

**QNB ALAHLI**  
**(Egyptian Joint Stock Company)**

**Separate Financial Statements**  
**For The Period Ended March 31, 2015**  
**Together With Limited Review Report**

Deloitte - Saleh, Barsoum & Abdel Aziz  
Accountants & Auditors

Allied for Accounting and Auditing – EY  
Accountants & Consultants

**Report on Limited Review of Interim Separate Financial Statements**

**To: The Board of Directors of QNB ALAHLI Bank (S.A.E)**

***Introduction***

We have performed a limited review for the accompanying Separate financial statements of QNB ALAHLI Bank (S.A.E) as of March 31, 2015 which comprise of the separate statement of financial position as of March 31, 2015 and the related separate statements of income, changes in equity and cash flows for the three-month period then ended, and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and fair presentation of these interim separate financial statements in accordance with the Central Bank of Egypt's rules issued on December 16, 2008, Egyptian Accounting Standards and the prevailing Egyptian laws. Our responsibility is to express a conclusion on these interim separate financial statements based on our limited review.

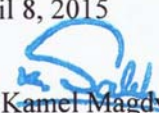
***Scope of Limited Review***

We conducted our limited review in accordance with the Egyptian Standard on Review Engagements 2410, "Limited Review of Interim Financial Statements Performed by the Independent Auditor of the Entity." A limited review of interim separate financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters in the Bank, and applying analytical and other limited review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on these interim separate financial statements.

***Conclusion***

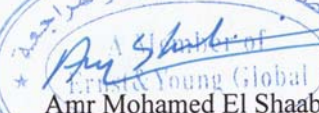
Based on our limited review, nothing has come to our attention that causes us to believe that the accompanying interim separate financial statements do not present fairly, in all material respects, the separate financial position of the Bank as of March 31, 2015, and its separate financial performance and its separate cash flows for the three-month period then ended in accordance with the Central Bank of Egypt's rules issued on December 16, 2008, Egyptian Accounting Standards and the prevailing Egyptian laws.

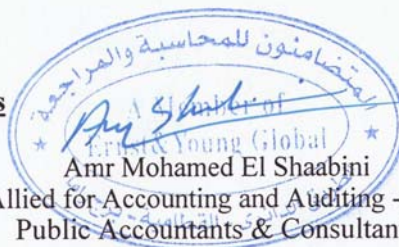
Cairo, April 8, 2015

  
Kamel Magdy Saleh  
(Deloitte - Saleh, Barsoum & Abdel Aziz)  
Accountants & Auditors



**Auditors**

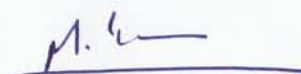
  
Amr Mohamed El Shaabini  
Allied for Accounting and Auditing - EY  
Public Accountants & Consultants



**QNB ALAHLI S.A.E**  
**Separate Statement of Financial Position**  
**As at 31 March 2015**

(All amounts are shown in Egyptian Pounds)

|                                                    | Note | March 31, 2015         | December 31, 2014      |
|----------------------------------------------------|------|------------------------|------------------------|
| <b>Assets:</b>                                     |      |                        |                        |
| Cash and due from Central Bank of Egypt (CBE)      | (15) | 7,498,338,596          | 7,188,344,482          |
| Due from banks                                     | (16) | 3,581,112,048          | 3,777,870,344          |
| Treasury bills                                     | (17) | 26,526,548,902         | 20,763,457,096         |
| Loans and credit facilities to customers, net      | (18) | 50,925,769,418         | 48,612,476,475         |
| Financial derivatives                              | (19) | 3,614,696              | 3,862,276              |
| <b>Financial Investments:</b>                      |      |                        |                        |
| - Available-for-sale                               | (20) | 20,452,402,595         | 18,401,539,155         |
| - Held to maturity                                 | (20) | 15,000,000             | 15,000,000             |
| Investments in subsidiaries and associates         | (21) | 267,109,089            | 266,127,386            |
| Intangible assets                                  | (22) | 109,161,241            | 103,286,698            |
| Other assets                                       | (23) | 2,382,030,765          | 1,863,785,426          |
| Deferred tax assets                                | (30) | 141,621,214            | 143,959,614            |
| Property and Equipment                             | (24) | 1,061,440,299          | 1,066,183,832          |
| <b>Total assets</b>                                |      | <b>112,964,148,863</b> | <b>102,205,892,784</b> |
| <b>Liabilities and equity:</b>                     |      |                        |                        |
| <b>Liabilities:</b>                                |      |                        |                        |
| Due to banks                                       | (25) | 3,839,353,953          | 1,394,153,408          |
| Customer deposits                                  | (26) | 92,467,761,992         | 85,649,702,339         |
| Financial derivatives                              | (19) | 651,650                | 35,566,913             |
| Other loans                                        | (27) | 100,397,288            | 128,960,631            |
| Other liabilities                                  | (28) | 1,788,536,908          | 1,455,468,586          |
| Other provisions                                   | (29) | 706,729,360            | 661,996,362            |
| Current income tax payable                         |      | 1,258,756,965          | 968,084,102            |
| Defined benefits obligation                        | (31) | 225,977,600            | 212,610,364            |
| <b>Total liabilities</b>                           |      | <b>100,388,165,716</b> | <b>90,506,542,705</b>  |
| <b>Equity:</b>                                     |      |                        |                        |
| Issued and paid-up capital                         | (32) | 5,610,729,150          | 5,610,729,150          |
| Reserves                                           | (34) | 6,352,133,993          | 4,005,956,326          |
| Reserve for employee stock ownership plan (ESOP)   | (33) | 9,351,950              | 17,653,165             |
| Profit for the period / year and retained earnings | (34) | 603,768,054            | 2,065,011,438          |
| <b>Total equity</b>                                |      | <b>12,575,983,147</b>  | <b>11,699,350,079</b>  |
| <b>Total liabilities and equity</b>                |      | <b>112,964,148,863</b> | <b>102,205,892,784</b> |



