank management takes various considerations and variables into account, including:
  - The relative balance between risk and reward of the bank's various activities.
  - Earnings sensitivity to business, credit and economic cycles.
  - The aim of achieving a well-balanced portfolio of earnings streams.

**Risk management governance and risk principles**

Bank's risk management governance is based on:

- i) Strong managerial involvement, throughout the entire organization, starting from the Board of Directors down to operational field management teams.
- ii) A tight framework of internal procedures and guidelines.
- iii) Continuous supervision by business lines and support functions as well as by an independent body to monitor risks and to enforce rules and procedures.

Within the Board, the Risk and Audit Committees are more specifically responsible for examining the consistency of the internal framework for monitoring risks and compliance.

**Risk categories**

The following are part of the risks associated with the bank's Banking activities:

**a- Credit risk:**

(Including country risk): represents risk of losses arising from the inability of the Bank's customers, sovereign issuers or other counterparties to meet their financial commitments.

Credit risk also includes the replacement risk linked to market transactions. In addition, credit risk may be further increased by a concentration risk, which arises either from large individual exposures or from groups of counterparties with a high default probability.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

- b- Market risk:**  
Represents risk of loss resulting from changes in market prices and interest rates.
- c- Operational risk:**  
(Including legal, compliance, accounting, environmental, reputational risks, etc.): represents risk of loss or fraud or of producing inaccurate financial and accounting data due to inadequacies or failures in procedures and internal systems, human error or external events. Additionally, operational risks may also take the form of compliance risk, which is the risk of the bank incurring either legal, administrative or disciplinary sanctions or financial losses due to failure to comply with relevant rules and regulations.
- d- Structural interest and exchange rate risk:**  
Represents risk of loss or of residual depreciation in the bank's balance sheet and off-balance sheet assets arising from changes in interest or exchange rates. Structural interest and exchange rate risk arises from banking commercial activities and on Corporate Center transactions (operations on equities, investments and bond issues).
- e- Liquidity risk:**  
Represents the risk that the bank might not be able to meet its obligations as they become due.

The Bank dedicates significant resources to constantly adapting its risk management to its activities and ensures that its risk management framework operates in full compliance with the following fundamental principles of:

- Full independence of risk assessment departments from the operating divisions.
- Consistent approach to risk assessment and monitoring applied throughout the Bank.

The Risk Division is independent from the bank's operating entities and reports directly to general management. Its role is to contribute to the development and profitability of the bank by ensuring that the risk management framework in place is both robust and effective. It employs various teams specializing in the operational management of credit and market risk.

**More specifically, the Risk Division:**

- Defines and approves the methods used to analyze, assess, approve and monitor credit risks, country risks, market risks and operational risks; conducts a critical review of commercial strategies in high risk areas and continually seeks to improve such risk forecasting and management.
- Contributes to independent assessment by analyzing transactions implying a credit risk and by providing guidance on transactions proposed by sales managers.

Identifying a frame for all Banks' operational risks.

The Assets and Liabilities Unit under the Finance Division, for its part, is entrusted with assessing and managing other major types of risks, namely liquidity and structural risks (resulting from interest rate, exchange rate and liquidity) as well as the bank's long term financing, management of capital requirements and equity structure.

The Internal Legal Counsel deals with compliance and legal risks.

Responsibility for devising the relevant risk management structure and defining risk management operating principles lies mainly with both the Risk Division and, in particular fields, the assets and liabilities management under Finance Division.

The Bank's Risk Committee is in charge of reviewing all the bank's key risk management issues and meets at least on quarterly basis. Risk Committee's monthly meetings involve members of the Executive Committee, the heads of the business lines and the Risk Division managers and are used to review all the core strategic issues: risk-taking policies, assessment methods, material and human resources, analysis of credit portfolios and of the cost of risk, market and credit concentration limits (by product, country, sector, region, etc.)

On the other hand, the Assets and Liabilities management committee (ALCO) is competent for matters relating to funding and liquidity policymaking and planning.

All new products and activities or products under development must be submitted to the New Product Committee.

This New Product Committee aims at ensuring that, prior to the launch of a new activity or product, all associated risks are fully understood, measured, approved and subject to adequate procedures and controls, using the available information and processing systems.

Operational risks, permanent control and audit (periodic) control process are supervised by the Audit and Accounts Committee that meets on a quarterly basis.

Finally, the Bank's risk management principles, procedures and infrastructures and their implementation are monitored by the Internal Audit team and the External Auditors.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**(A) CREDIT RISKS**

The Bank is exposed to the credit risk which is the risk resulting from failure of the client to meet its contractual obligations towards the bank. The credit risk is considered to be the most significant risk for the bank, therefore requiring careful management. The credit risk manifests itself in the lending activities and debt instruments in bank's assets as well as off balance sheet financial instruments, such as letters of credit and letters of guarantee.

**(A/1) Credit risk management: organization and structure**

Maintaining comprehensive and efficient management and monitoring of credit risk – which constitutes the bank's primary source of risk – is vital to preserving bank financial strength and profitability. As a result, the bank implements a tight credit risk control framework, whose cornerstone is the Credit Risk Policy and Authorities defined jointly by the Risk Division and the Business Lines, and is subject to periodic review and approval by the Board of Directors.

Within the Risk Division, persons are responsible for:

- Setting credit limits by customer, customer group or transaction type.
- Approving credit score or internal customer rating criteria.
- Monitoring and surveillance of large exposures and various credit portfolios.
- Reviewing specific and general provisioning policies.

In addition, comprehensive portfolio analysis is performed in order to provide guidance to the General Management on the bank's overall credit risk exposure as well as reporting to Risk Committee.

The Risk Division also helps define criteria for measuring risk and defining appropriate provisioning practices.

**Risk approval**

Embedded in bank's credit policy is the concept that approval of any credit risk undertaking must be based on sound knowledge of the client and a thorough understanding of the client's business, the purpose, nature and structure of the transaction and the sources of repayment, while bearing in mind the bank's risk strategy and risk appetite.

The risk approval process is based on four core principles:

- All transactions involving replacement risk must be pre-authorized, replacement risk is bearing a loss when a bank is forced to replace a contract in case of breaching the original party's contract (debtor risk, non-settlement or non-delivery risk and issuer risk).
- Staff assessing credit risk is fully independent from the decision-making process.
- Subject to relevant credit delegations, responsibility for analyzing and approving risk lies with the most appropriate business line or credit risk unit, which reviews all authorization requests relating to a specific client or client group, to ensure a consistent approach to risk management.
- All credit decisions systematically include internal obligor risk ratings, as proposed by business lines and vetted by the Risk Division and approved by concerned Credit Committee.

**Risk management and audit**

Changes in the quality of outstanding commitments are reviewed on a periodic basis and at least once a quarter, as part of the "sensitive names" and provisioning procedures. This review is based on analyses performed by the business divisions and the risk function. Furthermore, the Internal Audit also carries out file reviews or risk audits in the bank's branch groups and reports its findings to the General Management.

**Replacement risk**

Replacement risk provides the measurement of the replacement cost of a transaction in the event of default by the original counterparty and the necessity to close the ensuing position with counterparty; hence, the replacement cost is the result of the market price between the date on which the original transaction is entered into and the default date. Transactions giving rise to replacement risk include interest rate swaps and forward FX deals.

**Replacement risk management**

The Bank places great emphasis on carefully monitoring its replacement risk exposure in order to minimize its losses in case of default of its counterparties and counterparty limits are, therefore, assigned to all trading counterparties, irrespective of their status (bank, other financial institution, corporate and public institutions).

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**(A/2) Risk measurement and internal ratings**

Bank rating system is based on three key pillars:

- The internal ratings models used to measure and quantify counterparty risk.
- A set of procedures defining guidelines for devising and using ratings (scope, frequency of rating revision, procedure for approving ratings, etc.)
- Reliance on human judgment to improve modeling results to include elements outside the scope of rating model.

Credit risk rating is supported by a set of procedures ensuring reliable, consistent and timely default and loss data detection.

Rating models are reviewed and developed when necessary. The Bank regularly evaluates performance of credit rating models and their capacity to predict default cases.

The calculations used to measure and monitor replacement risk include:

- Current Average Risk (CAR) is a calculation of the Average risk of all the future scenarios, excluding the negative scenarios, i.e., when the replacement makes a gain.
- Credit VAR is a calculation of the largest loss that would be incurred in 99% of cases.

**Following are some risk mitigations methods:**

**Collaterals**

The Bank designs several policies and controls for credit risk mitigation such as collaterals for funds provided. The bank lays down guidelines for specific categories of the accepted collaterals.

The main types of collaterals for Loans and credit facilities are:

- Real estate mortgage.
- Pledge on business assets like machinery and merchandise.
- Pledge in financial instruments like debt instruments and equity.

The long term financing and lending for companies are often collateralized while credit facilities for persons are not collateralized. The bank attempts to mitigate the credit risk through additional collaterals from the concerned parties immediately on arising of impairment indicators for any of the loans or facilities.

Collaterals taken to secure assets other than Loans and credit facilities are identified according to the nature of the instrument.

Debit instruments and treasury bills are often not collateralized.

**Derivatives**

The Bank exercise prudential strict control procedures on net open positions of derivatives. i.e. The difference between sale and purchase agreements at the level of value and duration. The amount exposed to credit risk at any time is determined at fair value of the instrument that may achieve benefit to the bank. i.e. any assets with high positive fair value which represents insignificant part of contractual imputed value used to reflect the volume of existing instruments. This credit risk is managed as part of overall lending limit granted to the customer together with the potential risk as a result of market changes.

The Bank doesn't obtain collaterals for credit risk related to such instruments except for the amounts requested by the bank as marginal deposits from other parties.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**(A/3) Provisioning policy**

The Bank policies require review of all financial assets exceeding a specific level of materiality at least each period or more frequently when changes in circumstances require the Bank to do so. Impairment is determined for accounts that are assessed individually for impairment based on the losses experienced at the reporting date on a case by case basis. Such policies are applied to all individual accounts that are assessed to be significant. Assessment usually includes the existing collateral, reconfirmation of enforcement on such collateral and collections expected from such accounts.

Allowance for impairment loss is formed for a group of similar financial assets based on the available historical experience, personal judgment and statistical methods.

At each financial position date, The Bank assesses whether there is objective evidence that any financial asset or group of financial assets has been impaired as a result of one or more events occurring since they were initially recognized (a "loss event") and whether that loss event (or events) has (have) an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant irrespective from any collaterals obtained. The Bank considers the following factors in determining whether there is objective evidence of impairment:

- The existence of unpaid installments (overdue installments over three months).
- The existence of an objective evidence of counterparty credit risk or when the counterparty is subject to judiciary proceedings.

The allowance for impairment losses reported in the financial position at the end of the reporting period is derived from the four internal credit risk ratings; however, major part of that allowance is usually driven by the last two rating degrees.

The following table illustrates the proportional distribution of loans and credit facilities reported in the financial position for each of the four internal ratings of the Bank and their relevant impairment losses:

	September 30, 2018		December 31, 2017	
	Loans and credit facilities	Allowance for impairment loss	Loans and credit facilities	Allowance for impairment loss
1- Good debts	90.89%	14.90%	89.95%	22.40%
2- Normal watch-list	4.83%	14.34%	5.62%	11.80%
3- Special watch-list	1.80%	30.82%	2.21%	25.65%
4- Non performing loans	2.48%	39.94%	2.22%	40.15%
	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

**(A/4) General Model for Measurements of Banking Risks:**

In addition to the four categories of the bank's internal credit ratings indicated above, management classifies Loans and credit facilities based on more detailed subgroups in accordance with the CBE requirements. Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his repayment track record. The Bank calculates the allowances required for impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE. In case, the allowance required for impairment losses as per CBE credit worthiness rules exceeds the provisions as required by the application of the discounted cash flow method or the loss rates method, that excess shall be debited to retained earnings and carried to the general banking reserve risk in the equity section. Such reserve is always adjusted, on a regular basis, by any increase or decrease so that the reserve shall always be equivalent to the amount of increase between the two provisions. Such reserve is not available for distribution; note (36) shows the movement on the general banking risk reserve during the financial year.

Below is a statement of credit rating for corporations as per the Bank's internal ratings compared with those of CBE's; it also includes the percentages of provisions required for impairment of assets exposed to credit risk.

CBE rating	Description	Required Provision According to % ORR	Internal Rating	Internal Description
1	Low risk	0%	1	Good debts
2	Moderate risks	1%	1	Good debts
3	Satisfactory risks	1%	1	Good debts
4	Appropriate risks	2%	1	Good debts
5	Acceptable risks	2%	1	Good debts
6	Marginally acceptable risks	3%	2	Normal watch-list
7	Watch-list	5%	3	Special watch-list
8	Substandard debts	20%	4	Non-performing loans
9	Doubtful debts	50%	4	Non-performing loans
10	Bad debts	100%	4	Non-performing loans

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

(A/5) Maximum limit for credit risk before collaterals

Financial position items exposed to credit risks	September 30, 2018	December 31, 2017
Treasury bills	47,930,132,921	35,016,558,270
<b>Loans and credit facilities to customers</b>		
<b>Retail loans</b>		
- Overdrafts	2,558,284,107	2,566,656,961
- Credit cards	720,057,804	623,355,144
- Personal loans	16,073,746,923	13,788,323,910
- Real estate loans	1,222,139,355	1,060,946,460
<b>Corporate loans</b>		
- Overdrafts	51,728,945,080	48,399,727,621
- Direct loans	36,846,126,595	29,692,871,284
- Syndicated loans and facilities	19,539,433,293	17,508,676,678
- Other loans	4,411,207,997	4,528,924,650
Allowance for impairment loss, segregated interest & unearned discount	(5,809,226,960)	(5,572,712,931)
<b>Financial investments</b>		
- Debt instrument	38,330,249,322	34,732,925,098
Other financial assets	2,302,042,650	2,078,627,818
<b>Total</b>	<b>215,853,139,087</b>	<b>184,424,880,963</b>
<b>Off balance sheet items exposed to credit risks</b>		
Financial guarantees	357,500	357,500
Loans and other irrevocable credit commitments	29,926,261	71,746,953
L/Cs	4,476,839,206	4,959,735,128
Accepted papers	2,703,759,197	1,285,753,623
L/Gs	42,525,499,471	40,288,788,400
Other contingent liabilities	822,594,124	1,534,803,216
<b>Total</b>	<b>50,558,975,759</b>	<b>48,141,184,820</b>

The preceding table shows the maximum limit exposure to risks at the end of September, 2018 and December, 2017 without taking into consideration collaterals held by the bank, if any. For financial position items, amounts stated depend on the net carrying amount shown in the financial position.

The preceding table related to financial position items exposed to credit risks shows that 59% of the maximum limit exposed to credit risk at the end of current reporting period is attributable to Loans and credit facilities to customers against 61% at the end of the prior year, investments in debt instruments constitute 18% against 19% at the end of the prior year and treasury bills constitute 22% against 19% at the end of the prior year.

The management is confident of its ability to maintain control on an ongoing basis and maintain the minimum credit risk resulting from loan portfolio, facilities, and debt instruments based on the following facts:

- 96% of the loans and credit facilities portfolio at the end of the current reporting period comprises loans and credit facilities classified at the top 2 categories of the internal rating against 96% at the end of the prior year.
- 96% of the loans and credit facilities portfolio at the end of the current reporting period does not have arrears or indicators of impairment against 96% at the end of the prior year.
- Loans and credit facilities that are individually assessed for impairment at the end of the current reporting period have a carrying amount of EGP 3,302,575,748 impairment on these loans and credit facilities represents 68% from their carrying amount. Loans and credit facilities, that are individually assessed for impairment at the end of the prior year had a carrying amount of EGP 2,628,461,707 and their impairment represents 82% from such carrying amount.
- The Bank applied more prudential selection process on granting loans and credit facilities during the current reporting period ended September 30, 2018.
- 98% of investments in debt instruments and treasury bills at the end of the current reporting period comprise local sovereign debt instruments against 97% at the end of the prior year.

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

(A/6) Loans and credit facilities

Balances of loans and credit facilities in terms of credit risk rating are analyzed below:

	September 30, 2018		December 31, 2017	
	Loans and credit facilities to customers	Loans and credit facilities to banks	Loans and credit facilities to customers	Loans and credit facilities to banks
Neither have arrears nor impaired	127,428,199,389	-	113,851,351,654	-
Have arrears but not impaired	2,369,166,017	-	1,689,669,347	-
Impaired	3,302,575,748	-	2,628,461,707	-
<b>Total</b>	<b>133,099,941,154</b>	<b>-</b>	<b>118,169,482,708</b>	<b>-</b>
Less: Allowance for impairment losses	(5,603,231,176)	-	(5,328,157,211)	-
Less: Segregated interest	(10,766,966)	-	(10,766,966)	-
Less: Unearned discount	(195,228,818)	-	(233,788,754)	-
<b>Net</b>	<b>127,290,714,194</b>	<b>-</b>	<b>112,596,769,777</b>	<b>-</b>

Total credit allowance for loans and credit facilities at the end of the current reporting period amounted to EGP 5,603,231,176 (EGP 5,328,157,211 at the end of the prior year) of which EGP 2,238,146,446 represent impairment on individual loans (EGP 2,139,071,475 at the end of the prior year) and EGP 3,365,084,730 represent impairment for groups of financial assets in the credit portfolio (EGP 3,189,085,736 at the end of the prior year).

Note (19-A) includes additional information on the allowance for impairment losses for Loans and credit facilities to customers during the current reporting period.

During the current accounting period the loans and credit facilities portfolio increase by 13% due to the increase on lending activity.

Loans and credit facilities which do not have arrears and are not subject to impairment

The credit quality of Loans and credit facilities that do not have arrears and which are not subject to impairment is assessed by reference to the bank's internal rating.

Loans and credit facilities to customers

Rating	September 30, 2018				
	Retail				
	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Good debts	2,517,943,490	600,768,718	14,736,103,060	1,079,612,457	18,934,427,725
Normal watch-list	1,514,273	-	-	-	1,514,273
Special watch-list	537,917	-	-	-	537,917
<b>Total</b>	<b>2,519,995,680</b>	<b>600,768,718</b>	<b>14,736,103,060</b>	<b>1,079,612,457</b>	<b>18,936,479,915</b>

Rating	September 30, 2018				
	Corporate				
	Overdrafts	Direct loans	Syndicated loans and facilities	Other loans	Total
Good debts	48,114,466,578	32,487,433,150	17,041,107,451	3,939,026,719	101,582,033,898
Normal watch-list	2,629,521,063	743,021,005	1,929,752,164	-	5,302,294,232
Special watch-list	670,716,499	888,712,185	-	47,962,660	1,607,391,344
<b>Total</b>	<b>51,414,704,140</b>	<b>34,119,166,340</b>	<b>18,970,859,615</b>	<b>3,986,989,379</b>	<b>108,491,719,474</b>

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

Rating	December 31, 2017				
	Retail				
	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Good debts	2,526,197,250	513,535,420	12,747,444,990	952,054,216	16,739,231,876
Normal watch-list	3,833,715	-	-	-	3,833,715
Special watch-list	974,509	-	-	-	974,509
<b>Total</b>	<b>2,531,005,474</b>	<b>513,535,420</b>	<b>12,747,444,990</b>	<b>952,054,216</b>	<b>16,744,040,100</b>

Rating	December 31, 2017				
	Corporate				
	Overdrafts	Direct loans	Syndicated loans and facilities	Other loans	Total
Good debts	44,916,186,647	26,051,691,510	14,187,511,727	4,340,614,753	89,496,004,637
Normal watch-list	2,370,731,779	636,022,471	2,564,343,925	24,214,666	5,595,312,841
Special watch-list	953,145,787	477,125,250	548,124,487	37,598,552	2,015,994,076
<b>Total</b>	<b>48,240,064,213</b>	<b>27,164,839,231</b>	<b>17,299,980,139</b>	<b>4,402,427,971</b>	<b>97,107,311,554</b>

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**Loans and credit facilities which have arrears but are not subject to impairment**

These are loans and credit facilities with past-due installments but are not subject to impairment, unless information has otherwise indicated. Loans and credit facilities to customers which have arrears but are not subject to impairment are analyzed below.

**September 30, 2018**  
**Retail**

	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>	<b>Total</b>
Up to 30 days	-	86,008,839	884,140,666	105,642,355	<b>1,075,791,860</b>
More than 30 – 60 days	-	12,611,539	114,146,321	8,928,313	<b>135,686,173</b>
More than 60 – 90 days	-	4,139,642	47,413,393	7,180,726	<b>58,733,761</b>
<b>Total</b>	-	<b>102,760,020</b>	<b>1,045,700,380</b>	<b>121,751,394</b>	<b>1,270,211,794</b>

**Corporate**

	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Up to 30 days	43,992,005	64,162,640	-	72,550,853	<b>180,705,498</b>
More than 30 – 60 days	-	1,477,291	24,502,272	44,924,688	<b>70,904,251</b>
More than 60 – 90 days	17,800,806	16,761,902	-	56,993,434	<b>91,556,142</b>
More than 90 days	-	17,810,345	544,071,406	193,906,581	<b>755,788,332</b>
<b>Total</b>	<b>61,792,811</b>	<b>100,212,178</b>	<b>568,573,678</b>	<b>368,375,556</b>	<b>1,098,954,223</b>

**December 31, 2017**  
**Retail**

	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>	<b>Total</b>
Up to 30 days	-	66,976,447	680,776,615	80,757,961	<b>828,511,023</b>
More than 30 – 60 days	-	17,521,056	78,384,426	8,139,414	<b>104,044,896</b>
More than 60 – 90 days	-	6,145,643	35,738,261	3,554,458	<b>45,438,362</b>
<b>Total</b>	-	<b>90,643,146</b>	<b>794,899,302</b>	<b>92,451,833</b>	<b>977,994,281</b>

**Corporate**

	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Up to 30 days	-	419,713,248	208,696,539	31,747,747	<b>660,157,534</b>
More than 30 – 60 days	-	2,467,377	-	5,808,794	<b>8,276,171</b>
More than 60 – 90 days	-	725,968	-	13,005,798	<b>13,731,766</b>
More than 90 days	-	23,159,866	-	6,349,729	<b>29,509,595</b>
<b>Total</b>	-	<b>446,066,459</b>	<b>208,696,539</b>	<b>56,912,068</b>	<b>711,675,066</b>

Past due loans and credit facilities are those amounts, or any part thereof, which have fallen due but for which no payment has been received in accordance with the contractual terms. These include arrears for periods more than one day.

Amounts shown in the note represent the whole balance of the loan or facility and not only the past due amounts. These do not include the remaining loans and credit facilities of the same customer so long default has not fully or partially occurred on those loans.

On initial recognition of Loans and credit facilities, the fair value of collaterals, if any, is assessed based on valuation methods used for similar assets but are not recognized in the financial statements since these do not represent assets of the bank at that date. In subsequent periods, the fair value is updated to reflect the market price or prices for similar assets.



**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**Loans and credit facilities which are individually impaired**  
**Loans and credit facilities to customers**

At the end of the current reporting period, the carrying amount of loans and credit facilities, that are assessed to be individually impaired excluding any cash flows expected to arise from the associated guarantees, amounted to EGP 3,302,575,748 against EGP 2,628,461,707 at the end of the prior year.

The following table provides a breakdown of the balance of such loans and credit facilities which are individually impaired including the fair value of the collaterals shall prevail when calculating the provisions.

	<b>September 30, 2018</b>				
	<b>Retail</b>				
	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>	<b>Total</b>
Loans which are individually impaired	38,288,427	16,529,066	291,943,483	20,775,504	<b>367,536,480</b>
Fair value of collaterals	-	3,217,081	47,193,261	6,624,784	<b>57,035,126</b>
	<b>Corporate</b>				
	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Loans which are individually impaired	252,448,129	2,626,748,077	-	55,843,062	<b>2,935,039,268</b>
Fair value of collaterals	-	-	-	-	<b>-</b>
	<b>December 31, 2017</b>				
	<b>Retail</b>				
	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>	<b>Total</b>
Loans which are individually impaired	35,651,487	19,176,578	245,979,618	16,440,411	<b>317,248,094</b>
Fair value of collaterals	-	4,267,980	20,297,190	2,298,828	<b>26,863,998</b>
	<b>Corporate</b>				
	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Loans which are individually impaired	159,663,408	2,081,965,594	-	69,584,611	<b>2,311,213,613</b>
Fair value of collaterals	-	-	-	-	<b>-</b>

**Restructured loans and facilities:**

The Bank applies different types of restructuring policies to its loans and credit facilities, which include extending payment terms, executing forced management programmes and applying prepayment and extension provisions to the loan. The applied restructuring policies depend on factors or criteria that indicate, in management judgment that the counterparty's continuous payment of the loan is unlikely to occur in the absence of such restructuring policies that are subject to ongoing review. Within the bank renegotiated outstanding loans relate to long-term loans made to any type of clientele (retail and corporate loans clients).

Total renegotiated loans amounted to EGP 378,782,476 at the end of the current reporting period against EGP 441,058,230 at the end of the prior year. These balances do not include any amounts whose commercial terms were renegotiated to preserve the quality of the bank's relationship with its clients, including those terms pertaining to loans interest rates and/or loans repayment years.

The Bank practice calls for most clients whose loans have been renegotiated to be maintained in the "non-performing" category, as long as the bank remains uncertain of their ability to meet their future commitments in accordance with the definition of default under Basel II.

**Loans and credit facilities to customers**

<b>Corporate loans</b>	<b>September 30, 2018</b>	<b>December 31, 2017</b>
Direct loans	378,782,476	441,058,230
<b>Total</b>	<b>378,782,476</b>	<b>441,058,230</b>

**(A/7) Debt instruments, treasury bills, and other governmental notes**

The following table shows a breakdown of debt instruments, treasury bills, and other governmental notes per last rating for Standard and Poor's and its equivalent:

	<b>Rating</b>	<b>September 30, 2018</b>	<b>December 31, 2017</b>
<b>Egyptian Treasury Bills</b>	B	47,930,132,921	35,016,558,270
<b>Available- for- sale financial assets</b>			
Egyptian Treasury Bonds	B	23,337,638	47,678,475
US Treasury Bonds	AA+	2,005,673,131	2,368,990,707
<b>Held to maturity investments</b>			
Egyptian Treasury Bonds	B	36,301,238,553	32,316,255,916
<b>Total</b>		<b>86,260,382,243</b>	<b>69,749,483,368</b>

**(A/8) Acquisition of collaterals**

During the prior reporting year, the Bank acquire foreclosed asset as acquisition of guarantees as following:

<b>Nature of the asset</b>	<b>Book Value</b>
Building	5,000,000

Assets acquired were classified under other Assets in the financial position. Such Assets shall be sold, if practical.

**(A/9) Concentration of risks of financial assets exposed to credit risks****(Geographical segments)**

The following table provides a breakdown of the gross amount of the most significant credit risk limits to which the bank is exposed at the end of the current reporting period (excluding allowances for impairment). The gross amount of all financial assets including loans and credit facilities is segmented into the geographical regions of the bank's clients except for investments in foreign treasury bonds which are reported in the "other countries" category.

	Arab Republic of Egypt						Total	Other Countries	Total
	Cairo	East Cairo	Giza	Alex	Delta	Red Sea & Upper Egypt			
Treasury bills	47,930,132,921	-	-	-	-	-	47,930,132,921	-	47,930,132,921
<b>Loans and credit facilities to customers</b>									
<b>Retail loans</b>									
Overdrafts	849,235,748	533,572,783	532,195,774	337,628,299	229,574,164	76,077,339	2,558,284,107	-	2,558,284,107
Credit cards	198,619,749	170,386,253	167,100,898	97,189,526	58,307,012	28,454,366	720,057,804	-	720,057,804
Personal loans	3,819,362,103	3,303,393,956	3,660,733,848	2,265,674,332	2,342,670,525	681,912,159	16,073,746,923	-	16,073,746,923
Real estate loans	271,459,683	366,324,690	285,205,706	88,946,042	84,062,046	126,141,188	1,222,139,355	-	1,222,139,355
<b>Corporate loans</b>									
Overdrafts	13,433,982,750	12,436,538,279	13,093,918,254	5,987,025,203	4,445,487,086	2,331,993,508	51,728,945,080	-	51,728,945,080
Direct loans	11,193,875,715	4,256,182,760	9,184,322,188	6,336,645,241	4,414,826,498	1,460,274,193	36,846,126,595	-	36,846,126,595
Syndicated loans and facilities	8,638,605,356	6,713,315,476	1,568,563,776	-	2,505,303,181	113,645,504	19,539,433,293	-	19,539,433,293
Other loans	3,378,046,164	16,271,136	823,756,535	118,299,629	38,071,873	36,762,660	4,411,207,997	-	4,411,207,997
<b>Financial Investments</b>									
Debt instruments	36,324,576,191	-	-	-	-	-	36,324,576,191	2,005,673,131	38,330,249,322
Other financial assets	1,861,196,741	133,314,514	116,806,737	67,249,903	90,566,669	17,565,260	2,286,699,824	15,342,826	2,302,042,650
<b>Total at the end of the current period</b>	<b>127,899,093,121</b>	<b>27,929,299,847</b>	<b>29,432,603,716</b>	<b>15,298,658,175</b>	<b>14,208,869,054</b>	<b>4,872,826,177</b>	<b>219,641,350,090</b>	<b>2,021,015,957</b>	<b>221,662,366,047</b>
<b>Total at the end of the comparative year</b>	<b>108,172,862,741</b>	<b>22,056,569,557</b>	<b>26,049,075,960</b>	<b>14,660,101,032</b>	<b>12,624,377,723</b>	<b>4,028,108,522</b>	<b>187,591,095,535</b>	<b>2,406,498,359</b>	<b>189,997,593,894</b>

**(Business segments)**

The following table provides a breakdown of the gross amount of the most significant credit risk limits to which the bank is exposed at the end of the current reporting year (excluding allowances for impairment). The gross amount of all financial assets is segmented into business sectors in which the bank's clients operate.

	Agricultural entities	Industrial entities	Trading institutions	Service institutions	Governmental sector	Foreign governmental	Other activities	Individuals	Total
Treasury bills	-	-	-	-	47,930,132,921	-	-	-	47,930,132,921
<b>Loans and credit facilities to customers</b>									
<b>Retail loans</b>									
Overdrafts	-	-	-	-	-	-	-	2,558,284,107	2,558,284,107
Credit cards	-	-	-	-	-	-	-	720,057,804	720,057,804
Personal loans	-	-	-	-	-	-	-	16,073,746,923	16,073,746,923
Real estate loans	-	-	-	-	-	-	-	1,222,139,355	1,222,139,355
<b>Corporate loans</b>									
Overdrafts	397,024,087	26,265,749,609	7,230,723,835	17,835,447,549	-	-	-	-	51,728,945,080
Direct loans	1,000,391,022	21,186,334,033	5,558,087,113	9,101,314,427	-	-	-	-	36,846,126,595
Syndicated loans and facilities	-	17,573,073,425	-	1,966,359,868	-	-	-	-	19,539,433,293
Other loans	-	1,957,949,952	863,497,432	521,200,831	-	-	1,068,559,782	-	4,411,207,997
<b>Financial Investments</b>									
Debt instruments	-	-	-	-	36,324,576,191	2,005,673,131	-	-	38,330,249,322
Other financial assets	7,917,776	376,576,577	72,525,623	169,107,440	1,544,317,240	15,024,110	-	116,573,884	2,302,042,650
<b>Total at the end of the current period</b>	<b>1,405,332,885</b>	<b>67,359,683,596</b>	<b>13,724,834,003</b>	<b>29,593,430,115</b>	<b>85,799,026,352</b>	<b>2,020,697,241</b>	<b>1,068,559,782</b>	<b>20,690,802,073</b>	<b>221,662,366,047</b>
<b>Total at the end of the comparative year</b>	<b>1,251,983,197</b>	<b>60,309,275,274</b>	<b>11,622,400,392</b>	<b>27,002,016,111</b>	<b>68,773,329,537</b>	<b>2,406,498,359</b>	<b>492,406,849</b>	<b>18,139,684,175</b>	<b>189,997,593,894</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**(B) Market Risk**

Market risk is the risk of losses resulting from unfavorable changes in market parameters. It contains all trading book transactions as well as some banking book portfolios valued using the mark-to-market approach. The bank's policy on market risk transactions is "Prudent" in that:

- Products subject to "market risk" which are offered by the bank to its customers are restricted to cash and simple financial derivatives such as interest rate swaps and foreign exchange swap and forward contracts.
- The only trading activity conducted by the bank is over-night foreign exchange position, within a prudent limit that cannot be exceeded.
- Open positions must be centrally managed and matched.

The front-office managers assume primary responsibility in terms of risk exposure; however, global management lies with an independent structure being the Market Risk Controller (MRC), within Risk Division. The main function of MRC is the ongoing analysis, independently from the trading rooms, of the positions and risks linked to the market activities of the bank and the comparison of these positions to the allowed limits. The MRC carries out the following functions:

- Daily and periodic analysis and reporting (independently from the front office) of the exposures, stress tests and risks incurred by the Bank's market activities and comparison of said exposure and risks with the pre-set limits.
- Definition of the risk-measurement methods and control procedures, approval of the valuation methods used to calculate and monitor risks, including those made on a gross or nominal basis.
- Management of the approval process for limits.
- Reviewing new products or services from market risk aspect under New Product Committee to ensure that market risks are properly identified and controlled.

At the proposal of this MRC and Head of Risk Division, the Board sets the levels of authorized risk by type of market activity and makes the main decisions concerning Bank's market risk management.

**(B/1) Methods of Measuring Market Risk and Defining Exposure Limits**

As a part of managing market risk, the Bank has several hedging strategies and enters into interest rate swaps to balance the risks inherent in debt instruments and fixed rate long term loans, if the fair value option is applied. The Bank uses a lot of methods to control market risk such as stress testing "ST".