**Mohamed Osman El-Dib**  
Chairman and Managing Director

The accompanying notes from (1) to (38) are an integral part of these Separate financial statements.  
(Limited review report attached)



QNB ALAHLI S.A.E  
 Separate Income Statement  
 For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

|                                                | Note | From January 01, 2015<br>To March 31, 2015 | From January 01, 2014<br>To March 31, 2014 |
|------------------------------------------------|------|--------------------------------------------|--------------------------------------------|
| Interest on loans and similar income           | (6)  | 2,500,615,129                              | 1,830,418,347                              |
| Cost of deposits and similar expense           | (6)  | (1,385,550,602)                            | (981,956,338)                              |
| <b>Net interest income</b>                     |      | <b>1,115,064,527</b>                       | <b>848,462,009</b>                         |
| Fee and commission income                      | (7)  | 298,492,818                                | 280,018,158                                |
| Fee and commission expense                     | (7)  | (23,012,700)                               | (18,291,796)                               |
| <b>Net interest, fee and commission income</b> |      | <b>1,390,544,645</b>                       | <b>1,110,188,371</b>                       |
| Dividend income                                | (8)  | 2,390,654                                  | 5,017,666                                  |
| Net trading income                             | (9)  | 30,143,220                                 | 14,960,092                                 |
| Gain on financial investments                  | (20) | 1,399,257                                  | 487,371                                    |
| Impairment credit losses                       | (12) | (127,982,281)                              | (127,996,549)                              |
| Administrative expenses                        | (10) | (391,716,837)                              | (331,618,704)                              |
| Other operating revenues (expenses)            | (11) | 10,440,439                                 | (26,538,172)                               |
| <b>Profit before income tax</b>                |      | <b>915,219,097</b>                         | <b>644,500,075</b>                         |
| Income tax expense                             | (13) | (293,237,160)                              | (166,607,230)                              |
| <b>Net profit for the period</b>               |      | <b>621,981,937</b>                         | <b>477,892,845</b>                         |
| Earnings per share                             | (14) | 1.00                                       | 0.76                                       |



Mohamed Osman El-Dib  
 Chairman and Managing Director

The accompanying notes from (1) to (38) are an integral part of these Separate financial statements.

QNB ALAHLI S.A.E  
 Separate Statement Of Changes In Equity  
 For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

|                                                                                                                                                                                              | Issued and Paid Up Capital | Legal Reserve      | General Reserve      | Special Reserve    | Capital Reserve  | Available-for-sale Investments Revaluation Reserve | General Banking Risk Reserve | Hedging Reserve - Cash Flow Hedge (CFH) | Retained Earnings | Net Profit for the Year / Period | Reserve for Employee Stock Ownership Plan (ESOP) | Total                 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|--------------------|----------------------|--------------------|------------------|----------------------------------------------------|------------------------------|-----------------------------------------|-------------------|----------------------------------|--------------------------------------------------|-----------------------|
| <b>March 31, 2014</b>                                                                                                                                                                        |                            |                    |                      |                    |                  |                                                    |                              |                                         |                   |                                  |                                                  |                       |
| Balance at 1 January 2014                                                                                                                                                                    | 4,878,894,920              | 470,582,501        | 1,860,793,096        | 147,044,179        | 9,208,496        | 652,508,024                                        | 57,798,674                   | 4,783,202                               | 65,248,928        | 1,740,317,174                    | 17,653,165                                       | 9,904,832,359         |
| Transfer to reserves and retained earnings                                                                                                                                                   | -                          | 87,015,332         | 1,536,084,676        | -                  | 10,538           | -                                                  | -                            | -                                       | (65,248,928)      | (1,557,861,618)                  | -                                                | -                     |
| Remuneration for board members and Employees' profit share from Profit distribution for year 2013                                                                                            | -                          | -                  | -                    | -                  | -                | -                                                  | -                            | -                                       | -                 | (182,455,556)                    | -                                                | (182,455,556)         |
| Net unrealized gain/(loss) on Available-for-sale investments, after deducting gains recycled to profit or loss relating to sold available-for-sale investments as well as taxes - Note No.34 | -                          | -                  | -                    | -                  | -                | (103,580,527)                                      | -                            | -                                       | -                 | -                                | -                                                | (103,580,527)         |
| Net profit for the period                                                                                                                                                                    | -                          | -                  | -                    | -                  | -                | -                                                  | -                            | -                                       | -                 | 477,892,845                      | -                                                | 477,892,845           |
| Net unrealized loss on CFH , net of tax                                                                                                                                                      | -                          | -                  | -                    | -                  | -                | -                                                  | -                            | (788,893)                               | -                 | -                                | -                                                | (788,893)             |
| Transfer from general banking risk reserve                                                                                                                                                   | -                          | -                  | -                    | -                  | -                | -                                                  | (6,129,784)                  | -                                       | 6,129,784         | -                                | -                                                | -                     |
| <b>Balance at 31 March 2014</b>                                                                                                                                                              | <b>4,878,894,920</b>       | <b>557,597,833</b> | <b>3,396,877,772</b> | <b>147,044,179</b> | <b>9,219,034</b> | <b>548,927,497</b>                                 | <b>51,668,890</b>            | <b>3,994,309</b>                        | <b>6,129,784</b>  | <b>477,892,845</b>               | <b>17,653,165</b>                                | <b>10,095,900,228</b> |
| <b>March 31, 2015</b>                                                                                                                                                                        |                            |                    |                      |                    |                  |                                                    |                              |                                         |                   |                                  |                                                  |                       |
| Balance at 1 January 2015                                                                                                                                                                    | 5,610,729,150              | 557,597,833        | 2,665,043,542        | 147,044,179        | 9,219,034        | 433,280,690                                        | 191,304,813                  | 2,466,235                               | -                 | 2,065,011,438                    | 17,653,165                                       | 11,699,350,079        |
| Transfer to reserves and retained earnings                                                                                                                                                   | -                          | 109,890,962        | 1,742,990,835        | -                  | 698,330          | -                                                  | -                            | -                                       | -                 | (1,853,580,127)                  | -                                                | -                     |
| Remuneration for board members and Employees' profit share from Profit distribution for year 2014                                                                                            | -                          | -                  | -                    | -                  | -                | -                                                  | -                            | -                                       | -                 | (211,431,311)                    | -                                                | (211,431,311)         |
| Net unrealized gain/(loss) on Available-for-sale investments, after deducting gains recycled to profit or loss relating to sold available-for-sale investments as well as taxes - Note No.34 | -                          | -                  | -                    | -                  | -                | 466,193,673                                        | -                            | -                                       | -                 | -                                | -                                                | 466,193,673           |
| Net profit for the period                                                                                                                                                                    | -                          | -                  | -                    | -                  | -                | -                                                  | -                            | -                                       | -                 | 621,981,937                      | -                                                | 621,981,937           |
| Employee stock ownership plan (ESOP)                                                                                                                                                         | -                          | -                  | -                    | -                  | -                | -                                                  | -                            | -                                       | 8,301,215         | -                                | (8,301,215)                                      | -                     |
| Net unrealized loss on CFH , net of tax                                                                                                                                                      | -                          | -                  | -                    | -                  | -                | -                                                  | -                            | (111,231)                               | -                 | -                                | -                                                | (111,231)             |
| Transfer to general banking risk reserve                                                                                                                                                     | -                          | -                  | -                    | -                  | -                | -                                                  | 26,515,098                   | -                                       | (8,301,215)       | (18,213,883)                     | -                                                | -                     |
| <b>Balance at 31 March 2015</b>                                                                                                                                                              | <b>5,610,729,150</b>       | <b>667,488,795</b> | <b>4,408,034,377</b> | <b>147,044,179</b> | <b>9,917,364</b> | <b>899,474,363</b>                                 | <b>217,819,911</b>           | <b>2,355,004</b>                        | <b>-</b>          | <b>603,768,054</b>               | <b>9,351,950</b>                                 | <b>12,575,983,147</b> |

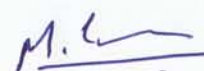
  
 Mohamed Osman El-Dib  
 Chairman and Managing Director

The accompanying notes from (1) to (38) are an integral part of these Separate financial statements.

QNB ALAHLI S.A.E  
 Separate Statement of Cash Flows  
 For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

|                                                                                                       | Note | March 31, 2015         | March 31, 2014         |
|-------------------------------------------------------------------------------------------------------|------|------------------------|------------------------|
| <b>Cash flows from operating activities</b>                                                           |      |                        |                        |
| Profit before tax                                                                                     |      | 915,219,097            | 644,500,075            |
| <b>Adjusted by:</b>                                                                                   |      |                        |                        |
| Property and Equipment depreciation and Intangible assets amortization                                |      | 34,950,496             | 35,215,167             |
| Impairment credit losses                                                                              | (12) | 127,982,281            | 127,996,549            |
| Loans written off during the period                                                                   |      | (31,324,182)           | (2,701,523)            |
| Recovery from loans previously written off                                                            |      | 1,370,554              | 1,149,590              |
| Net formed / (reversed) other provisions                                                              |      | 41,951,324             | 10,888,033             |
| Utilized provisions other than loans provision                                                        |      | (4,970)                | (1,008,772)            |
| Translation differences of other provisions in foreign currencies                                     |      | 2,786,644              | 134,728                |
| Translation differences resulting from monetary foreign currency Available-for-sale investments       |      | (48,288,722)           | (6,874,149)            |
| Amortization of premium / discount for bonds                                                          |      | (78,828,669)           | 4,189,748              |
| Dividend income                                                                                       | (8)  | (2,390,654)            | (5,017,666)            |
| (Gain) on sale of Available-for-sale investments                                                      | (20) | (1,399,257)            | (487,371)              |
| <b>Operating profits before changes in assets and liabilities resulting from operating activities</b> |      | <b>962,023,942</b>     | <b>807,984,409</b>     |
| <b>Net decrease / increase in assets and liabilities</b>                                              |      |                        |                        |
| Due from banks                                                                                        |      | (55,462,332)           | 74,040,946             |
| Treasury bills                                                                                        |      | (4,714,705,625)        | (2,943,495,083)        |
| Loans and credit facilities to customers                                                              |      | (2,411,321,596)        | (1,188,603,802)        |
| Financial derivatives                                                                                 |      | (34,826,584)           | (2,030,199)            |
| Other assets                                                                                          |      | (516,154,683)          | (260,087,807)          |
| Due to banks                                                                                          |      | 2,445,200,545          | 1,177,533,454          |
| Customer deposits                                                                                     |      | 6,818,059,653          | 3,650,180,494          |
| Other liabilities                                                                                     |      | 287,842,322            | 135,911,179            |
| Defined benefits obligation                                                                           |      | 13,367,236             | 9,498,830              |
| <b>Net cash flows resulting from operating activities (1)</b>                                         |      | <b>2,794,022,878</b>   | <b>1,460,932,421</b>   |
| <b>Cash flows from investing activities</b>                                                           |      |                        |                        |
| Acquisition of Property and Equipment and branches preparation                                        |      | (36,081,506)           | (143,476,871)          |
| Proceeds from sale of financial investments other than held for trading investments                   |      | 172,592,577            | 486,238,084            |
| Acquisition of financial investments other than held for trading investments                          |      | (1,628,923,925)        | (1,690,868,368)        |
| Acquisition of subsidiaries                                                                           |      | (981,703)              | (57,653,676)           |
| Dividends received                                                                                    |      | 300,000                | 200,000                |
| <b>Net cash flows used in investing activities (2)</b>                                                |      | <b>(1,493,094,557)</b> | <b>(1,405,560,831)</b> |
| <b>Cash flows from financing activities</b>                                                           |      |                        |                        |
| Long term loans                                                                                       |      | (28,563,343)           | 8,946,469              |
| Dividends paid                                                                                        |      | (166,205,311)          | (143,949,346)          |
| <b>Net cash flows used in financing activities (3)</b>                                                |      | <b>(194,768,654)</b>   | <b>(135,002,877)</b>   |
| <b>Net increase / decrease in cash and cash equivalents during the period (1+2+3)</b>                 |      | <b>1,106,159,667</b>   | <b>(79,631,287)</b>    |
| Cash and cash equivalents at the beginning of the period                                              |      | 7,267,471,750          | 6,193,119,440          |
| <b>Cash and cash equivalents at the end of the period</b>                                             | (35) | <b>8,373,631,417</b>   | <b>6,113,488,153</b>   |
| <b>Cash and cash equivalents at end of the period are represented in :</b>                            |      |                        |                        |
| Cash and due from Central Bank of Egypt                                                               | (15) | 7,498,338,596          | 5,470,581,750          |
| Due from banks                                                                                        | (16) | 3,581,112,048          | 3,770,873,832          |
| Treasury bills                                                                                        |      | 26,526,548,902         | 17,970,096,723         |
| Balances with Central Bank of Egypt (mandatory reserve)                                               |      | (5,581,929,349)        | (3,826,770,457)        |
| Balances due from banks with maturities more than 3 months                                            |      | (267,964,632)          | (237,166,000)          |
| Treasury bills with maturity more than 3 months                                                       |      | (23,382,474,148)       | (17,034,127,695)       |
| <b>Cash and cash equivalents at end of the period</b>                                                 |      | <b>8,373,631,417</b>   | <b>6,113,488,153</b>   |