Stress testing gives indicator of the loss volume expected that may arise from sharp adverse circumstances. Stress testing is designed to match business using standard analysis for specific scenarios. The Bank sets set a maximum limit of expected losses of 10% from authorized limit according to internal bank rules.

**(B/2) Stress test for foreign exchange risk**

The following table provides FX position (whether short or long) for all balance sheet items and off balance sheet items.

Currency	Short/Long FX positions	FX short positions	FX long positions	Expected loss at 10%
USD	65,271,503	-	65,271,503	6,527,150
EUR	41,476,690	-	41,476,690	4,147,669
GBP	771,182	-	771,182	77,118
JPY	23,978	-	23,978	2,398
CHF	234,094	-	234,094	23,409
DKK	8,135	-	8,135	814
NOK	(4,530)	(4,530)	-	(453)
SEK	(9,835)	(9,835)	-	(984)
CAD	(10,319)	(10,319)	-	(1,032)
AUD	26,152	-	26,152	2,615
AED	223,156	-	223,156	22,316
BHD	70,298	-	70,298	7,030
KWD	645,230	-	645,230	64,523
OMR	31,180	-	31,180	3,118
QAR	142,793	-	142,793	14,279
SAR	96,566	-	96,566	9,657
CNY	10,887	-	10,887	1,089
EGP	(109,007,160)	(109,007,160)	-	-
<b>Maximum expected loss at September 30, 2018</b>				<b>10,900,716</b>
<b>Maximum expected loss at December 31, 2017</b>				<b>2,093,570</b>

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

**(B/3) Foreign exchange rate volatility risk (concentration of FX risk on financial instruments)**

The Bank is exposed to foreign exchange rate volatility risk in terms of the financial position and cash flows. The board of directors set limits for foreign exchange risk at the total value of positions at the end of the day and during the day when timely control is exercised. The following table summarizes the bank's exposure to the risks of fluctuations in foreign exchange rates at the end of the reporting year. This table includes the carrying amounts of the financial instruments in terms of their relevant currencies and in EGP equivalent.

	EGP	USD	Euro	GBP	Other currencies	Total
<b>Financial assets</b>						
Cash and due from Central Bank of Egypt (CBE)	11,011,740,937	892,485,720	299,007,997	29,360,978	73,306,469	12,305,902,101
Due from banks	1,151,846,821	10,783,292,657	144,808,783	377,140,605	105,706,472	12,562,795,338
Treasury bills	42,911,889,499	5,018,243,422	-	-	-	47,930,132,921
Trading investments	61,322,286	-	-	-	-	61,322,286
Loans and credit facilities to customers, net	92,312,123,920	33,141,173,703	1,785,334,802	52,021,675	60,094	127,290,714,194
<b>Financial investments</b>						
Available-for-sale	214,861,596	2,083,111,073	529,779	-	-	2,298,502,448
Held to maturity	35,459,609,232	856,629,321	-	-	-	36,316,238,553
Other financial assets	2,201,866,701	94,951,984	5,066,237	119,460	38,268	2,302,042,650
<b>Total financial assets</b>	<b>185,325,260,992</b>	<b>52,869,887,880</b>	<b>2,234,747,598</b>	<b>458,642,718</b>	<b>179,111,303</b>	<b>241,067,650,491</b>
<b>Financial liabilities</b>						
Due to banks	5,570,312,885	4,897,402,686	38,771,864	5,260,683	35	10,511,748,153
Customer deposits	155,057,228,601	36,728,119,515	5,714,971,949	546,616,346	176,604,253	198,223,540,664
Financial derivatives	58,854,342	26,732,510	-	-	-	85,586,852
Other loans	678,560,785	3,783,960,620	353,758,879	-	-	4,816,280,284
Other financial liabilities	1,316,892,219	120,370,182	4,399,427	482,173	2,647	1,442,146,648
<b>Total financial liabilities</b>	<b>162,681,848,832</b>	<b>45,556,585,513</b>	<b>6,111,902,119</b>	<b>552,359,202</b>	<b>176,606,935</b>	<b>215,079,302,601</b>
<b>Net financial position</b>	<b>22,643,412,160</b>	<b>7,313,302,367</b>	<b>(3,877,154,521)</b>	<b>(93,716,484)</b>	<b>2,504,368</b>	<b>25,988,347,890</b>
<b>At the end of the comparative year</b>						
<b>Total financial assets</b>	<b>164,107,689,710</b>	<b>47,048,422,758</b>	<b>4,237,927,012</b>	<b>315,113,415</b>	<b>234,081,074</b>	<b>215,943,233,969</b>
<b>Total financial liabilities</b>	<b>146,160,379,404</b>	<b>40,718,615,598</b>	<b>6,994,229,630</b>	<b>602,069,955</b>	<b>223,451,549</b>	<b>194,698,746,136</b>
<b>Net financial position</b>	<b>17,947,310,306</b>	<b>6,329,807,160</b>	<b>(2,756,302,618)</b>	<b>(286,956,540)</b>	<b>10,629,525</b>	<b>21,244,487,833</b>

**(B/4) Structural Interest Rate Risk**

Structural interest rate risk is linked to commercial activities and corporate center transactions. Structural interest rate risk arises from residual gaps (surplus or deficit) of the bank's fixed-rate positions. The general principle is to reduce structural interest rate risk to the maximum extent.

Whenever possible, commercial operations are hedged against interest rate, either through micro-hedging (individual hedging of each commercial transaction) or macro-hedging techniques (hedging of portfolios of similar commercial transactions within the treasury department).

Consequently, structural interest rate risk only results from the residual positions remaining after hedging. The absence of interest rate derivative market in Egyptian Pound makes it difficult to hedge positions in this currency.

**Organization of the management of Structural Interest Rate risks**

Identification and measurement of the risk is carried out by the Assets & Liabilities Management Unit (ALMU) which comes under the authority of the bank's finance department.

Risk assessment, limits and corrective actions are decided by the Assets & Liabilities management Committee (ALCO) headed by the Chairman with the participation of the Managing Directors, the Chief Financial Officer and the Commercial Divisions Heads, the Branch Network Head, the General Secretary and the Head of the Dealing Room.

Execution of the necessary actions decided by the ALCO for the rectification of the gaps is carried out by the dealing room through the financial market. Progress is reported and notified to the ALMU/ALCO.

**Assets & Liabilities Management Committee (ALCO) duties**

- Decide on the limits for the sensitivity.
- Review, validate and approve any assumptions used for the identification and measurements of the respective risks.
- Review interest rate Gap and sensitivity position reported through ALMU.
- Assess, amend and approve recommendations for bringing the Gap (if any) within the previously approved limits.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**Assets & Liabilities Management Unit (ALMU) duties**

- Document and maintain the respective risks management policy as approved by the ALCO.
- Construct and continuously elaborate on the models used for the identification and measurement of the respective risks.
- Report to ALCO on the respective exposures and the evolution of such exposures over time.
- Provide recommendations for bringing the gaps within limits.
- Follow up and notify ALCO of the progress made in the implementation of the ALCO decisions.

**Dealing Room duties**

- Provide frequent updates on markets movements.
- Execute and Report progress of ALCO approved recommendations.
- Co-ordinate with ALMU on the spontaneous hedging of special transactions according to ALCO approved policy and recommendations.

**Bank's Objective of Interest Rate Risk Management**

The Bank aim is to reduce exposure to structural interest rate risk as much as possible.

Any residual interest rate risk exposure must comply with the sensitivity limits approved by the ALCO. Sensitivity is defined as the variation in the net present value of future residual fixed-rate positions for a 1% parallel increase in the yield curve. Adherence to applicable limits is closely monitored.

**Measurement and monitoring of structural interest rate risks**

In order to quantify the bank's exposure to structural interest rate risks, all fixed rate assets and liabilities on future maturities are analyzed to identify any gaps.

On a quarterly basis, assets and liabilities are analyzed independently, without any prior matching. Maturities on outstanding positions are determined on the basis of the contractual terms of the transactions and models of historic client behavior (e.g. saving accounts) as well as conventional assumptions for some balance sheet items (e.g. equity).

Once the gaps have been identified for each major currency, the sensitivity is calculated as the variation of the net present value of the fixed rate position of an instantaneous parallel shift of the 1% in the yield curve of each major currency. The cumulative sensitivity for all currencies as well as for any single currency should not exceed the above mentioned limit.

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

The following table summarizes the extent to which the bank is exposed to the risks of fluctuations in the interest rate including the carrying amount of the financial instruments distributed on the basis of the rate prevailing in re-pricing dates or maturity dates, whichever is earlier.

At the end of the current period	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	Interest free	Total
<b>Financial assets</b>							
Cash and due from Central Bank of Egypt (CBE)	-	-	-	-	-	12,305,902,101	12,305,902,101
Due from banks	6,731,567,975	4,511,641,424	-	825,000,000	-	494,585,939	12,562,795,338
Treasury bills	6,474,680,130	8,043,144,503	33,412,308,288	-	-	-	47,930,132,921
Trading investments	-	-	-	-	-	61,322,286	61,322,286
Loans and credit facilities to customers, net	95,009,297,690	12,207,705,378	6,633,649,457	12,020,695,690	1,419,365,979	-	127,290,714,194
<b>Financial investments</b>							
Available-for-sale	23,337,639	-	327,597,283	669,627,215	1,008,448,632	269,491,679	2,298,502,448
Held to maturity	759,641,584	533,368,183	3,939,063,440	20,966,181,739	10,102,983,607	15,000,000	36,316,238,553
Other financial assets	-	-	-	-	-	2,302,042,650	2,302,042,650
<b>Total financial assets</b>	<b>108,998,525,018</b>	<b>25,295,859,488</b>	<b>44,312,618,468</b>	<b>34,481,504,644</b>	<b>12,530,798,218</b>	<b>15,448,344,655</b>	<b>241,067,650,491</b>
<b>IRS (notional amount)</b>	<b>-</b>	<b>-</b>	<b>1,254,015,000</b>	<b>2,136,304,125</b>	<b>100,769,063</b>	<b>-</b>	<b>3,491,088,188</b>
<b>Financial liabilities</b>							
Due to banks	9,495,014,492	-	-	-	-	1,016,733,661	10,511,748,153
Customer deposits	94,657,266,086	24,352,694,136	21,057,904,738	29,333,920,410	301,149,556	28,520,605,738	198,223,540,664
Financial derivatives	-	-	-	-	-	85,586,852	85,586,852
Other loans	1,524,388,858	192,635,981	3,031,819,032	65,578,413	1,858,000	-	4,816,280,284
Other financial liabilities	-	-	-	-	-	1,442,146,648	1,442,146,648
<b>Total financial liabilities</b>	<b>105,676,669,436</b>	<b>24,545,330,117</b>	<b>24,089,723,770</b>	<b>29,399,498,823</b>	<b>303,007,556</b>	<b>31,065,072,899</b>	<b>215,079,302,601</b>
<b>IRS (notional amount)</b>	<b>3,491,088,188</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,491,088,188</b>
<b>Re-pricing gap</b>	<b>(169,232,606)</b>	<b>750,529,371</b>	<b>21,476,909,698</b>	<b>7,218,309,946</b>	<b>12,328,559,725</b>	<b>(15,616,728,244)</b>	<b>25,988,347,890</b>
<b>At the end of the comparative year</b>							
<b>Total financial assets</b>	<b>97,632,716,154</b>	<b>19,563,034,692</b>	<b>37,792,658,978</b>	<b>27,795,574,043</b>	<b>14,618,322,408</b>	<b>18,540,927,694</b>	<b>215,943,233,969</b>
<b>Total financial liabilities</b>	<b>77,569,409,740</b>	<b>18,778,423,947</b>	<b>39,495,085,624</b>	<b>30,578,208,028</b>	<b>618,295,360</b>	<b>27,659,323,437</b>	<b>194,698,746,136</b>
<b>Re-pricing gap</b>	<b>20,063,306,414</b>	<b>784,610,745</b>	<b>(1,702,426,646)</b>	<b>(2,782,633,985)</b>	<b>14,000,027,048</b>	<b>(9,118,395,743)</b>	<b>21,244,487,833</b>

### (C) Liquidity Risk

Liquidity risk is defined as the risk of not being able to meet cash flow or collateral requirements when they fall due and at a reasonable price. The bank manages this exposure through modeling of its cash flow under several scenarios.

#### Organization of Liquidity Risk Management

Identification and measurement of the risk is carried out by the Assets & Liabilities Management Unit (ALMU) which comes under the authority of the bank's Finance Department.

Risk assessment and corrective actions are decided by the Assets & Liabilities Management Committee (ALCO) headed by the Chairman with the participation of the Managing Directors, the Chief Financial Officer and the Commercial Divisions Heads, the Branch Network Head, the General Secretary and the Head of the Dealing Room.

Execution of the necessary actions decided by the ALCO for the rectification of the gaps is carried out by the dealing room and/or the business lines. Progress is reported and notified to the ALMU/ALCO.

#### Assets & Liabilities Management Committee (ALCO) duties

- Review, validate and approve any assumptions and scenarios used for the identification and measurements of the respective risks.
- Review the structured liquidity Gap reported by ALMU.
- Assess, amend and approve recommendations for funding strategy and/or the portfolio composition for the remedy of the gaps.

#### Assets & Liabilities Management Unit (ALMU) duties

- Document and maintain the respective risks' management policy as approved by the ALCO.
- Construct and continuously elaborate on the models used for the identification and measurement of the respective risks.
- Report to ALCO on the respective exposures and the evolution of such exposures over time.
- Follow up and notify ALCO of the progress made in the implementation of the ALCO decisions.
- Co-ordinate with the various business lines for funding needs and report potential impact on the liquidity gap.
- Test and advice on the potential impact of any new product offering on the structured liquidity positions.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**Dealing Room duties**

- Is responsible for managing short term liquidity.
- Provide frequent updates on markets' status and alerting signals of liquidity stretches.
- Execute and Report progress of ALCO approved recommendations.
- Communicate their funding needs to ALMU for the construction of the liquidity gap.

**Bank's Objective of Liquidity Risk Management**

The bank's objective is to finance its activities at the best possible rates under normal conditions and to ensure it can meet its obligations in the event of a crisis.

To this end, the main principles of the bank's liquidity management are as follows:

- Management of the short-term liquidity in accordance with The regulatory framework.
- Diversification of funding sources.
- Maintenance of a portfolio of liquid assets.

**Measurement and monitoring of structural liquidity risks**

The bank's liquidity management framework comprises the following processes:

- Regular assessment of the bank structural liquidity profile and its development over time.
- Monitoring of the diversification of funding sources.
- Assessment of the bank's funding needs on the basis of the budget forecasts in order to plan appropriate funding solutions.

Liquidity gaps are constructed by listing the respective on and off-balance sheet-items according to the currency of denomination and residual maturity. Maturities on outstanding assets and liabilities are determined on the basis of the contractual terms of transactions, models of historic client behavior patterns (e.g. savings accounts) as well as conventional assumptions relating to certain balance sheet items (e.g. equity).

**Liquidity risk**

Liquidity risk represents difficulty encountering the bank in meeting its financial commitments upon maturity and refurbishing amounts withdrawn. This may results in failure in fulfilling obligations related to depositors and meeting lending commitments.

Contractual maturities	September 30, 2018					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Financial liabilities</b>						
Due to banks	10,531,932,116	-	-	-	-	<b>10,531,932,116</b>
Customer deposits	110,957,171,511	26,552,096,832	26,694,169,526	49,707,125,410	349,967,619	<b>214,260,530,898</b>
Other loans	220,434,528	213,015,001	2,692,422,984	1,814,226,490	1,858,105	<b>4,941,957,108</b>
<b>Total financial liabilities</b>	<b>121,709,538,155</b>	<b>26,765,111,833</b>	<b>29,386,592,510</b>	<b>51,521,351,900</b>	<b>351,825,724</b>	<b>229,734,420,122</b>

- All balances shown in the table above represent the undiscounted cash flows; therefore, it is not possible to match these figures with the corresponding items in the statement of financial position.
- The spot foreign exchange rate and interest rate prevailing at that date are used in the above table.

Contractual maturities	December 31, 2017					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Financial liabilities</b>						
Due to banks	3,748,630,509	-	-	-	-	<b>3,748,630,509</b>
Customer deposits	96,054,336,577	18,885,839,164	44,691,471,588	39,106,710,791	693,489,244	<b>199,431,847,364</b>
Other loans	409,763,038	2,221,120,977	594,944,935	1,157,979,646	-	<b>4,383,808,596</b>
<b>Total financial liabilities</b>	<b>100,212,730,124</b>	<b>21,106,960,141</b>	<b>45,286,416,523</b>	<b>40,264,690,437</b>	<b>693,489,244</b>	<b>207,564,286,469</b>

- All balances shown in the table above represent the undiscounted cash flows; therefore, it is not possible to match these figures with the corresponding items in the statement of financial position.
- The spot foreign exchange rate and interest rate prevailing at that date are used in the above table.

Assets available to meet all liabilities and cover loan commitments include cash, balances with central Banks, balances due from Banks, treasury bills, other governmental notes and loans and facilities to banks and clients. Maturity term of percentage of loans to clients that are maturing within a year is extended in the normal course of the bank's business. Moreover, some debt instruments, treasury bills and other governmental notes are pledged to cover liabilities. The Bank has the ability to meet unexpected net cash flows through selling securities, and finding other financing sources.



QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

Cash flow derivatives  
Derivatives settled on a gross-basis

The Bank is a party to derivative contracts that are settled on a gross-basis, in particular foreign exchange derivatives. The following table shows derivative financial liabilities that shall be settled in gross distributed over the remaining period of contractual maturities at the balance sheet date. The amounts shown in the table represent the undiscounted cash flows.

Maturities for statement of financial position items	September 30, 2018					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Held for trading derivatives</b>						
Foreign exchange derivatives						
Cash outflows	4,156,437,736	775,056,303	204,893,375	-	-	5,136,387,414
Cash inflows	4,107,132,529	765,059,461	188,102,250	-	-	5,060,294,240

Maturities for statement of financial position items	December 31, 2017					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Held for trading derivatives</b>						
Foreign exchange derivatives						
Cash outflows	3,121,210,399	827,381,321	362,153,339	-	-	4,310,745,059
Cash inflows	3,126,983,557	821,456,308	327,269,659	-	-	4,275,709,524

Cash flow for Off balance sheet items

Maturities for off-balance sheet items	September 30, 2018				Total
	Less than one year	More than one year and less than 5 years	More than 5 years		
Loan commitments	29,926,261	-	-	-	29,926,261
Financial guarantees	357,500	-	-	-	357,500
Operating lease commitments	78,142,307	175,019,590	43,383,726	-	296,545,623
Capital commitments resulting from acquisition of property and equipment	403,670,334	-	-	-	403,670,334
<b>Total</b>	<b>512,096,402</b>	<b>175,019,590</b>	<b>43,383,726</b>	<b>-</b>	<b>730,499,718</b>

Maturities for off-balance sheet items	December 31, 2017				Total
	Less than one year	More than one year and less than 5 years	More than 5 years		
Loan commitments	71,746,953	-	-	-	71,746,953
Financial guarantees	357,500	-	-	-	357,500
Operating lease commitments	82,226,668	161,266,592	53,716,265	-	297,209,525
Capital commitments resulting from acquisition of property and equipment	325,331,869	-	-	-	325,331,869
<b>Total</b>	<b>479,662,990</b>	<b>161,266,592</b>	<b>53,716,265</b>	<b>-</b>	<b>694,645,847</b>

(D) Fair value of financial assets and liabilities and sources of fair value

(D/1) Financial instruments measured at fair value

Financial assets classified as held for trading are measured at fair value with changes in fair value recognized in profit or loss and reported in the line item "Net trading income" in the income statement.

Debt instruments classified as available-for-sale financial assets are measured at fair with changes in fair value recognized directly in equity and accumulated in the "Available-for-sale investments revaluation reserve".

Equity instruments classified as available-for-sale financial assets that are traded in an active market are measured at fair value by reference to quoted market prices prevailing at the reporting date with changes in fair value recognized directly in equity and accumulated in the "Available-for-sale investments revaluation reserve".

Equity instruments that do not have quoted prices in an active market and whose fair value cannot be measured reliably are stated at cost.



QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

**(D/2) Financial instruments not measured at fair value**

The following table summarizes the carrying amount and fair value of financial assets and liabilities that are not stated in the statement of financial position at fair value:

	Carrying amount		Fair value	
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017
<b>Financial assets</b>				
Due from banks	12,562,795,338	15,777,029,638	12,562,795,338	15,777,029,638
Loans and credit facilities to customers, net	127,290,714,194	112,596,769,777	Not Determined	Not Determined
<b>Financial investments:</b>				
Not listed equity instruments Available-for-sale	134,060,180	163,953,798	Not Determined	Not Determined
<b>Held to maturity</b>				
Debt instruments	36,301,238,553	32,316,255,916	34,548,060,678	32,938,640,701
Mutual fund certificates	15,000,000	15,000,000	38,871,210	37,128,050
<b>Financial liabilities:</b>				
Due to banks	10,511,748,153	3,741,942,711	10,511,748,153	3,741,942,711
Customer deposits	198,223,540,664	184,876,904,178	Not Determined	Not Determined
Other loans	4,816,280,284	4,341,551,447	4,816,280,284	4,341,551,447

\* It was impracticable to measure the fair value for the remainder financial assets & liabilities at the end of current period or prior year.

**Due from Banks:**

The carrying amount of variable interest rate placements and deposits for one day represents its fair value. For non-interest bearing balances due from banks, the carrying amount represents their fair value. The carrying amount of fixed interest rate deposits represents their fair value since the maturity of these deposits is less than one year.

**Loans and credit facilities to customers:**

Loans and credit facilities are stated at the statement of financial position net of allowance for impairment losses.

**Available-for-sale investments not listed in stock exchange market**

The fair value for available-for-sale investments not listed in stock exchange market cannot be measured reliably.

**Held to maturity investments:**

Held to maturity investments as shown in the preceding table include Egyptian treasury bonds classified as held to maturity investments. It also includes money market fund certificates at the date of the initial offering issued by the bank which should be held by the bank until maturity of the fund in accordance with the Egyptian law. Fair value of Egyptian treasury bonds classified as held to maturity investments is determined based on their quoted market prices at the reporting date. Fair value of the bank's money market fund units is determined based on the redeemable price announced by the bank at the reporting date.

**Customer deposits and due to other banks:**

The estimated fair value for deposits of indefinite maturity, including free-interest rate deposits, represents the amount paid on demand.

**(E) Capital management:**

For capital management purposes, the bank's capital includes total equity as reported in the statement of financial position plus some other elements that are managed as capital. The bank manages its capital to ensure that the following objectives are achieved:

- Compliance with the legally imposed capital requirements in Egypt.
- Protecting the bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the bank.
- Maintaining a strong capital base to enhance growth of the bank's operations.
- Capital adequacy and uses are reviewed by the bank's management in accordance with the requirements of the regulatory authority represented by the Central Bank of Egypt (CBE). Data are submitted and filed with the CBE on a quarterly basis. The CBE requires the bank to comply with the following:
  - Maintaining EGP 500 million as a minimum requirement for the issued and paid-up capital. The Bank paid-up capital amounted to EGP 9,794,649,850 at the end of the current period.
  - Maintaining a minimum level of capital adequacy ratio of 10%, calculated as the ratio between total value of the capital elements, and the risk-weighted average of the bank's assets and contingent liabilities. Minimum level of capital adequacy ratio reached 11.875% after adding capital conservation buffer during current year. The Bank's capital adequacy ratio reached 17.95% at the end of the current period (December 31, 2017: 15.80%) according to Basel II.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**The numerator in the capital adequacy ratio according to Basel II comprise the following 2 tiers:**

- Tier 1: basic capital which comprises paid-up capital (net of treasury stock), plus: retained earnings and reserves resulting from profit appropriations (other than general reserve for banking risks and special reserves), less: any goodwill previously recognized and any carried forward losses. The interim net profit was incorporated in Tier 1 capital in accordance with the decision of Central Bank of Egypt Board of Directors held on 15 February 2017.
- Tier 2: subordinated capital which comprises an amount equal to the loans general provision calculated in accordance with the credit rating bases issued by the CBE provided it does not exceed 1.25% from the total risk-weighted average of assets and contingent liabilities, plus: the carrying amount of subordinated loans/deposits maturing over more than 5 years (provided that such carrying amount shall be reduced by 20 % of its value in each of the last five years of their maturity), plus: 45 % of the increase in fair value above the carrying amount of available-for-sale investments, held to maturity investments, and investments in subsidiaries and associates and 45% from capital reserve.

In calculating the numerator of the capital adequacy ratio, total value of tier 2 should not exceed total value of tier 1. Also, total value of subordinated loans (deposits) should not exceed 50 % of tier 1.

Assets are risk weighted at a range of 0 to 200 %. Risk classification of these assets is based on the type of the debtor as to reflect the associated credit risk and after consideration of cash collaterals. The same treatment is applied for the off-balance sheet items which shall be adjusted to reflect the contingent nature of and potential loss on these amounts.

Capital adequacy Standard had been prepared based on Basel II requirements, and Central Bank of Egypt Board of Directors had approved in its meeting held on December 18, 2012, which had been issued on December 24, 2012.

The tables below summarizes the compositions of tier 1, tier 2 and the capital adequacy ratio based on Basel II:

<b>According to Basel II</b>	<b>September 30, 2018</b>	<b>December 31, 2017</b>
<b>Tier 1 capital</b>		
Share capital	9,794,649,850	8,904,227,140
General reserve	8,531,087,699	7,326,936,116
Legal reserve	1,287,748,276	1,023,166,558
Other reserves	12,054,965	10,116,810
Retained earnings and interim profit	5,992,244,739	4,375,250,401
IFRS 9 Reserve	1,282,925,633	-
Total deduction from capital invested	(1,326,184,530)	(1,341,851,347)
<b>Total tier 1 capital</b>	<b>25,574,526,632</b>	<b>20,297,845,678</b>
<b>Tier 2 capital</b>		
45% from special reserve	8,643,920	8,643,920
Impairment provision for loans and contingent liabilities*	1,748,193,955	1,603,307,878
45 % of the increase in the fair value above the carrying amount of Available-for-sale investment, held to maturity investments, and investments in associates.	1,803,734	321,794,527
<b>Total tier 2 capital</b>	<b>1,758,641,609</b>	<b>1,933,746,325</b>
<b>Total capital</b>	<b>27,333,168,241</b>	<b>22,231,592,003</b>
<b>Risk weighted assets and contingent liabilities:</b>		
Credit Risk	139,878,878,536	128,292,563,260
Market Risk	21,119,218	21,400,418
Operational Risk	12,381,341,699	12,381,341,699
<b>Total risk weighted assets and contingent liabilities</b>	<b>152,281,339,453</b>	<b>140,695,305,377</b>
<b>Capital adequacy ratio for tier one</b>	<b>16.79%</b>	<b>14.43%</b>
<b>Capital adequacy ratio</b>	<b>17.95%</b>	<b>15.80%</b>

\* Provided it does not exceed 1.25% from total value of risk weighted assets and contingent liabilities.

- Based on Consolidated financial statement after the disposal of insurance activity.

**Leverage financial ratio**

Central Bank of Egypt Board of Directors had approved in its meeting held on July 7, 2015 on special supervisory instructions related to leverage ratio which maintaining a minimum level of leverage ratio of 3% to be reported in quarterly basis as follow:

- Guidance ratio started from reporting period September 2015 till December 2017.
- Obligatory ratio started from year 2018.

This ratio will be included in Basel requirement tier1 in order to maintain Egyptian Banking system strong and safe, as long to keep up with best international regulatory treatments.

Leverage financial ratio reflect relationship between tier 1 for capital that is used in capital adequacy ratio (after Exclusions) and other assets (on balance sheet and off-balance sheet) that are not risk weighted assets.

**Ratio Elements**

**I- The numerator elements**

The numerator consists of tier 1 for capital that are used in capital adequacy ratio (after Exclusions) in accordance with the requirements of the regulatory authority represented by the Central Bank of Egypt (CBE).

**II- The dominator elements**

The dominator consists of all bank assets (on balance sheet and off-balance sheet) according to financial statements called "Bank exposures" which include total the following:

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

- 1- On balance sheet items after deducting some of Tier I Exclusions for capital base.
- 2- Derivatives contracts exposures.
- 3- Financing Financial papers operations exposures.
- 4- Off-balance sheet items (weighted by credit conversion factor).

The tables below summarizes the leverage financial ratio:	September 30, 2018	December 31, 2017
<b>Tier 1 capital after Exclusions</b>	<b>25,574,526,632</b>	<b>20,297,845,678</b>
Total on-balance sheet exposures, derivatives contracts and financial papers operations.	247,942,242,227	224,513,811,627
Total exposures off-balance sheet	29,433,543,154	27,513,527,049
<b>Total exposures on-balance sheet and off-balance sheet</b>	<b>277,375,785,381</b>	<b>252,027,338,676</b>
<b>Leverage financial ratio</b>	<b>9.22%</b>	<b>8.05%</b>

- Based on Consolidated financial statements after the disposal of insurance activity.

**4- Significant accounting estimates and assumptions :**

In the application of the bank's accounting policies, which are described in note 3, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised, if the revision affects only that year, or in the year of the revision and future years if the revision affects both current and future years.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting year, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

**a. Impairment of Loans and credit facilities**

The bank reviews its Loans and credit facilities portfolio, at least, on a quarterly basis. Management uses its discretionary judgment in determining whether it is necessary to recognize impairment loss in the income statement. This requires it to identify any reliable evidence indicating measurable decline in the expected future cash flows from loan portfolio before identifying any decline for each individual loan.

This evidence includes data indicating negative change in the ability of a portfolio of borrowers to repay the bank, or local and economic circumstances related to default. On scheduling future cash flows, the management use estimates based on previous experience related to impairment of assets having similar credit risks. Such experience refers to impairment similar to that of the portfolio in question. The methods and assumptions used in estimating both the amount and timing of the future cash flows are reviewed on a regular basis to minimize any discrepancy between the estimated loss and actual loss based on management given experience.

**b. Impairment of investment in equity instruments Available-for-sale :**

Available-for sale equity investments are determined to be impaired when there has been a significant or prolonged decline in the fair value below its cost. The bank considers the decline in fair value as significant. The determination of whether the decline is significant or prolonged requires judgment. In making this judgment, the bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the investee's financial position or in its operating and financing cash flows, deterioration in the industry or sector performance in which it operates, or when changes in technology occur.

The Bank is unlikely to suffer any additional loss, as the "Available-for-sale investments revaluation reserve" reported in equity does not include any unrealized losses from fair value measurement.

**c. Fair value of derivatives**

Fair value of derivative financial instruments not quoted in an active market is determined using valuation techniques. When these techniques (such as the pricing models) are used to determine fair value, periodic tests and review are performed on them using competent independent personnel other than those responsible for the preparation of such techniques. All such models have been approved and tested prior to use to ensure that their results reflect reliable data and prices that can be compared to the market. These models use market observable data only to the extent it is practical to obtain such data, however, some areas such as credit risk related to the bank and counterparties, volatility and correlations requires management's judgment. Changes in assumptions about these factors can affect the fair value of the financial instrument's disclosure.

**d. Held to maturity investments:**

Non-derivatives financial assets with fixed or determinable payments and fixed maturity are classified as held to maturity. This classification requires personal judgment therefore the bank Judge whether there is a genuine intent and ability to hold such investments to maturity. If the bank fails to hold such investments till maturity except for certain tightly defined circumstances such as if an entity sells an insignificant amount of held to maturity investments close to maturity date, all held to maturity investments should be reclassified as available-for-sale, which will be measured at fair value instead of amortized cost. In addition, the bank shouldn't classify any investments as held to maturity for consecutive two years.

If classification of investments as held to maturity – other than stakes required to be retained by the group in accordance with the provisions of the law – were suspended by the bank, the carrying amount of the outstanding held-to-maturity investments at the end of the current reporting period would have decreased by EGP 1,753,177,875 to reach the fair value with a corresponding decrease in the available-for-sale valuation reserve within equity.

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

5- Segmentation analysis  
(5/A) Segmental analysis by activity

Segment activity includes operational processes, assets used in offering banking services, management of surrounding risks and related yield. Such activity may be different from other activities. Segmentation analysis of operations according to banking activities includes:

**Corporate:** This includes current account activities, deposits, overdrafts, loans, credit facilities, and financial derivatives to large, medium, and small entities.

**Individuals:** This includes current account activities, deposits, savings, credit cards, personal loans, and real estate loans.

**Other businesses:** They include other Banking activities such as fund management and insurance activity.

Inter-segment activities are affected within the bank's normal course of business. Assets and liabilities of each segment include operating assets and liabilities as shown in the bank's balance sheet.