Mohamed Osman El-Dib  
 Chairman and Managing Director

The accompanying notes from (1) to (38) are an integral part of these Separate financial statements.



**QNB ALAHLI S.A.E**  
**Notes to the Separate Financial Statements**  
**For the Three Months Period Ended 31 March 2015**

(All amounts are shown in Egyptian Pounds)

**1. Background:**

QNB ALAHLI "S.A.E" was incorporated as an investment and commercial Bank on April 13, 1978, in accordance with the provisions of the Investment Law no 43 of 1974 and its Executive Regulations and the amendments thereon. The Bank provides all Banking services related to its activity, through its Head Office located in 5 Champlion Street - Downtown - Cairo and its 179 branches served by 5,030 staff at the date of the financial statements. The Bank is listed on the Egyptian Stock Exchange (EGX).

These Financial statements were approved by the Board of Directors on 8 April, 2015.

**2. Summary of significant accounting policies:-**

**2.1 Basis of preparation of the separate financial statements**

These separate financial statements have been prepared in accordance with Egyptian Accounting Standards issued in 2006 and their amendments and in accordance with the instructions of the Central Bank of Egypt (CBE) rules approved by its Board of Directors on 16 December 2008 that are compliant with the standards referred; to under the historical cost convention, as modified by the measurement of financial assets and financial liabilities at fair value or amortized cost, as appropriate, including financial assets designated at fair value through profit or loss, available-for-sale financial assets, as well as all financial derivative instruments. These separate financial statements have been prepared in accordance with the applicable laws of Egypt.

The separate and consolidated financial statements of the Bank and its subsidiaries have been prepared in accordance with the relevant domestic laws and the Egyptian financial reporting standards, the affiliated companies are entirely included in the consolidated financial statements and these companies are the companies that the Bank - directly or indirectly has more than half of the voting rights or has the ability to control the financial and operating policies, regardless of the type of activity, the Bank's consolidated financial statements can be obtained from the Bank's management. The Bank accounts for investments in subsidiaries and associate companies in the separate financial statements at cost minus impairment loss.

The separate financial statements of the Bank should be read with its consolidated financial statements, for the period ended on March 31, 2015 to get complete information on the Bank's financial position, income statement, cash flows and change in shareholders equity.

**2.2 Accounting for Investments in subsidiaries and associates**

Investments in subsidiaries and associates are presented in the attached separate financial statements using the cost method which represents the bank's direct share in ownership and not according to the business results and the net assets of the investees. And the consolidated financial statements provide a wider understanding for the consolidated financial position, business results and the consolidated cash flows for the bank and its subsidiaries (The Group), including the bank's share in the net assets of its associate companies.

**2.2.1 Investments in subsidiaries**

Subsidiaries are entities (Including Special Purposes Entities / SPEs) which the bank exercises direct or indirect control over its financial and operating policies in order to get benefits from its activities and usually have an ownership share of more than half of its voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered in assessing whether the bank has the control over its investees.

**2.2.2 Investments in associates**

Associates are entities over which the bank exercises significant influence directly or indirectly, but without exercising control or joint control, where the bank holds 20% to 50% of voting rights in the associate.

The purchase method is used to account for the bank's purchases of subsidiaries and associates when they are initially recognized; the acquisition date is the date on which the acquirer obtains control or significant influence of acquiree "subsidiary or associate". According to the purchase method, the investments in subsidiaries and associates are initially recognized at cost (which may be incorporated goodwill). The acquisition cost represents the fair value of the consideration given in addition to the other acquisition related costs.

In business combination achieved in stages, and business combination achieved through more than one transaction, is then dealing with every transaction of such transactions that separately on the basis of the acquisition consideration and fair value information at the date of each transition until the date where the control are achieved.

The investments in subsidiaries and associates are subsequently accounted for using the cost method on the separate financial statements. According to the cost method; investments are recognized at acquisition cost less any impairment losses in value-if any-. Dividends are recognized as revenue in the separate income statement when they are declared and the bank's right to collect them has been established.

## 2.3 Segment reporting

An operating segment is a group of assets and operations providing products or services whose risks and benefits are different from those associated with products or services provided by other operating segments. A geographical segment provides products or services within a specific economic environment characterized by risks and benefits different from those related to other geographical segments operating in a different economic environment.