At the end of the current period

Income and expenses according to segmental activities

	Corporate	Investments	Individuals	Other businesses	Total
<b>(September 30, 2018)</b>					
Net interest income	3,749,753,205	572,125,447	2,155,044,075	1,450,930,214	7,927,852,941
Net fee and commission income	1,044,711,444	7,339,883	382,429,922	(11,003,082)	1,423,478,167
Dividend income	-	22,018,006	-	-	22,018,006
Net trading income	234,573,171	-	12,381,974	(203,391,090)	43,564,055
Gain / Loss on financial investments	-	59,677,962	-	-	59,677,962
Impairment credit losses	(244,510,082)	-	(16,031,062)	-	(260,541,144)
Administrative expenses	(903,407,151)	(2,209,334)	(1,291,000,829)	106,114,312	(2,090,503,002)
Other operating revenues (expenses)	156,845,071	16,057,311	(92,769,304)	70,746,150	150,879,228
Share of profits of associates	-	80,998	-	-	80,998
<b>Profit before income tax</b>	<b>4,037,965,658</b>	<b>675,090,273</b>	<b>1,150,054,776</b>	<b>1,413,396,504</b>	<b>7,276,507,211</b>
Income tax expense	(916,856,234)	(151,876,746)	(258,762,325)	(565,347,797)	(1,892,843,102)
<b>Net profit for the current period</b>	<b>3,121,109,424</b>	<b>523,213,527</b>	<b>891,292,451</b>	<b>848,048,707</b>	<b>5,383,664,109</b>

Assets and liabilities according to segmental activities

	Corporate	Investments	Individuals	Other businesses	Total
<b>(September 30, 2018)</b>					
Segment activity assets	109,440,081,761	85,552,429,123	20,221,291,625	21,841,382,343	237,055,184,852
Unclassified assets	-	-	-	-	9,618,867,774
<b>Total assets</b>	<b>109,440,081,761</b>	<b>85,552,429,123</b>	<b>20,221,291,625</b>	<b>21,841,382,343</b>	<b>246,674,052,626</b>
Segment activity liabilities	112,221,390,605	-	89,117,873,565	14,228,874,917	215,568,139,087
Unclassified liabilities	-	-	-	-	4,334,614,123
<b>Total liabilities</b>	<b>112,221,390,605</b>	<b>-</b>	<b>89,117,873,565</b>	<b>14,228,874,917</b>	<b>219,902,753,210</b>

At the end of comparative period

Income and expenses according to segmental activities

	Corporate	Investments	Individuals	Other businesses	Total
<b>(September 30, 2017)</b>					
Net interest income	3,095,362,274	569,181,175	1,668,901,540	1,072,176,365	6,405,621,354
Net fee and commission income	978,548,437	7,383,038	298,745,247	29,096,596	1,313,773,318
Dividend income	-	16,117,998	-	-	16,117,998
Net trading income	164,932,680	-	12,194,194	(65,602,497)	111,524,377
Gain / Loss on financial investments	-	1,276,474	-	-	1,276,474
Impairment credit losses	(397,206,514)	-	(28,608,921)	-	(425,815,435)
Administrative expenses	(704,988,005)	(1,793,457)	(1,031,469,432)	46,680,243	(1,691,570,651)
Other operating revenues (expenses)	140,577,821	17,184,102	(75,937,298)	(162,902,226)	(81,077,601)
Share of profits of associates	-	(56,624)	-	-	(56,624)
<b>Profit before income tax</b>	<b>3,277,226,693</b>	<b>609,292,706</b>	<b>843,825,330</b>	<b>919,448,481</b>	<b>5,649,793,210</b>
Income tax expense	(745,312,563)	(137,085,188)	(189,860,699)	(327,586,482)	(1,399,844,932)
<b>Net profit for the comparative period</b>	<b>2,531,914,130</b>	<b>472,207,518</b>	<b>653,964,631</b>	<b>591,861,999</b>	<b>4,249,948,278</b>

At the end of comparative year

Assets and liabilities according to segmental activities

	Corporate	Investments	Individuals	Other businesses	Total
<b>(December 31, 2017)</b>					
Segment activity assets	97,201,173,890	68,951,968,869	17,709,347,910	28,213,021,094	212,075,511,763
Unclassified assets	-	-	-	-	10,879,387,091
<b>Total assets</b>	<b>97,201,173,890</b>	<b>68,951,968,869</b>	<b>17,709,347,910</b>	<b>28,213,021,094</b>	<b>222,954,898,854</b>
Segment activity liabilities	106,649,424,301	-	81,324,912,421	6,621,799,972	194,596,136,694
Unclassified liabilities	-	-	-	-	5,852,352,454
<b>Total liabilities</b>	<b>106,649,424,301</b>	<b>-</b>	<b>81,324,912,421</b>	<b>6,621,799,972</b>	<b>200,448,489,148</b>

(5/B) Segmental analysis by geographic area

At the end of current period

Income and expenses according to geographical segments (September 30, 2018)	Cairo	East Cairo	Giza	Alex	Delta	Red Sea / Upper Egypt	Head office	Total
Net interest income	1,764,609,959	1,266,445,672	1,395,410,401	715,048,800	640,810,455	275,136,704	1,870,390,950	7,927,852,941
Net fee and commission income	320,272,104	238,956,205	318,118,509	128,220,382	120,817,185	64,638,764	232,475,018	1,423,478,167
Dividend income	-	-	-	-	-	-	22,018,006	22,018,006
Net trading income	132,786,454	28,105,794	49,195,519	21,266,367	51,994,961	9,965,692	(249,750,732)	43,564,055
Gain / Loss on financial investments	1,514	-	-	-	-	-	59,676,448	59,677,962
Impairment credit losses	(236,257,792)	(4,672,137)	113,346,688	83,096,472	(218,818,759)	2,764,384	-	(260,541,144)
Administrative expenses	(579,822,484)	(486,912,877)	(491,458,318)	(288,651,033)	(244,617,777)	(124,329,243)	125,288,730	(2,090,503,002)
Other operating revenues (expenses)	186,880,477	(39,214,259)	(49,219,332)	(19,273,360)	(25,558,179)	(6,875,306)	104,139,187	150,879,228
Share of profits of associates	-	-	-	-	-	-	80,998	80,998
<b>Profit before income tax</b>	<b>1,588,470,232</b>	<b>1,002,688,398</b>	<b>1,335,393,467</b>	<b>639,707,628</b>	<b>324,627,886</b>	<b>221,300,995</b>	<b>2,164,318,605</b>	<b>7,276,507,211</b>
Income tax expense	(370,106,618)	(225,604,890)	(300,463,530)	(143,934,216)	(73,041,274)	(49,792,724)	(729,899,850)	(1,892,843,102)
<b>Net profit for the current period</b>	<b>1,218,363,614</b>	<b>777,083,508</b>	<b>1,034,929,937</b>	<b>495,773,412</b>	<b>251,586,612</b>	<b>171,508,271</b>	<b>1,434,418,755</b>	<b>5,383,664,109</b>

Assets and liabilities according to geographical segments (September 30, 2018)

	Cairo	East Cairo	Giza	Alex	Delta	Red Sea / Upper Egypt	Head office	Total
Assets of geographical segments	43,822,244,465	28,188,605,646	29,573,206,014	15,301,121,303	13,773,061,876	4,736,167,433	110,863,254,621	246,257,661,358
Unclassified assets	-	-	-	-	-	-	-	416,391,268
<b>Total assets</b>	<b>43,822,244,465</b>	<b>28,188,605,646</b>	<b>29,573,206,014</b>	<b>15,301,121,303</b>	<b>13,773,061,876</b>	<b>4,736,167,433</b>	<b>110,863,254,621</b>	<b>246,674,052,626</b>
Liabilities of geographical segments	62,621,984,573	50,812,798,802	44,048,828,399	28,674,658,268	13,494,972,425	5,153,044,576	13,405,033,718	218,211,320,761
Unclassified liabilities	-	-	-	-	-	-	-	1,691,432,449
<b>Total liabilities</b>	<b>62,621,984,573</b>	<b>50,812,798,802</b>	<b>44,048,828,399</b>	<b>28,674,658,268</b>	<b>13,494,972,425</b>	<b>5,153,044,576</b>	<b>13,405,033,718</b>	<b>219,902,753,210</b>

At the end of comparative period

Income and expenses according to geographical segments (September 30, 2017)	Cairo	East Cairo	Giza	Alex	Delta	Red Sea / Upper Egypt	Head office	Total
Net interest income	1,447,226,207	991,512,013	1,120,277,033	590,071,350	497,070,468	215,659,683	1,543,804,600	6,405,621,354
Net fee and commission income	320,286,076	199,387,893	257,293,956	127,485,977	102,442,956	61,576,007	245,300,453	1,313,773,318
Dividend income	-	-	-	-	-	-	16,117,998	16,117,998
Net trading income	99,441,206	30,985,525	39,674,806	18,565,710	16,324,205	3,365,212	(96,832,287)	111,824,377
Gain / Loss on financial investments	81,828	-	-	-	-	-	1,194,646	1,276,474
Impairment credit losses	(301,099,988)	(6,914,106)	69,974,309	(86,469,439)	(5,202,303)	(96,103,908)	-	(425,815,435)
Administrative expenses	(484,632,076)	(363,747,293)	(385,221,668)	(236,732,834)	(192,279,627)	(96,362,753)	67,405,600	(1,691,570,651)
Other operating revenues (expenses)	165,614,902	(23,339,956)	(43,539,545)	(22,278,564)	(15,103,432)	(5,661,807)	(136,769,199)	(81,077,601)
Share of profits of associates	-	-	-	-	-	-	(56,624)	(56,624)
<b>Profit before income tax</b>	<b>1,246,918,155</b>	<b>827,884,076</b>	<b>1,058,458,891</b>	<b>390,642,200</b>	<b>403,252,267</b>	<b>82,472,434</b>	<b>1,640,165,187</b>	<b>5,649,793,210</b>
Income tax expense	(280,972,718)	(186,273,917)	(238,153,250)	(87,894,495)	(90,731,760)	(18,556,298)	(497,262,494)	(1,399,844,932)
<b>Net profit for the comparative period</b>	<b>965,945,437</b>	<b>641,610,159</b>	<b>820,305,641</b>	<b>302,747,705</b>	<b>312,520,507</b>	<b>63,916,136</b>	<b>1,142,902,693</b>	<b>4,249,948,278</b>

At the end of comparative year

Assets and liabilities according to geographical segments (December 31, 2017)	Cairo	East Cairo	Giza	Alex	Delta	Red Sea / Upper Egypt	Head office	Total
Assets of geographical segments	40,932,946,957	22,191,467,322	26,012,099,561	14,551,233,056	12,373,846,699	3,889,877,275	102,661,902,383	222,613,373,253
Unclassified assets	-	-	-	-	-	-	-	341,525,601
<b>Total assets</b>	<b>40,932,946,957</b>	<b>22,191,467,322</b>	<b>26,012,099,561</b>	<b>14,551,233,056</b>	<b>12,373,846,699</b>	<b>3,889,877,275</b>	<b>102,661,902,383</b>	<b>222,954,898,854</b>
Liabilities of geographical segments	63,851,587,356	41,979,651,825	40,918,345,443	26,131,397,400	13,538,794,292	4,898,620,826	6,083,795,270	197,402,192,412
Unclassified liabilities	-	-	-	-	-	-	-	3,046,296,736
<b>Total liabilities</b>	<b>63,851,587,356</b>	<b>41,979,651,825</b>	<b>40,918,345,443</b>	<b>26,131,397,400</b>	<b>13,538,794,292</b>	<b>4,898,620,826</b>	<b>6,083,795,270</b>	<b>200,448,489,148</b>

Geographical Segmental analysis is based on the locations of branches through which the bank provides its services.

QNB ALAHLI S.A.E

Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

	September 30, 2018	September 30, 2017
<b>6- Net interest income</b>		
Interest from loans and similar income:		
Loans and credit facilities:		
- Customers	12,573,948,029	9,740,675,790
<b>Total</b>	<b>12,573,948,029</b>	<b>9,740,675,790</b>
Treasury bills and bonds	8,976,891,802	7,477,403,399
Deposits and current accounts	774,663,453	409,403,792
Net interest differential on hedging instruments (IRS contracts)	3,435,942	-
<b>Total</b>	<b>22,328,939,226</b>	<b>17,627,482,981</b>
Cost of deposits and similar expense :		
Deposits and current accounts:		
- Banks	(389,473,681)	(363,081,844)
- Customers	(13,738,076,549)	(10,580,618,894)
<b>Total</b>	<b>(14,127,550,230)</b>	<b>(10,943,700,738)</b>
REPO arrangements	(100,098,760)	(103,949,636)
Other loans	(173,437,295)	(174,211,253)
<b>Total</b>	<b>(14,401,086,285)</b>	<b>(11,221,861,627)</b>
<b>Net</b>	<b>7,927,852,941</b>	<b>6,405,621,354</b>
<b>7- Net fee and commission income:</b>		
Fee and commission income :		
Credit fees and commissions	1,139,827,280	1,058,211,986
Custody fees	28,075,687	18,546,947
Investments commissions	9,220,369	6,583,481
Other fees	529,664,385	424,917,100
<b>Total</b>	<b>1,706,787,721</b>	<b>1,508,259,514</b>
Fee and commission expense:		
Brokerage fees	(4,106,394)	(3,551,039)
Other fees	(279,203,160)	(190,935,157)
<b>Total</b>	<b>(283,309,554)</b>	<b>(194,486,196)</b>
<b>Net</b>	<b>1,423,478,167</b>	<b>1,313,773,318</b>
<b>8- Dividend income</b>		
Investment funds	500,000	550,000
Available-for-sale investments	21,518,006	15,567,998
<b>Total</b>	<b>22,018,006</b>	<b>16,117,998</b>
<b>9- Net trading income:</b>		
Forex operations:		
Foreign exchange trading gains ( loss )	88,512,007	243,240,281
Investment funds held for trading	7,489,890	8,742,035
Changes in fair value of currency forward contracts	(22,688,000)	(88,563,533)
Changes in fair value of currency swap contracts	(28,586,432)	(51,894,406)
Net loss from IRS contracts	(1,163,410)	-
<b>Total</b>	<b>43,564,055</b>	<b>111,524,377</b>
<b>10- Administrative expenses</b>		
<b>Staff cost:</b>		
Salaries and wages	911,770,415	742,821,393
Social insurance	50,085,250	39,527,788
<b>Pension cost:</b>		
Defined contribution scheme	60,246,461	54,438,220
Other retirement benefits (Defined benefit scheme )	70,154,882	55,221,513
	<b>1,092,257,008</b>	<b>892,008,914</b>
Depreciation and amortization	179,286,075	169,047,767
Other administrative expenses	818,959,919	630,513,970
<b>Total</b>	<b>2,090,503,002</b>	<b>1,691,570,651</b>
<b>11- Other operating revenues (expenses)</b>		
Foreign exchange differences from translation of foreign currency monetary assets and liabilities other than held for trading items and those classified as at fair value through profit or loss on initial recognition	44,269,982	(137,306,974)
Gain on sale of Property and Equipment	5,134,554	940,857
Software cost	(69,719,782)	(56,211,569)
Operating lease rental expense	(71,366,570)	(61,491,999)
Other provisions (net of reversed amounts)	(5,620,115)	(93,682,889)
Finance leases revenue	700,351,033	753,038,651
Other leasing revenues	18,117,916	13,430,864
Depreciation of leased assets	(427,667,156)	(477,371,732)
Impairment loss on leased assets	(44,988,788)	(49,389,605)
Net return received from Insurance activity*	(13,689,165)	9,762,103
Other income (expense)	16,057,319	17,204,692
<b>Total</b>	<b>150,879,228</b>	<b>(81,077,601)</b>



**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

* The following table summarize net return received from Insurance activity:	September 30, 2018	September 30, 2017
Direct premium	417,622,912	319,918,109
Re-insurance premium ceded	(32,403,723)	(46,927,882)
Technical reserve during the period	(298,281,401)	(173,339,000)
Outgoing re-insurance commissions	1,599,932	2,279,235
Other revenues	7,681,953	7,693,039
Claims Paid	(106,852,896)	(99,230,237)
Re-insurance pay-back claim	10,091,481	9,852,322
Change in Provision for Outstanding Claims Balance	(4,543,285)	(6,894,470)
Allowance for impairment on receivable arising from insurance contracts	(8,604,138)	(3,589,013)
<b>Total</b>	<b>(13,689,165)</b>	<b>9,762,103</b>

12- Impairment credit losses	September 30, 2018	September 30, 2017
Loans and credit facilities to customers	(260,541,144)	(425,815,435)
<b>Total</b>	<b>(260,541,144)</b>	<b>(425,815,435)</b>

13- Income tax expense	September 30, 2018	September 30, 2017
Current tax	(1,905,859,684)	(1,444,555,291)
Deferred tax	13,016,582	44,710,359
<b>Total</b>	<b>(1,892,843,102)</b>	<b>(1,399,844,932)</b>

Additional data on deferred tax is disclosed in note (33). Income tax expense is different from the tax that would have arisen had the statutory tax rate been applied on pre-tax accounting profit as shown below:

Profit before tax	7,276,507,211	5,649,793,210
Income tax calculated at 22.5 % tax rate	1,637,214,122	1,271,203,472
<b>Tax impact for:</b>		
Non-taxable income	(19,539,792)	(9,191,809)
Non-deductible expenses for tax purposes	230,748,150	123,555,931
Utilized of deferred tax assets	(8,291,780)	(3,922,361)
Prior-years' tax settlements	18,317,878	(7,032,132)
Provision and segregated interest	45,276,714	68,476,756
Tax deterministic (10% on dividend income)	2,134,392	1,465,434
<b>Effective income tax expense</b>	<b>1,905,859,684</b>	<b>1,444,555,291</b>

**Tax Position**

**A) QNB ALAHLI Position:**

**A-1) Corporate Tax**

- The Bank's accounts were tax-inspected and settled with respect to Tax since the beginning of activity till the end of December, 2010.
- Years 2011 and 2012 transferred to court.
- Years 2013 till 2016 have been inspected, and the due tax was paid.
- Year 2017 the Bank submitted its tax return in the due date and books have not been inspected yet.

**A-2) Salaries Taxes**

- The Bank's books have been inspected, and the due tax was paid until year 2015.
- Year 2016 under inspection by tax authority.
- Year 2017 the Bank submitted its tax return in the due date and books have not been inspected yet.

**A-3) Stamp duties**

- The Bank's books have been inspected, for all branches until July 31, 2006 and the difference points were transferred to appeal committee and courts to adjudicate it.
- Period from August 01, 2006 till December 31, 2015 have been inspected, and the due tax was paid.
- Period from January 01, 2016 till December 31, 2016 under inspection with Tax authority.
- Period from January 01, 2017 till December 31, 2017 the Bank submitted its tax return in the due date and books have not been inspected yet.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**(B) EX-MIBank Position:**

**B-1) Corporate Tax**

- The Bank's accounts were tax-inspected, and settled since the beginning of activity till November 30, 2006.

**B-2) Salaries Taxes**

- The Bank's books have been inspected, and the due tax was paid till November 30, 2006.

**B-3) Stamp duties**

- The Bank's books have been inspected for all branches until July 31, 2006 and the difference points were transferred to appeal committee and courts to adjudicate it.
- Period from August 01, 2006 till November 30, 2006 have been inspected, and the due tax was paid.

**(C) QNB ALAHLI Leasing Position (subsidiary company):**

**C-1) Corporate Tax**

- Years from activity inception until 2005, the Company was tax inspected, tax assessment was carried out and the payment thereof was made.
- Year 2006 and 2007 the tax was re-inspected by internal committee with carrying 5% provision from net profit to specialized internal committee.
- Year 2008 and 2009, the Company was tax inspected, tax assessment was carried out and final settlement was under prepared by tax reservation division to ensure amounts were paid from company side.
- Year from 2010 and 2011, the tax was re-inspected by internal committee with carrying 5% provision from net profit to specialized internal committee.
- Years 2012 till 2017 the company submitted its tax return on the due date according to law No. 91 of year 2005 and books have not been inspected yet.

**C-2) Salary tax**

- Years from activity inception until December 31, 2012, the Company was tax inspected, tax assessment was carried out and the payment thereof was made.
- Years from 2013 to 2016, the company is preparing required documents to start inspection.

**C-3) Stamp duties**

- Years from January 01, 2001 to December 31, 2014, the Company was tax inspected and the tax assessment was carried out and the payment thereof was made.
- Years from 2015 to 2016, no tax inspection has been carried out up till date.

**(D) QNB ALAHLI Factoring Company Position (subsidiary company):**

**D-1) Corporate Tax**

- The company is subject to income tax law No. 91 of 2005 and its executive statute and law No. 44 of 2014.
- Years 2012 till 2017, the company submitted the tax returns on the due date noting that period from 1 January 2012 till 31 December 2014 under inspection by tax authority.

**D-2) Salary tax**

- The company is not abided by deducting and delivering salary taxes, as the company's employees are seconded by QNB ALAHLI (Major Shareholder).

**C-3) Stamp duties**

- The company is subject to stamp duty tax law No. 111 of 1980 and amended by law 143 of year 2006 and the company not have been inspected till now.

**D-3) Withholding tax**

- The company is committed to withholding tax and delivering it to tax authority on due dates.

**(E) QNB ALAHLI Life Insurance Company Position (subsidiary company):**

**E-1) Corporate Tax**

- The company has received deemed tax claim from inception till 30 June 2005. The company objected the deemed tax at the due date and transferred to appeal committee.
- Years from 1 July 2005 to 30 June 2008, no tax inspection has taken place.
- Years from 1 July 2008 to 30 June 2012 the tax authority inspection and settlement took place and the final settlement have been made.
- Years from 1 July 2012 to 30 June 2017 The company prepares its tax return and paid the tax due on the legal dates.

**E-2) Salary tax**

- The tax authority inspection and settlement took place for the year since inception till 2010.
- Years from 2011 up to 30 June 2012, the tax authority inspection took place and the company objected the results in the due dates for the years and under reviewing by appeal committee.
- Years from 2013 up to June 2016, the company deduct tax dues from employee's salaries and transfer it to tax authority and the required documents are under preparation by the company to start inspection.



QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

**E-3) Stamp duties**

- The tax authority inspection and settlement took place for the year since inception till 2012.
- Years from 1 July 2012 till 30 June 2017 not inspected till now.

**(F) QNB ALAHLI Asset Management Egypt Company Position (subsidiary company):**

**F-1) Corporate Tax**

- Years from 2002 till 2004, the company have been inspected, and the due tax was paid for some items and remaining items was have been transferred to the internal committee.
- Years from 2005 till 2006 have been transferred to the internal committee.
- Years from 2007 till 2010, the company have been inspected, and the due tax was paid for some items and remaining items was have been transferred to the internal committee.
- Years from 2011 till 2014, prepare to inspection.
- Years 2015 till 2017, the company submitted its tax return in the due date and books have not been inspected yet.

**F-2) Salaries Taxes**

- Years from 2002 till 2004, the tax inspection was took place and internal committee was agreed and tax claim was paid.
- Years from 2005 till 2014 were inspected and finalized with nothing.

14- Earnings per share	September 30, 2018	September 30, 2017
Net profit for the period	5,163,487,988	4,065,789,897
Remuneration for the Board Members (from the period's net profit)*	(11,250,000)	(8,250,000)
Staff profit share (from the period's net profit)*	(515,835,343)	(406,637,744)
<b>Profit available to shareholders</b>	<b>4,636,402,645</b>	<b>3,650,902,153</b>
Weighted average number of the shares outstanding during the period	979,464,985	979,464,985
<b>** Earning Per Share</b>	<b>4.73</b>	<b>3.73</b>

\* Estimate amount based on bank approved budget, the actual amount will be subject to the ordinary GAM approval at the end year.

\*\* Based on separate financial statements.

15- Cash and due from Central Bank of Egypt (CBE)	September 30, 2018	December 31, 2017
Cash	4,067,198,355	4,095,272,633
Balances with CBE (mandatory reserve)	8,238,703,746	11,298,758,528
<b>Total</b>	<b>12,305,902,101</b>	<b>15,394,031,161</b>
Interest free balances	12,305,902,101	15,394,031,161
<b>Total</b>	<b>12,305,902,101</b>	<b>15,394,031,161</b>

16- Due from banks	September 30, 2018	December 31, 2017
Current accounts	716,100,287	973,654,026
Deposits	11,846,695,051	14,803,375,612
<b>Total</b>	<b>12,562,795,338</b>	<b>15,777,029,638</b>
Balances at CBE other than those under the mandatory reserve	4,787,492,047	9,648,340,223
Local banks	6,208,351,754	4,240,775,765
Foreign Banks	1,566,951,537	1,887,913,650
<b>Total</b>	<b>12,562,795,338</b>	<b>15,777,029,638</b>
Interest free balances	494,585,939	720,976,508
Balances at floating interest rates	221,514,348	252,677,518
Balances at fixed interest rates	11,846,695,051	14,803,375,612
<b>Total</b>	<b>12,562,795,338</b>	<b>15,777,029,638</b>
Current balances	11,737,795,338	15,401,729,638
Non-current balances	825,000,000	375,300,000
<b>Total</b>	<b>12,562,795,338</b>	<b>15,777,029,638</b>

17- Treasury bills	September 30, 2018	December 31, 2017
91 days maturity	4,809,625,000	356,275,000
182 days maturity	6,052,425,000	1,473,575,000
More than 182 days maturity	41,083,743,650	35,906,651,990
Less: Unearned Interest	(2,940,206,714)	(2,208,655,037)
<b>Total</b>	<b>49,005,586,936</b>	<b>35,527,846,953</b>
Less: Repos transaction	(1,075,454,015)	(511,288,683)
<b>Net</b>	<b>47,930,132,921</b>	<b>35,016,558,270</b>

18- Trading investments	September 30, 2018	December 31, 2017
Mutual Fund certificates	61,322,286	50,954,671
<b>Total</b>	<b>61,322,286</b>	<b>50,954,671</b>

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

19- Loans and credit facilities to customers, net	September 30, 2018	December 31, 2017
<b>Individuals</b>		
Overdrafts	2,558,284,107	2,566,656,961
Credit cards	720,057,804	623,355,144
Personal loans	16,073,746,923	13,788,323,910
Real estate loans	1,222,139,355	1,060,946,460
<b>Total (1)</b>	<b>20,574,228,189</b>	<b>18,039,282,475</b>
<b>Corporate including small loans for businesses</b>		
Overdrafts	51,728,945,080	48,399,727,621
Direct loans	36,846,126,595	29,692,871,284
Syndicated loans and facilities	19,539,433,293	17,508,676,678
Other loans	4,411,207,997	4,528,924,650
<b>Total (2)</b>	<b>112,525,712,965</b>	<b>100,130,200,233</b>
<b>Total loans and credit facilities to customers (1+2)</b>	<b>133,099,941,154</b>	<b>118,169,482,708</b>
Less: Allowance for impairment losses	(5,603,231,176)	(5,328,157,211)
Less: Segregated interest	(10,766,966)	(10,766,966)
Less: Unearned discount	(195,228,818)	(233,788,754)
<b>Net amount distributed as follows:</b>	<b>127,290,714,194</b>	<b>112,596,769,777</b>
Current balances	93,839,064,834	81,537,373,398
Non-current balances	33,451,649,360	31,059,396,379
<b>Total</b>	<b>127,290,714,194</b>	<b>112,596,769,777</b>

19-A Allowance for impairment losses

Individuals	September 30, 2018				
	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Balance at the beginning of the year	54,581,456	15,266,943	245,775,629	14,188,349	329,812,377
Net impairment loss recognized during the period	2,767,463	(1,173,033)	14,228,077	208,555	16,031,062
Loans written-off during the period	-	-	(3,889,188)	-	(3,889,188)
Collections of loans previously written-off	-	-	10,857,290	-	10,857,290
Foreign exchange translation differences	-	-	2,835	-	2,835
<b>Balance at end of the period</b>	<b>57,348,919</b>	<b>14,093,910</b>	<b>266,974,643</b>	<b>14,396,904</b>	<b>352,814,376</b>

Corporate	September 30, 2018				
	Overdrafts	Direct loans	Syndicated loans and facilities	Other loans	Total
Balance at beginning of the year	1,345,030,744	2,944,824,498	543,886,745	164,602,847	4,998,344,834
Net impairment loss recognized during the period	(39,195,706)	(3,784,634)	303,617,871	(16,127,449)	244,510,082
Loans written-off during the period	-	(13,018,717)	-	(746,134)	(13,764,851)
Collections of loans previously written-off	-	14,285,119	-	-	14,285,119
Foreign exchange translation differences	1,924,857	4,214,300	778,350	124,109	7,041,616
<b>Balance at end of the period</b>	<b>1,307,759,895</b>	<b>2,946,520,566</b>	<b>848,282,966</b>	<b>147,853,373</b>	<b>5,250,416,800</b>
<b>Total</b>					<b>5,603,231,176</b>

Individuals	December 31, 2017				
	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Balance at beginning of the year	39,309,672	22,649,363	256,283,856	13,632,808	331,875,699
Net impairment loss recognized during the year	17,943,788	692,934	12,982,571	555,541	32,174,834
Loans written-off during the year	(2,672,004)	(8,075,354)	(32,769,659)	-	(43,517,017)
Collections of loans previously written-off	-	-	9,287,037	-	9,287,037
Foreign exchange translation differences	-	-	(8,176)	-	(8,176)
<b>Balance at end of the year</b>	<b>54,581,456</b>	<b>15,266,943</b>	<b>245,775,629</b>	<b>14,188,349</b>	<b>329,812,377</b>

Corporate	December 31, 2017				
	Overdrafts	Direct loans	Syndicated loans and facilities	Other loans	Total
Balance at beginning of the year	1,342,442,081	2,282,697,877	567,955,188	133,402,023	4,326,497,169
Net impairment loss recognized during the year	5,989,885	684,830,631	(22,629,467)	31,450,703	699,641,752
Loans written-off during the year	-	(59,514,579)	-	-	(59,514,579)
Collections of loans previously written-off	-	42,594,031	-	-	42,594,031
Foreign exchange translation differences	(3,401,222)	(5,783,462)	(1,438,976)	(249,879)	(10,873,539)
<b>Balance at end of the year</b>	<b>1,345,030,744</b>	<b>2,944,824,498</b>	<b>543,886,745</b>	<b>164,602,847</b>	<b>4,998,344,834</b>
<b>Total</b>					<b>5,328,157,211</b>

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

20- Financial Derivatives

September 30, 2018			
	Notional amount	Assets	Liabilities
<b>(A) Held for trading</b>			
- Forward foreign exchange contracts	3,351,189,127	-	42,018,219
- Swap foreign exchange contracts	1,785,198,287	-	16,836,123
<b>Total</b>	<b>5,136,387,414</b>	<b>-</b>	<b>58,854,342</b>
<b>(B) Fair value hedge</b>			
- Interest rate swap contracts	3,491,088,188	-	26,732,510
<b>Total</b>	<b>3,491,088,188</b>	<b>-</b>	<b>26,732,510</b>
<b>Total</b>	<b>8,627,475,602</b>	<b>-</b>	<b>85,586,852</b>
December 31, 2017			
	Notional amount	Assets	Liabilities
<b>(A) Held for trading</b>			
- Forward foreign exchange contracts	1,482,382,708	-	19,330,219
- Swap foreign exchange contracts	2,828,362,351	-	(11,750,309)
<b>Total</b>	<b>4,310,745,059</b>	<b>-</b>	<b>7,579,910</b>

Forward exchange contracts represent commitments to purchase local and foreign currencies including the unexecuted part of regular-way transactions. Interest rate swap contracts represent commitments to swap fixed interest rate with variable interest rate where the physical exchange of funds is not required except in foreign exchange swaps. The bank's credit risk represents the cost of potential replacement of the swaps in case other parties fail to meet their obligations. This risk is controlled on an ongoing basis in terms of fair value and percentage of contracted amounts. To control the outstanding credit risk, the bank assesses counterparties to the contract in the same manner used in lending activities.

- **Fair value hedge**

The bank uses interest rate swap contracts to mitigate part of the risk of potential increase in fair value of its fixed rate customer deposits in foreign currencies to the extent caused by declining market interest rates.

Net Fair value resulting from hedging instruments (Interest rate swap) liability with amount EGP 1,163,410 as of September 30, 2018. Losses resulting from hedging instruments EGP 26,732,510 and Gains arose from the hedged items reached EGP 25,569,100 .

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

21- Financial investments

Available-for-sale investments	September 30, 2018	December 31, 2017
<b>(A) Debt Instruments at Fair Value:</b>		
Listed Instruments in Egyptian Stock Exchange Market	23,337,638	47,678,475
Listed Instruments in Foreign Stock Exchange Market	2,005,673,131	2,368,990,707
<b>Total Debt Instruments</b>	<b>2,029,010,769</b>	<b>2,416,669,182</b>
<b>(B) Equity Instruments at Fair Value:</b>		
Listed Instruments in Egyptian Stock Exchange Market	97,190,580	84,107,218
<b>(C) Money Market Funds and balanced Funds</b>		
Unlisted Instruments in Stock Exchange Market	38,240,919	33,276,520
<b>(D) Equity Instruments at Cost Method:</b>		
Unlisted Instruments in Stock Exchange Market	134,060,180	163,953,798
<b>Total Available-for-sale investments (1)</b>	<b>2,298,502,448</b>	<b>2,698,006,718</b>
<b>Held to maturity investments</b>		
<b>(A) Debt Instruments:</b>		
Listed Instruments in Stock Exchange Market	35,444,609,232	31,490,722,258
Unlisted Instruments in Stock Exchange Market	856,629,321	825,533,658
<b>Total Debt Instruments</b>	<b>36,301,238,553</b>	<b>32,316,255,916</b>
<b>(B) Mutual Funds:</b>		
Unlisted Instruments in Stock Exchange Market*	15,000,000	15,000,000
<b>Total Held to maturity investments (2)</b>	<b>36,316,238,553</b>	<b>32,331,255,916</b>
<b>Total Financial Investments (1+2)</b>	<b>38,614,741,001</b>	<b>35,029,262,634</b>
Current balances	5,583,008,129	4,117,579,200
Non-current balances	33,031,732,872	30,911,683,434
<b>Total</b>	<b>38,614,741,001</b>	<b>35,029,262,634</b>
Fixed interest debt instruments	38,330,249,322	34,732,925,098
<b>Total Debt Instruments</b>	<b>38,330,249,322</b>	<b>34,732,925,098</b>

The following table analyzes movement on financial investments during the period

	Available-for-sale investments	Held to maturity investments
<b>Balance at the beginning of the current year</b>	2,698,006,718	32,331,255,916
Additions	146,344,449	6,098,288,792
Amortization of premium / discount	(32,073,256)	79,258,489
Disposals (sale/redemption)	(485,944,176)	(2,384,440,000)
Translation differences resulting from monetary foreign currency assets	23,618,467	8,763,427
Changes in fair value reserve	(51,449,754)	183,111,929
<b>Balance at the end of the current period</b>	<b>2,298,502,448</b>	<b>36,316,238,553</b>

The following table analysis movement on financial investments during the comparative year

	Available-for-sale investments	Held to maturity investments
<b>Balance at the beginning of the comparative year</b>	2,788,032,396	26,800,796,956
Additions	382,593,117	9,179,710,880
Amortization of premium / discount	(37,787,836)	313,034,683
Disposals (sale/redemption)	(420,336,821)	(4,335,547,000)
Translation differences resulting from monetary foreign currency assets	(32,388,228)	85,894,865
Changes in fair value reserve	17,894,090	287,365,532
<b>Balance at the end of the comparative year</b>	<b>2,698,006,718</b>	<b>32,331,255,916</b>
<b>Gain / Loss on financial investments</b>	<b>September 30, 2018</b>	<b>September 30, 2017</b>
Gain on sale of Available-for-sale assets	59,677,962	1,276,474
<b>Total</b>	<b>59,677,962</b>	<b>1,276,474</b>

\* The bank's equity instruments classified in the held to maturity category represent bank subscribed stake at 5% from the total certificates' number of its QNB ALAHLI First Fund with cumulative daily return (THEMAR Money Market Fund) upon its initial offering, in addition to the bank subscribed stake at 20% from the total certificates' number of its QNB ALAHLI Second Fund with yearly / cumulative return (Tawazon Balanced Fund), in addition to the 20% from the total certificates' number of its QNB ALAHLI Third Fund with yearly / cumulative return (Tadawol Equity Fund) upon its initial offering. All stakes required to be retained by the bank until maturity of the funds in accordance with the provisions of the law, had a nominal value of EGP 5 million each.