The Bank is divided into two main business lines, which are Corporate Banking and Retail Banking. In addition, a Corporate Center acts as a central funding department for the Bank's core businesses. The dealing room, proprietary activity and other noncore businesses are reported under the Corporate Banking business line.

For the purpose of preparation of segment reporting by geographical region, segment profit and loss and assets and liabilities are presented based on the location of the branches. Given that the bank does not have any entity abroad, and unless otherwise stated in a specific disclosure, all equity and debt instruments of the bank issued by foreign institutions and credit facilities granted to foreign counterparties are reported based on the location of the domestic branch where such assets are recorded.

## 2.4 Foreign currency translation

### 2.4.1 Functional and presentation currency

The separate financial statements of the Bank are presented in the Egyptian pound which is the bank's functional and presentation currency.

### 2.4.2 Transactions and balances in foreign currencies

The Bank maintains its accounting records in Egyptian pounds. Transactions in foreign currencies during the period are translated into the Egyptian pounds using the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at end of reporting period at the exchange rates then prevailing. Foreign exchange gains and losses resulting from settlement and translation of such transactions and balances are recognized in the income statement and reported under the following line items:

- Net trading income from held for trading assets and liabilities.
- Other operating revenues (expenses) from the remaining assets and liabilities.

Changes in the fair value of investments in debt instruments; which represent monetary financial instruments, denominated in foreign currencies and classified as available-for-sale assets are analyzed into differences resulting from changes in the amortized cost of the instrument, differences resulting from changes in the applicable exchange rates and differences resulting from changes in the fair value of the instrument. Differences resulting from changes in the amortized cost are recognized and reported in the income statement in 'Interest on loans and similar income' whereas differences resulting from changes in foreign exchange rates are recognized and reported in 'other operating revenues (expenses)'. The remaining differences resulting from changes in fair value are recognized in equity and accumulated in the 'revaluation reserve of available-for-sale investments'.

Valuation differences arising on the measurement of non-monetary items at fair value include gains or losses resulting from changes in foreign currency exchange rates used to translate those items. Total fair value changes arising on the measurement of equity instruments classified as at fair value through profit or loss are recognized in the income statement, whereas total fair value changes arising on the measurement of equity instruments classified as available-for-sale financial assets are recognized directly in equity in the 'revaluation reserve of available-for-sale investments'.

## 2.5 Financial assets

The Bank classifies its financial assets into the following categories:

Financial assets classified as at fair value through profits or loss, loans and receivables, held to maturity financial assets, and available-for-sale financial assets. The classification depends on the nature and purpose of the financial assets and is determined by management at the time of initial recognition.

### 2.5.1 Financial assets designated at fair value through profit or loss

This category includes financial assets held for trading, and financial derivatives.

A financial instrument is classified as an instrument held for trading if it is primarily acquired for the purpose of the sale in the short term or if it represents a part of a portfolio of specific financial instruments that are managed together and there is evidence of recent actual transactions that resulted in short-term profit taking, or it is a derivative that is not designated and effective as a hedging instrument.

### 2.5.2 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than the following:

- Assets which the bank intends to sell immediately or in the short term. In which case, they are classified as assets held for trading or assets classified at inception at fair value through profit and loss.
- Assets classified as Available-for-sale at initial recognition.
- Assets for which the bank will not be able to substantially recover the value of its initial investment for reasons other than credit worthiness deterioration.



### 2.5.3 Held to maturity financial assets

Held to maturity financial assets are non-derivative financial assets with fixed or determinable amount and fixed maturity dates that the Bank has the positive intent and ability to hold to maturity. The bank should not classify any financial assets as held to maturity if the bank has, during the current financial period or during the two preceding financial years, sold or reclassified more than an insignificant amount of held to maturity investments before maturity other than those allowed in specific circumstances.

### 2.5.4 Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

The following is applied in respect of all financial assets:

- Regular-way purchases and sales of financial assets classified as at fair value through profit or loss, loans and receivables, held to maturity and available-for-sale are recognized at the settlement-date, which is the date that an asset is delivered to or by the entity.
- All financial assets, other than those classified as at fair value through profit or loss, are initially recognized at fair value plus transaction costs. Financial assets classified as at fair value through profit or loss are initially recognized at fair value. Transaction costs associated with those assets are recognized in the income statement in 'net trading income'.
- The bank derecognizes a financial asset only when the contractual rights to the cash flows from the financial asset expire or when the bank transfers the financial asset and all the risks and rewards associated with the ownership of the asset to another entity. Financial liabilities are derecognized when they are extinguished; that is when the obligation is discharged, cancelled or it expires.
- Available-for-sale and financial assets designated at fair value through profit or loss are subsequently measured at fair value. Loans and receivables and held to maturity investments are subsequently measured at amortized cost.
- Gains and losses arising from changes in the fair value of the financial assets classified as at fair value through profit or loss are recognized in the income statement in the period in which they arise. Gains and losses arising from changes in the fair value of available-for-sale financial assets shall be recognized directly in equity, until the financial asset is derecognized or impaired, at which time, the cumulative gain or loss previously recognized in equity shall be recognized in the income statement.
- Interest income calculated using the amortized cost method, and gains and losses arise from the foreign currency on monetary financial assets classified as available-for-sale financial investments shall be recognized in the income statement. Dividends resulted from the equity instruments classified as available-for-sale shall be recognized in the income statement when the entity's right to receive payment is established.
- The fair value of quoted investments in an active market is based on current bid prices. If there is no active market for a financial asset, it is measured at cost less of any impairment losses.

### 2.6 Offsetting of financial assets and financial liabilities

Financial assets and liabilities are offset when the bank has a legally enforceable right to offset the recognized amounts and it intends to settle these amounts on a net basis, or realize the asset and settle the liability simultaneously.

Items of purchase agreements of treasury bills with the obligation to resell and sale agreement of treasury bills with the obligation to repurchase (repos and reverse repos) are shown net in the balance sheet under the item of treasury bills.