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

22- Investments in associates

The following table summarizes the bank's holdings in its associates:

September 30, 2018	Country of residence	Investee's assets	Investee's liabilities (excluding equity)	Investee's revenues	Investee's profit (loss)	Carrying amount	The bank stake
Senouhi Company for Construction Materials (Associates)	Egypt	13,663,385	2,653,368	12,075,283	(88,095)	2,542,214	23.09%
<b>Total</b>		<b>13,663,385</b>	<b>2,653,368</b>	<b>12,075,283</b>	<b>(88,095)</b>	<b>2,542,214</b>	

December 31, 2017	Country of residence	Investee's assets	Investee's liabilities (excluding equity)	Investee's revenues	Investee's profit (loss)	Carrying amount	The bank stake
Senouhi Company for Construction Materials (Associates)	Egypt	13,640,790	2,981,566	20,011,449	76,416	2,461,216	%23.09
<b>Total</b>		<b>13,640,790</b>	<b>2,981,566</b>	<b>20,011,449</b>	<b>76,416</b>	<b>2,461,216</b>	

23- Intangible assets

	September 30, 2018	December 31, 2017
<b>Software</b>		
Net book value at the beginning of the year	115,937,261	120,534,920
Addition	81,233,311	47,066,663
Amortization	(34,389,033)	(51,664,322)
<b>Net book value at the end of the period</b>	<b>162,781,539</b>	<b>115,937,261</b>

24- Other assets

	September 30, 2018	December 31, 2017
Accrued revenues	2,302,042,650	2,078,627,818
Pre-paid expenses	96,350,239	74,291,411
Advance payments for acquisition of Property and Equipment	99,030,171	116,438,372
Foreclosed assets reverted to the bank in settlement of debts	36,424,683	36,424,683
Deposits held with others and custody	76,663,482	76,383,900
Advance payments to tax authority	14,121,905	1,671,188,942
Receivables arising from insurance contracts, net	4,169,181	2,465,083
Others	317,712,532	277,618,622
<b>Total</b>	<b>2,946,514,843</b>	<b>4,333,438,831</b>

25- Assets leased under finance lease arrangements, net

	September 30, 2018	December 31, 2017
Leased assets under finance leases	2,481,976,253	2,385,713,500
Leased assets - under settlement account	(127,743,101)	(81,996,471)
<b>Total</b>	<b>2,354,233,152</b>	<b>2,303,717,029</b>

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

25-A Leased assets under finance leases, net

	Building	Vehicles	Equipment	Computers	Total
<b>Cost</b>					
<b>January 1, 2017</b>	1,005,266,557	1,340,439,264	2,123,140,934	10,299,999	<b>4,479,146,754</b>
Additions	62,769,349	215,864,529	235,698,195	-	<b>514,332,073</b>
Disposals	(121,524,290)	(246,905,406)	(302,707,966)	-	<b>(671,137,662)</b>
<b>Total</b>	<b>946,511,616</b>	<b>1,309,398,387</b>	<b>2,056,131,163</b>	<b>10,299,999</b>	<b>4,322,341,165</b>
<b>Accumulated depreciation</b>					
<b>January 1, 2017</b>	124,860,968	560,300,312	1,043,700,063	2,930,416	<b>1,731,791,759</b>
Depreciation for the year	39,632,842	250,267,751	325,925,552	2,390,994	<b>618,217,139</b>
Disposals	(17,394,058)	(166,759,348)	(229,227,827)	-	<b>(413,381,233)</b>
<b>Total</b>	<b>147,099,752</b>	<b>643,808,715</b>	<b>1,140,397,788</b>	<b>5,321,410</b>	<b>1,936,627,665</b>
<b>Net book value as of</b>					
<b>December 31, 2017</b>	<b>799,411,864</b>	<b>665,589,672</b>	<b>915,733,375</b>	<b>4,978,589</b>	<b>2,385,713,500</b>
<b>Cost</b>					
<b>January 1, 2018</b>	946,511,616	1,309,398,387	2,056,131,163	10,299,999	<b>4,322,341,165</b>
Additions	19,000,000	253,685,895	416,630,731	390,000	<b>689,706,626</b>
Disposals	(14,000,000)	(293,974,316)	(172,479,657)	(5,000,000)	<b>(485,453,973)</b>
<b>Total</b>	<b>951,511,616</b>	<b>1,269,109,966</b>	<b>2,300,282,237</b>	<b>5,689,999</b>	<b>4,526,593,818</b>
<b>Accumulated depreciation</b>					
<b>January 1, 2018</b>	147,099,752	643,808,715	1,140,397,788	5,321,410	<b>1,936,627,665</b>
Depreciation for the period	29,613,091	164,212,259	233,592,773	249,033	<b>427,667,156</b>
Disposals	(4,428,219)	(197,312,062)	(116,607,934)	(1,329,041)	<b>(319,677,256)</b>
<b>Total</b>	<b>172,284,624</b>	<b>610,708,912</b>	<b>1,257,382,627</b>	<b>4,241,402</b>	<b>2,044,617,565</b>
<b>Net book value as of</b>					
<b>September 30, 2018</b>	<b>779,226,992</b>	<b>658,401,054</b>	<b>1,042,899,610</b>	<b>1,448,597</b>	<b>2,481,976,253</b>

26- Property and Equipment

	Lands and buildings	Renovations of leased assets	Machinery & equipment	Others	Total
<b>January 1, 2017</b>					
Cost	2,018,732,180	146,490,244	617,974,903	147,558,329	<b>2,930,755,656</b>
Accumulated depreciation	(475,056,211)	(104,960,367)	(425,274,457)	(96,522,045)	<b>(1,101,813,080)</b>
<b>Net book value</b>	<b>1,543,675,969</b>	<b>41,529,877</b>	<b>192,700,446</b>	<b>51,036,284</b>	<b>1,828,942,576</b>
<b>December 31, 2017</b>					
Net book value at the beginning of the year	1,543,675,969	41,529,877	192,700,446	51,036,284	<b>1,828,942,576</b>
Additions	256,036,180	12,369,962	98,211,348	89,472,856	<b>456,090,346</b>
Disposals from Property and Equipment	(3,071,742)	(3,172,630)	(2,468,833)	(5,106,103)	<b>(13,819,308)</b>
Disposals from accumulated depreciation	3,071,742	3,172,630	2,468,833	5,055,853	<b>13,769,058</b>
Depreciation for the period	(80,705,250)	(10,053,006)	(67,935,359)	(17,139,031)	<b>(175,832,646)</b>
<b>Net book value</b>	<b>1,719,006,899</b>	<b>43,846,833</b>	<b>222,976,435</b>	<b>123,319,859</b>	<b>2,109,150,026</b>
<b>January 1, 2018</b>					
Cost	2,271,696,618	155,687,576	713,717,418	231,925,082	<b>3,373,026,694</b>
Accumulated depreciation	(552,689,719)	(111,840,743)	(490,740,983)	(108,605,223)	<b>(1,263,876,668)</b>
<b>Net book value</b>	<b>1,719,006,899</b>	<b>43,846,833</b>	<b>222,976,435</b>	<b>123,319,859</b>	<b>2,109,150,026</b>
<b>September 30, 2018</b>					
Net book value at the beginning of the year	1,719,006,899	43,846,833	222,976,435	123,319,859	<b>2,109,150,026</b>
Additions	116,337,776	28,335,850	63,774,886	16,458,104	<b>224,906,616</b>
Disposals from Property and Equipment	(409,267)	-	(175,901)	(14,865)	<b>(600,033)</b>
Disposals from accumulated depreciation	43,737	-	145,139	14,865	<b>203,741</b>
Depreciation for the period	(68,696,077)	(7,723,961)	(53,896,606)	(14,580,398)	<b>(144,897,042)</b>
<b>Net book value</b>	<b>1,766,283,068</b>	<b>64,458,722</b>	<b>232,823,953</b>	<b>125,197,565</b>	<b>2,188,763,308</b>
<b>Balances at September 30, 2018</b>					
Cost	2,387,625,127	184,023,426	777,316,403	248,368,321	<b>3,597,333,277</b>
Accumulated depreciation	(621,342,059)	(119,564,704)	(544,492,450)	(123,170,756)	<b>(1,408,569,969)</b>
<b>Net book value</b>	<b>1,766,283,068</b>	<b>64,458,722</b>	<b>232,823,953</b>	<b>125,197,565</b>	<b>2,188,763,308</b>

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

27- Due to banks	September 30, 2018	December 31, 2017
Current accounts	1,029,343,922	420,017,927
Deposits	9,482,404,231	3,321,924,784
<b>Total</b>	<b>10,511,748,153</b>	<b>3,741,942,711</b>
Central banks	13,683	13,540
Local banks	9,482,914,311	3,221,973,420
Foreign banks	1,028,820,159	519,955,751
<b>Total</b>	<b>10,511,748,153</b>	<b>3,741,942,711</b>
Non-interest bearing balances	1,016,733,661	375,461,705
Variable interest rate balances	12,610,261	44,556,222
Fixed interest rate balances	9,482,404,231	3,321,924,784
<b>Total</b>	<b>10,511,748,153</b>	<b>3,741,942,711</b>
Current balances	10,511,748,153	3,741,942,711
<b>Total</b>	<b>10,511,748,153</b>	<b>3,741,942,711</b>

28- Customer deposits	September 30, 2018	December 31, 2017
Demand deposits	55,261,291,372	47,523,287,137
Time deposits and call accounts	75,467,214,049	74,660,954,784
Term saving certificates	39,844,489,000	41,127,862,000
Saving deposits	21,056,214,194	15,858,127,669
Other deposits*	6,594,332,049	5,706,672,588
<b>Total</b>	<b>198,223,540,664</b>	<b>184,876,904,178</b>
Corporate deposits	109,105,667,099	103,551,991,757
Retail deposits	89,117,873,565	81,324,912,421
<b>Total</b>	<b>198,223,540,664</b>	<b>184,876,904,178</b>
Non-interest bearing balances	28,520,605,738	25,545,513,932
Variable interest rate balances	68,120,876,658	47,174,917,128
Fixed interest rate balances	101,582,058,268	112,156,473,118
<b>Total</b>	<b>198,223,540,664</b>	<b>184,876,904,178</b>
Current balances	155,405,043,698	150,988,096,703
Non-current balances	42,818,496,966	33,888,807,475
<b>Total</b>	<b>198,223,540,664</b>	<b>184,876,904,178</b>

\* Other deposits include deposits covering irrevocable letters of credit in the total of EGP 375,192,610 as of September 30, 2018 (December 31, 2017 EGP 477,771,504). The fair value of these deposits approximates its carrying amount.

29- Other loans	September 30, 2018	December 31, 2017
Union National Bank	56,758,883	98,473,174
National Bank of Egypt	98,846,109	42,675,073
Commercial International Bank	43,200,000	62,000,000
Egyptian Gulf Bank	6,746,175	12,223,192
Qatar National Bank	1,881,022,500	1,861,408,500
Audi Bank	53,074,194	132,099,962
European Bank for Reconstruction and Development	2,256,696,999	1,690,663,092
Alex Bank	95,039,337	299,858,027
Banque Misr	181,469,258	64,742,780
National Bank of Kuwait	75,293,061	77,407,647
The Micro, Small and Medium Enterprises Development Agency	10,000,000	-
Suez Canal Bank	58,133,768	-
<b>Total</b>	<b>4,816,280,284</b>	<b>4,341,551,447</b>
Current balances	3,051,517,977	3,196,016,848
Non-current balances	1,764,762,307	1,145,534,599
<b>Total</b>	<b>4,816,280,284</b>	<b>4,341,551,447</b>

30- Other liabilities	September 30, 2018	December 31, 2017
Accrued interest	1,442,146,648	1,730,767,890
Unearned revenues	103,665,819	114,979,497
Accrued expenses	389,294,278	444,646,624
Due to insurance and re-insurance companies	99,755,553	79,599,203
Sundry credit balances	608,319,376	436,062,504
<b>Total</b>	<b>2,643,181,674</b>	<b>2,806,055,718</b>



QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

31- Other provisions

Description	Balance at the beginning of the year	Formed during the period	Released during the period	September 30, 2018		Used during the period	Balance at the end of the period
				Foreign currencies translation differences + (-)			
Provision for Tax claims	626,675,112	548,567	(7,547,651)	-	-	(206,044,533)	413,631,495
Provision for Legal claims	50,598,500	167,856	(34,529,792)	(186,081)		(533,721)	15,516,762
Provision for contingent liabilities	248,352,962	46,135,722	-	611,775		-	295,100,459
Provision for fidelity	34,710,188	845,413	-	364,775		-	35,920,376
<b>Total</b>	<b>960,336,762</b>	<b>47,697,558</b>	<b>(42,077,443)</b>	<b>790,469</b>		<b>(206,578,254)</b>	<b>760,169,092</b>

Description	Balance at the beginning of the year	Formed during the year	Released during the year	December 31, 2017		Used during the year	Balance at the end of the year
				Foreign currencies translation differences + (-)			
Provision for Tax claims	582,534,748	49,681,428	-	-	-	(5,541,064)	626,675,112
Provision for Legal claims	54,431,774	2,568,163	(4,217,698)	(1,143,179)		(1,040,560)	50,598,500
Provision for contingent liabilities	242,419,180	8,249,409	-	(2,315,627)		-	248,352,962
Provision for fidelity	42,105,131	-	(6,227,859)	(1,052,146)		(114,938)	34,710,188
<b>Total</b>	<b>921,490,833</b>	<b>60,499,000</b>	<b>(10,445,557)</b>	<b>(4,510,952)</b>		<b>(6,696,562)</b>	<b>960,336,762</b>

32- Insurance Policyholders' Rights

	September 30, 2018	December 31, 2017
Technical Reserves for Insurance activities	1,856,032,552	1,557,751,151
Provision for outstanding claims	74,950,582	70,407,297
<b>Total</b>	<b>1,930,983,134</b>	<b>1,628,158,448</b>

33- Deferred income tax

Deferred tax has been calculated on all temporary tax differences using the balance sheet method and using the expected tax rate on a time that the bank will recognize a benefit from assets / incurred liabilities at a tax rate of (22.5%) for the current financial period. The bank does not offset deferred tax assets and deferred tax liabilities unless the bank has a legally enforceable right to set off current tax assets against current tax liabilities; and if the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority.