### 2.7 Financial derivatives and hedge accounting

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently measured at fair value. Fair values are determined based on quoted market prices in active markets, including recent market transactions, or valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are recognized as assets when their fair value is positive and as liabilities when their fair value is negative.

Embedded derivatives, such as the conversion option in a convertible bond, are treated as separate derivatives if they meet the definition of a financial derivative, and when their economic characteristics and risks are not closely related to those of the host contract, provided that the host contract is not classified as at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognized in the income statement (net trading income) ;unless the group chooses to designate the hybrid contract as a whole as at fair value through profit or loss.

The timing of recognition in profit or loss, of any gains or losses arising from changes in the fair value of derivatives, depends on whether the derivative is designated as a hedging instrument, and the nature of the item being hedged. The parent bank designates certain derivatives as:

- Hedging instruments of the risks associated with fair value changes of recognized assets or liabilities or firm commitments (fair value hedge).
- Hedging of risks relating to future cash flows attributable to a recognized asset or liability or a highly probable forecast transaction (cash flow hedge).

Hedge accounting is used for derivatives designated in a hedging relationship when the following criteria are met. At the inception of the hedging relationship, the bank documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the bank documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

### 2.7.1 Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognized immediately in profit or loss, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The effective portion of changes in the fair value of the interest rate swaps and the changes in the fair value of the hedged item attributable to the hedged risk are recognized in profit or loss. Additionally, interest differential on interest rate swaps is recognized in profit or loss as part of 'net interest income' line item in the income statement. Any ineffectiveness is recognized in profit or loss in 'net trading income'.

When the hedging instrument no longer qualifies for hedge accounting, the adjustment to the carrying amount of a hedged item, measured at amortized cost, arising from the hedged risk is amortized to profit or loss from that date to maturity of the asset using the effective interest method. Adjustment to the carrying amount of a hedged equity instrument that has been deferred in equity remains in equity until the asset is derecognized.

### 2.7.2 Cash flow hedge

The effective portion of changes in the fair value of derivatives designated and effective for cash flow hedge is recognized in equity while changes in fair value relating to the ineffective portion is recognized immediately in the income statement in "net trading income".

Amounts accumulated in equity are transferred to income statement in the relevant periods when the hedged item affects the income statement. The effective portion of changes in fair value of interest rate swaps and options are reported in "net trading income".

When a hedging item expires, or is sold or if hedging instrument no longer qualifies for hedge accounting requirements, gains or losses that have been previously accumulated in equity remain in equity and are only recognized in profit or loss when the forecast transaction ultimately occurs. If the forecast transaction is no longer expected to occur, any related cumulative gain or loss on the hedging instrument that has been recognized in equity shall be reclassified immediately to profit or loss.

### 2.7.3 Derivatives that do not qualify for hedge accounting

Where a derivative instrument does not qualify for hedge accounting, changes in fair value of that derivative and related interest are recognized immediately in the income statement in "net trading income" line item. However, gains or losses arising from changes in fair value of derivatives that are managed in conjunction with financial assets or financial liabilities, designated upon initial recognition at fair value through profit or loss, are included in "net income from financial instruments designated upon initial recognition as at fair value through profit or loss".

## 2.8 Interest income and expense

- Interest income and expense on all interest-bearing financial instruments, except for those classified as held for trading or designated as at fair value through profit or loss, are recognized in 'interest income' and 'interest expense' line items in the income statement using the effective interest rate method.
- The effective interest rate is a method of calculating the amortized cost of a debt instrument whether a financial asset or a financial liability and of allocating its interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial debt instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability on initial recognition. When calculating the effective interest rate, the bank estimates the future cash flows, considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Interest income on loans is recognized on an accrual basis except for the interest income on non-performing loans, which ceases to be recognized as revenue when the recovery of interest or principle is in doubt.
- Interest income on non-performing or impaired loans and receivables ceases to be recognized in profit or loss and is rather recorded off balance sheet in statistical records. Interest income on these loans is recognized as revenue on a cash basis as follows:
  - 1- For retail loans, personal loans, small and medium business loans, real estate loans for personal housing and small loans for businesses, when interest income is collected and after recovery of all arrears.
  - 2- For corporate loans, interest income is recognized on a cash-basis after the bank collects 25% of the rescheduled installments and provided these installments continue to be paid for at least one year.

If a loan continues to be performing thereafter, interest accrued on the principal then outstanding starts to be recognized as revenues. Interest that is marginalized prior to the date when the loan becomes performing is not recognized in profit or loss except when the total balance of loan, prior to that date, is paid in full.

## 2.9 Fees and commission income

Fees charged for servicing a loan or facility that is measured at amortized cost, are recognized as revenue as the service is provided. Fees and commissions on non-performing or impaired loans or receivables cease to be recognized as income and are rather recorded off balance sheet. These are recognized as revenue - on a cash basis - only when interest income on those loans is recognized in profit or loss, at which time, fees and commissions that are an integral part of the effective interest rate of a financial asset are treated as an adjustment to the effective interest rate of that financial asset.

Commitment fees received by the bank to originate a loan are deferred if it is probable that the bank will enter into a specific lending arrangement and are regarded as a compensation for an ongoing involvement with the acquisition of the financial instrument and recognized as an adjustment to the effective interest rate. If the commitment expires without the bank making the loan, the fees are recognized as revenue on expiry.

Loan syndication fees received by the bank are recognized as revenue when the syndication has been completed, only if the bank arranges the loan and retains no part of the loan package for itself (or retains a part at the same effective interest rate for comparable risk as other participants).

Fees and commissions that are earned on negotiating or participating in the negotiation of a transaction in favor of another entity, such as arrangements for the allotment of shares or another financial instrument or acquisition or sale of an enterprise on behalf of a client, are recognized as revenue when the transaction has been completed. Administrative consultations and other service fees are usually recognized as revenue on a straight-line basis over the period in which the service is rendered. Fees from financial planning management and custodian services provided to clients over long periods are usually recognized as revenue on a straight-line basis over the period in which these services are rendered.