Deferred tax assets and liabilities

Below are the balances and movements of deferred tax assets and liabilities:

Balances of deferred tax assets and liabilities:

	Deferred tax assets		Deferred tax liabilities	
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017
<b>Tax impact on temporary differences arising from:</b>				
Property and Equipment	-	-	(63,383,268)	(54,010,601)
Provisions (other than the provision for loan impairment)	285,400,385	261,082,495	-	-
Changes in fair value of Available-for-sale investments	14,039,396	-	-	(965,411)
Effect of changes in accounting policies	-	-	(3,650,069)	(3,650,069)
Others	21,203,285	23,131,926	-	-
<b>Deferred tax assets (liabilities)</b>	<b>320,643,066</b>	<b>284,214,421</b>	<b>(67,033,337)</b>	<b>(58,626,081)</b>
<b>Net balance of DTA (DTL)</b>	<b>253,609,729</b>	<b>225,588,340</b>		

Movement of deferred tax assets and liabilities:

	Deferred tax assets		Deferred tax liabilities	
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017
Beginning balance	284,214,421	226,963,378	(58,626,081)	(54,410,010)
DT recognized / utilized during the period.	36,428,645	57,251,043	(8,407,256)	(4,216,071)
<b>Closing balance</b>	<b>320,643,066</b>	<b>284,214,421</b>	<b>(67,033,337)</b>	<b>(58,626,081)</b>

Balances of deferred tax assets (liabilities) recognized directly in equity

	September 30, 2018	December 31, 2017
Cumulative change in fair value of Available-for-sale	14,039,396	(965,411)
Effect of changes in accounting policies (special reserve)	(3,244,506)	(3,244,506)

<b>34- Defined benefits obligation</b>	<b>September 30, 2018</b>	<b>December 31, 2017</b>
<b>Amounts recognized in the statement of financial position:</b>		
Liability for post-retirement medical benefits	423,296,301	365,403,368
<b>Amounts recognized in the income statement:</b>		
Post-retirement medical benefits	70,154,882	73,628,685
<b>Post-retirement medical benefits obligation constitutes of:</b>		
Balances shown in the statement of financial position are represented as follows:		
Present value of unfunded liabilities	498,265,801	445,073,009
Unrecognized actuarial loss	(74,969,500)	(79,669,641)
	<b>423,296,301</b>	<b>365,403,368</b>
<b>Liability movements during the period are represented as follows:</b>		
Beginning balance (at the beginning of the current year)	365,403,368	308,097,463
Current service cost	14,648,087	15,585,160
Interest cost	50,806,656	57,357,795
Actuarial losses	4,700,139	685,730
Benefits paid	(12,261,949)	(16,322,780)
	<b>423,296,301</b>	<b>365,403,368</b>
<b>Amounts recognized in the income statement are shown below:</b>		
Current service cost	14,648,087	15,585,160
Interest cost	50,806,656	57,357,795
Actuarial losses recognized during the period	4,700,139	685,730
	<b>70,154,882</b>	<b>73,628,685</b>
<b>The main actuarial assumptions used by the bank are outlined below:</b>		
	<b>September 30, 2018</b>	<b>December 31, 2017</b>
<b>Discount rate (two plans):</b>		
A-QNB ALAHLI current employees plan	15.74%	15.74%
B-Ex-MIBank retirees plan	15.74%	15.74%
QNB ALAHLI long term increase in the cost of medical care (on top of inflation)	13.78%	13.78%
Ex-MIBank long term increase in the cost of medical care (on top of inflation)	13.78%	13.78%
<b>Sensitivities to +1% in discount rate (duration of the plan):</b>		
	<b>Service cost</b>	<b>DBO</b>
Post-retirement medical benefits	23.42%	20.16%

**35- Issued and paid-up capital****(A) Authorized Capital**

- The authorized capital amounts to EGP 15 billion.

**(B) Issued and Paid up Capital**

- The issued and paid up capital amounted to EGP 8,904,227,140 on December 31, 2017 representing 890,422,714 shares with a nominal value of EGP 10 each, of which 765,099,714 shares were paid in Egyptian pound and 125,323,000 shares were paid in foreign currency according to the exchange rates prevailing on the payment date.
- The Extraordinary General Assembly held on February 15, 2018 decided to increase the the capital from EGP 8,904,227,140 to EGP 9,794,649,850, an increase of EGP 890,422,710 (only eighty nine million and four hundred twenty two thousands and seven hundred ten Egyptian pounds) by deducting the general reserve.
- The issued and paid up capital amounted to EGP 9,794,649,850 on September 30, 2018 representing 979,464,985 shares with a nominal value of EGP 10 each, of which 854,141,985 shares were paid in Egyptian pound and 125,323,000 shares were paid in foreign currency according to the exchange rates prevailing on the payment date.

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

36- Reserves and retained earnings

(1) Reserves	September 30, 2018	December 31, 2017
General reserve (a)	8,531,087,699	7,326,936,116
General banking risk reserve (b)	8,974,023	8,974,023
Legal reserve (c)	1,287,748,276	1,023,166,558
Available-for-sale investments revaluation reserve (d)	(756,037,474)	(902,704,456)
Special reserve (e)	173,681,968	173,681,968
Capital reserve	12,054,965	10,116,810
IFRS 9 Reserve	1,282,925,633	-
Reserve for transactions under common control	4,000,483	4,000,483
<b>Total reserves at the end of the period</b>	<b>10,544,435,573</b>	<b>7,644,171,502</b>

On January 28, 2018, Central Bank of Egypt issued instructions indicating the following:  
Creating IFRS 9 risk reserve (1% of the total weighted credit risk) deducted from 2017 net profit after tax, to be used after obtaining CBE's approval.  
Also The bank is committed to implement IFRS 9 requirements starting from 01 January 2019.

Reserve movements are as follows:

(a) General reserve	September 30, 2018	December 31, 2017
Balance at the beginning of the financial year	7,326,936,116	5,262,955,370
Transferred from retained earnings	2,094,574,293	3,548,018,596
Transferred to capital increase	(890,422,710)	(1,484,037,850)
<b>Balance at the end of the period</b>	<b>8,531,087,699</b>	<b>7,326,936,116</b>
(b) General banking risk reserve		
Balance at the beginning of the year	8,974,023	7,149,356
Transferred from retained earnings	-	1,824,667
<b>Balance at the end of the period</b>	<b>8,974,023</b>	<b>8,974,023</b>

The CBE regulations require banks to form General Banking Risk Reserve to meet unexpected risks. Such reserve should be deducted from net profit through the statement of profit distribution proposal, until it is approved by the GAM meeting convened to approve the annual financial statements. Such reserve cannot be used unless with approval from the CBE.

(c) Legal Reserve	September 30, 2018	December 31, 2017
Balance at the beginning of the year	1,023,166,558	821,487,038
Transferred from the net profit for the prior year	264,581,718	201,679,520
<b>Balance at the end of the period</b>	<b>1,287,748,276</b>	<b>1,023,166,558</b>

According to the provisions of local laws and the bank's statutes, 5% of net profit of the year shall be transferred to a non-distributable statutory reserve until it reaches 100% of the bank's capital.

(d) Available-for-sale Investments Revaluation Reserve	September 30, 2018	December 31, 2017
Balance at the beginning of the year	(902,704,456)	(1,212,969,886)
Net gains (losses) resulting from changes in fair value during the period (Note 21)	131,662,175	305,259,622
Deferred tax recognized during the period (Note 33)	15,004,807	5,005,808
<b>Balance at the end of the period</b>	<b>(756,037,474)</b>	<b>(902,704,456)</b>

(e) Special Reserve

The application of the CBE new basis rules of preparation and presentation of financial statements as well as the modified principles of recognition and measurement requires to restate the comparative figures of the first financial period that have been impacted by this change, including comparative figures in the balance sheet and the income statements for the previous period. as the impact of adjustment is positive, such impact was carried directly to retained earnings then transferred to the special reserve in equity and shall not be used except by approval from CBE. The following is a breakdown of the items that generated the special reserve amount:

	September 30, 2018	December 31, 2017
Allowance for loans and credit facilities to customers	112,739,320	112,739,320
Contingent liabilities provision	39,486,484	39,486,484
Amortized cost method using EIR for held to maturity investments	253,607	253,607
Amortized cost method using EIR for Available-for-sale investments	393,930	393,930
Applying the equity method on investments in associates	26,637,789	26,637,789
Deferred tax (Tax impact on adjustments)	(22,288,030)	(22,288,030)
Available-for-sale investments (Equity instruments)	16,458,868	16,458,868
<b>Total</b>	<b>173,681,968</b>	<b>173,681,968</b>

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

(2) Profit for the period / year and retained earnings	September 30, 2018	December 31, 2017
<b>Movements on retained earnings:</b>		
Balance at the beginning of year	5,957,977,053	4,628,357,566
Net profit of the financial period	5,383,656,455	5,524,645,458
Previous year's profit distribution	(712,338,172)	-
Employees' profit share	(540,853,209)	(434,250,367)
Board of directors' remuneration	(12,250,000)	(9,250,000)
Transferred to capital reserve	(1,938,155)	(2,821)
Transferred to general reserve	(2,094,574,293)	(3,548,018,596)
Transferred to the legal reserve	(264,581,718)	(201,679,520)
Transferred to IFRS 9 reserve	(1,282,925,633)	-
Transferred to general banking risk reserve	-	(1,824,667)
<b>Balance at the end period</b>	<b>6,432,172,328</b>	<b>5,957,977,053</b>

37- Cash and cash equivalents

For the purpose of presenting the cash flow statement, cash and cash equivalents include the following balances maturing within less than 3 months from placement or acquisition date.

	September 30, 2018	September 30, 2017
Cash and balances with central banks	4,067,198,355	4,692,498,927
Due from banks in less than 3 months	11,487,795,338	9,182,101,100
Treasury bills and other governmental notes (91 days)	4,702,311,819	364,654,238
<b>Total</b>	<b>20,257,305,512</b>	<b>14,239,254,265</b>

38- Contingent liabilities and other commitments

(a) Legal claims (litigation)

Several lawsuits were brought against the bank and are still outstanding as of September 30, 2018. No provision has been formed since it is not probable the bank will incur losses in regard of these lawsuits.

(b) Capital commitments:

The bank is a party to contracts for capital commitments amounting to EGP 403,670,334 as of September 30, 2018 (EGP 325,331,869 on December 31, 2017). These represent commitments by the bank for the purchases of buildings and equipment. Management is sufficiently confident that net profit shall be realized and finance shall be made available to cover these commitments.

(c) Commitments for loans, guarantees, and facilities

The bank's commitments for loans, guarantees and facilities are set out below

	September 30, 2018	December 31, 2017
Financial guarantees	357,500	357,500
Loan commitments	29,926,261	71,746,953
Accepted papers	2,703,759,197	1,285,753,623
L/Gs	42,525,499,471	40,288,788,400
Import L/Cs	4,201,066,444	4,821,963,294
Export L/Cs	275,772,762	137,771,834
Other contingent liabilities	822,594,124	1,534,803,216
<b>Total</b>	<b>50,558,975,759</b>	<b>48,141,184,820</b>

(d) Commitments under operating lease contracts

Total minimum rental payments for the irrevocable operating lease contracts are as follows:

	September 30, 2018	December 31, 2017
Not more than one year	78,142,307	82,226,668
More than one year and less than 5 years	175,019,590	161,266,592
More than 5 years	43,383,726	53,716,265
<b>Total</b>	<b>296,545,623</b>	<b>297,209,525</b>

QNB ALAHLI S.A.E  
Notes to the Consolidated Financial Statements  
For the Nine Months Period Ended 30 September 2018

(All amounts are shown in Egyptian Pounds)

39- Related-party transactions

Qatar National Bank (Q.P.S.C.) is the ultimate parent and controlling party as at the end of the reporting period which owns 94.97% in the bank's ordinary shares whereas the remaining 5.03% are held by other shareholders.

A number of transactions have been conducted during the reporting period with related parties within the bank's normal course of business. These include loans, deposits, and foreign currency transactions.

Related party transactions with parents other than the payment of dividends on ordinary shares:

QNB Group	September 30, 2018	December 31, 2017
Due from banks	1,594,157	833,687
Due to banks	74,073,026	241,151,061
LGs for Banks	11,482,744,218	11,849,759,965
Foreign exchange derivative	3,684,412,962	2,828,362,351
Interest rate swap contracts	3,491,088,188	-
Other loans	1,881,022,500	1,861,408,500

A- Loans and credit facilities to related parties

	Directors and others key management personnel (and close family members)		Associates	
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017
Outstanding loans at the beginning of the financial year	111	111	134	1,002,612
Loans issued during the financial period	-	-	141	-
Loans repayment during the financial period	-	-	(134)	(1,002,478)
<b>Loans outstanding at the end of the financial period</b>	<b>111</b>	<b>111</b>	<b>141</b>	<b>134</b>
Interest income on loans	-	-	17,584	2,276

\* No provisions have been recognized in respect of loan provided to related parties.

Loans and credit facilities to related parties can be analyzed below	Directors and others key management personnel (and close family members)		Associates	
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017
Overdrafts	111	111	141	134
<b>Total</b>	<b>111</b>	<b>111</b>	<b>141</b>	<b>134</b>

B- Deposits from related parties

	Directors and others key management personnel (and close family members)		Associates	
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017
Deposits outstanding at the beginning of the financial year	60,744,502	54,054,801	4,759,186	5,908,097
Deposits placed during the period	6,626,213	9,729,044	814,703	798,302
Deposits repaid during the period	(1,811,734)	(3,039,343)	(783,844)	(1,947,213)
<b>Deposits outstanding at the end of the financial period</b>	<b>65,558,981</b>	<b>60,744,502</b>	<b>4,790,045</b>	<b>4,759,186</b>
Interest expense on deposits	2,141,108	2,254,245	337,217	457,556
<b>Deposits from related parties can be analyzed below</b>				
	<b>September 30, 2018</b>	<b>December 31, 2017</b>	<b>September 30, 2018</b>	<b>December 31, 2017</b>
Demand deposits	3,330,132	2,884,612	1,413,965	624,288
Saving accounts	478,172	426,802	-	-
Certificates of deposits	3,100,000	3,300,000	-	-
Time deposits	58,650,677	54,133,088	3,376,080	4,134,898
<b>Total</b>	<b>65,558,981</b>	<b>60,744,502</b>	<b>4,790,045</b>	<b>4,759,186</b>

C- Other transactions with related parties

	Directors and others key management personnel (and close family members)		Associates	
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017
Fee and commission income	12,328	10,571	30,847	28,027
Guarantees issued by the bank	-	-	34,599	35,599
<b>The above guarantees comprise:</b>				
LGs	-	-	34,599	35,599
<b>Total</b>	<b>-</b>	<b>-</b>	<b>34,599</b>	<b>35,599</b>

The pricing for related parties' transactions are being the same for other parties.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statements**  
**For the Nine Months Period Ended 30 September 2018**

(All amounts are shown in Egyptian Pounds)

**40- Money Market and balanced Funds**

**A- QNB ALAHLI First Fund with cumulative daily return (THEMAR Money Market Fund)**

The Bank has set up an investment fund under the name of "THEMAR" with daily accumulated interest as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

THEMAR initial offering was for one million certificates at nominal value of EGP 100 million, of which 50,000 certificates worth of EGP 5 Million were subscribed at by the bank at that time. EFG HERMES is managing this fund.

Total number of the outstanding certificates at September 30, 2018 reached 8,693,863 at a total value of EGP 2,678,979,108 The Group currently holds 373,104 certificates worth of EGP 104,563,204 of which EGP 5 million are classified as held to maturity investments and represent 5% from the total number of certificates that were initially issued, whereas the remaining value of EGP 38,240,918 are classified as available-for-sale investments and EGP 61,322,286 are classified as trading investments.

According to the management agreement and the fund's prospectus, the bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current period amounting to EGP 9,014,896 have been reported in the "fees and commission income" line item in the consolidated income statement.

**B- QNB ALAHLI Second Fund with yearly / cumulative return (Tawazon Balanced Fund)**

The Bank has set up an investment fund under the name of Tawazon Fund with yearic Income as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

Tawazon initial offering was for two hundred and fifty thousand certificates amounting to EGP 25 million, of which 50,000 certificates worth of EGP 5 million were subscribed at by the bank at that time. Beltone Asset Management is managing this fund.

Total number of the outstanding certificates at September 30, 2018 reached 69,496 at a total value of EGP 14,192,063 The Bank currently holds 50,000 certificates worth of EGP 5 million that are classified as held to maturity investments and represent 20% of the total number of certificates that were initially issued.

According to the management agreement and the fund's prospectus, the bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current period amounting to EGP 67,989 have been reported in the "fees and commission income" line item in the consolidated income statement.

**C- QNB ALAHLI Third Fund with yearly / cumulative return (Tadawol Equity Fund)**

The Bank has set up an investment fund under the name of Tadawol Fund with yearic accumulated Income as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

Tadawol certificates were offered in a public offering amounting to EGP 25 million distributed over two hundred and fifty thousand certificates with a nominal value of EGP 100 each, subscriptions have only covered a number of one hundred and twenty five thousand certificates amounting to EGP 12.5 million, of which 50,000 certificates worth of EGP 5 million were subscribed at by the bank at that time. HC Fund Manager Asset Management is managing this fund.

Total number of the outstanding certificates at September 30, 2018 reached 60,453 at a total value of EGP 16,023,920 The Bank currently holds 50,000 certificates worth of EGP 5 million that are classified as held to maturity investments and represent 40% from the total number of certificates that were initially issued.

According to the management agreement and the fund's prospectus, the bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current period amounting to EGP 137,484 have been reported in the "fees and commission income" line item in the consolidated income statement.