#### 2.10 Dividends income

Dividend income on investments in equity instruments and similar assets is recognized in the income statement when the bank's right to receive payment is established.

#### 2.11 Purchase and resale agreements and sale and repurchase agreements (repos and reverse repos)

Securities may be lent or sold according to a commitment to repurchase (Repos) a reclassified in the financial statements and deducted from treasury bills balance. Securities borrowed or purchased according to a commitment to resell them (Reverse Repos) are reclassified in the financial statements and added to treasury bills balance. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest rate method.

#### 2.12 Impairment of financial assets

The bank reviews all its financial assets, except those classified as at fair value through profit or loss, to assess whether an indication exists that these assets have suffered an impairment loss as described below:

##### 2.12.1 Financial assets carried at amortized cost

At end of each reporting period, the bank assesses whether there is objective evidence that any financial asset or group of financial assets has been impaired as a result of one or more events occurring since they were initially recognized (a "loss event") and whether that loss event has impacted the future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The bank considers the following indicators to determine the existence of substantive evidence for impairment losses:

- Significant financial difficulty of the issuer or obligor.
- A breach of contract, such as a default or delinquency in interest or principal payments.
- It is becoming probable that the borrower will enter bankruptcy or financial re-organization.
- Deterioration of the competitive position of the borrower.
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider.
- Impairment in the value of collaterals.
- Deterioration in the creditworthiness of the borrower.

An objective evidence for impairment loss of the financial asset includes observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with an individual financial asset in the group.

The bank estimates the period between the date on which the loss event has occurred and the date on which the impairment loss has been identified for each specific portfolio. For application purposes, the bank considers such period to equal one.

The bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant, in that field the below items will be considered:

- If the bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment based on the historical loss rates.
- Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment. An asset that is individually assessed for impairment but for which an impairment loss is not recognized is included in a group of other similar assets.

If there is objective evidence that an impairment loss on loans and receivables or held to maturity investments carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). The carrying amount of the asset shall be reduced through use of an allowance account. The amount of the loss shall be recognized in profit or loss.

If a loan, receivable or held to maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate(s) determined under the contract at the date on which an objective evidence for impairment of the asset has been identified.



As a practical expedient, the bank may measure impairment of a financial asset carried at amortized cost on the basis of an instrument's fair value using an observable market price. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purpose of a collective assessment of impairment, financial assets are grouped on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms.

When assessing the impairment loss for a group of financial assets on the basis of the historical loss rates, future cash flows in the group are estimated on the basis of the contractual cash flows of the bank's assets and the historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted based on current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The bank ensures that estimates of changes in future cash flows reflect and are directionally consistent with changes in related observable data from period to period. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the bank to reduce any differences between loss estimates and actual loss experience.

#### 2.12.2 Available-for-sale financial assets

At the end of each reporting period, the bank assesses whether there is objective evidence that any financial asset or group of financial assets classified as available-for-sale has been impaired.

According to the central bank of Egypt's rules, a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost is an objective evidence of impairment. Such decline is presumed to be significant for the equity instruments if it reaches 10% of the cost of the financial instrument, whereas it is presumed a prolonged decline when it extends for a period of more than 9 months.

When a decline in the fair value of an available-for-sale financial asset has been recognized in equity and there is objective evidence that the asset is impaired the cumulative loss that had been recognized in the equity reserve shall be reclassified from equity to profit or loss as a reclassification adjustment even though the financial asset has not been derecognized.

In respect of available-for-sale equity securities, impairment losses previously recognized in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognized directly in equity. However if, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss shall be reversed, with the amount of the reversal recognized in profit or loss for that debt instrument.

### 2.13 Intangible assets

#### 2.13.1 Goodwill

Goodwill, arising from the acquisition or legal merger of subsidiaries, represents the difference between the cost of the combination and the acquirer's interest in the fair value of the identifiable assets, liabilities and qualifying contingent liabilities of the acquiree at the acquisition date. Goodwill is annually tested for impairment and is written-down to profit or loss at an annual amortization of 20% or impairment loss, whichever is higher.

#### 2.13.2 Software (computer programs)

Expenditure on upgrade and maintenance of computer programs is recognized as an expense in the income statement in the period in which it is incurred. Expenditures directly incurred in connection with specific software are recognized as intangible assets if they are controlled by the bank and when it is probable that they will generate future economic benefits within more than one year that exceed its cost. Direct costs include the cost of the staff involved in upgrading the software in addition to a reasonable portion of relative overheads.

Upgrade costs are recognized and added to the original cost of the software when it is likely that such costs will increase the efficiency or enhance the performance of the computers software beyond its original specification.

Cost of computer software recognized as an asset shall be amortized over the period of expected benefits from three till five years except for the core IT system that is amortized over ten years.

### 2.14 Property and Equipment

The Bank's property and equipment include lands and buildings of the bank which basically comprise the head office premises and branches building. All property and equipment are carried at historical cost net of accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the construction or acquisition of the items. Subsequent costs are included in the assets carrying amount or recognized separately, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the bank and the cost of the item can be measured reliably. Repairs and maintenance expenses are recognized in profit or loss within "other operating costs" line item during the financial period in which they are incurred.

**QNB ALAHLI S.A.E**  
**Notes to the Separate Financial Statements**  
**For the Three Months Period Ended 31 March 2015**

(All amounts are shown in Egyptian Pounds)

The bank considers the residual value of its property and equipment as insignificant and immaterial in relation to the depreciable amount; therefore, the depreciable amount of the bank's property and equipment is determined without any deduction for residual values. Depreciation is charged so as to write off the cost of assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method based on the following annual rates:

|                        |                                       |                                             |
|------------------------|---------------------------------------|---------------------------------------------|
| Buildings              |                                       | 50 years                                    |
| Fixtures               | Decoration & installations            | 10 years                                    |
|                        | Lifts                                 | 15 years                                    |
|                        | Electricity & Air conditioning        | 10 years                                    |
|                        | Generators                            | 30 years                                    |
|                        | Telephone network & CCTV              | 10 years                                    |
|                        | Firefighting system & Plumbing system | 10 years                                    |
|                        | Other installations                   | 10 years                                    |
| Leasehold improvements |                                       | The shortest of 10 years or contract period |

Depreciation periods for property and equipment, other than buildings, depend on their useful lives which are usually estimated as specified below:

|                     |             |
|---------------------|-------------|
| Furniture           | 10 years    |
| Armored vaults      | 20-30 years |
| IT equipment        | 5 years     |
| Electric appliances | 5 years     |
| Vehicles            | 5 years     |

The bank reviews the carrying amounts of its depreciable property and equipment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Where the carrying amount of an asset exceeds its recoverable amount, the carrying amount is reduced to its recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. Gains or losses on disposals are determined by comparing proceeds with relevant carrying amount. These are included in profit or (loss) in other operating income (expenses) in the income statement.

#### 2.15 Impairment of non-financial assets

Non-financial assets that do not have definite useful lives, except for goodwill, are not amortized. These are annually tested for impairment. Depreciable property and equipment are tested for impairment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Impairment loss is recognized and the carrying amount of an asset is reduced to the extent that such carrying amount exceeds the asset's recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. For the purpose of estimating the impairment loss, where it is not possible to estimate the recoverable amount of an individual asset, the Bank estimates the recoverable amount of the cash-generating unit to which the asset belongs.

At end of each year, the Bank reviews non-financial assets for which an impairment loss is recognized to assess whether or not all or part of such impairment losses should be reversed through profit or loss.

#### 2.16 Leasing

All lease contracts to which the Bank is a party are treated as operating or finance leases as follows:

##### 2.16.1 As a lessee

Lease payments made under operating leases, net of any discounts received from the lessor, are recognized as an expense in profit or loss on a straight-line basis over the lease term.

##### 2.16.2 As a lessor

Assets leased out under operating lease contracts are reported as part of the property and equipment in the statement of financial position and are depreciated over the expected useful lives of the assets, on the same basis as other property assets. Lease rental income is recognized in profit or loss, net of any discounts granted to the lessee, using the straight line method over the contract term.

#### 2.17 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances due within three months from date of placement or acquisition. They include cash and balances placed with the Central Bank of Egypt (other than those required under the mandatory reserve), current accounts with Banks and treasury bills, certificates of deposits and other governmental notes.

## 2.18 Other provisions

Provisions for obligations, other than those for credit risk or employee benefits, due within more than 12 months from the date of separate financial statements are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the reporting date. An appropriate pretax discount rate that reflects the time value of money is used to calculate the present value of such provisions.

For obligations due within less than twelve months from the date of separate financial statements, provisions are calculated based on undiscounted expected cash outflows unless the time value of money is material, in which case provisions are measured at present value.

When a provision is wholly or partially no longer required, it is reversed through profit or loss under "other operating income (expenses)" line item.

## 2.19 Financial guarantees

A financial guarantee contract is a contract issued by the Bank as security for loans or overdrafts due from its clients to other entities that requires the bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. Financial guarantees are generally issued by the bank to beneficiary banks, corporations and other entities on behalf of the bank's clients.

When a financial guarantee is recognized initially, it is measured at its fair value plus, transaction costs that is directly attributable to the issue of such financial guarantee.

After initial recognition, a financial guarantee contract issued by the Bank is measured at the higher of:

- (I) The amount initially recognized less, when appropriate, cumulative amortization of security fees recognized as income in profit or loss using the straight-line method over the term of the guarantee; and
- (II) The best estimate for the payments required to settle any financial obligation resulting from the financial guarantee at the reporting date.

Such estimates are made based on experience in similar transactions and historical losses as supported by management judgment.

Any increase in the obligations resulting from the financial guarantee, shall be recognized within other operating income (expenses) in the income statement.

## 2.20 Employee benefits

### 2.20.1 Post-employment benefits (defined benefit plans) and defined contribution plans:

The bank is liable for all obligations arising from its plans for employee benefits which comply, in all material respects, with the principles set out below. Starting 1 January 2009, the Bank has fully complied with the policy referred to below, and recognized any adjustments, resulting from the first full implementation of amendments to the CBE rules, directly on retained earnings.

The bank provides several post-employment benefits to its employees, such as the medical care scheme which qualifies as a defined-benefit plan. A defined benefit plan commits the Bank, either formally or constructively, to pay a certain amount or level of future benefits and therefore bears the medium- or long-term risk.

The bank recognizes the defined benefit obligation as a liability in the statement of financial position under "obligations for post-retirement schemes" to cover the total value of such obligations. This is assessed regularly by independent actuary using the projected unit credit method. This valuation technique incorporates assumptions about demographics variables, staff turnover, salary growth rate and discount and inflation rates.

When these plans are financed from external funds classified as plan assets, the fair value of these funds is subtracted from the defined benefit obligation. Differences arising from changes in the actuarial assumptions and estimates are recognized in the income statement as actuarial gains or losses to the extent of the higher of the following two amounts as of the end of the previous financial period:

- 10% of the present value of the defined benefit obligation (before deducting plan assets) and
- 10% of the fair value of the plan assets.

Actuarial gains and losses that exceed the 10 percent criteria above are amortized to profit or loss over the expected average remaining working lives of the participating employees.

Past service cost is recognized immediately to the extent that the benefits have already vested, and otherwise is amortized on a straight-line basis over the average period until the benefits become vested. Annual cost of employee benefits plans is reported as part of general and administrative expenses (employee costs).

Defined contribution plans are pension schemes whereby the Bank pays defined contributions to an independent entity. The Bank shall not be under legal or constructive obligation to pay more contributions if this entity doesn't maintain adequate assets to pay-off the employees' benefits in return for their service in the current and previous periods.



According to the defined contribution plans, the Bank pays contributions to private sector pension scheme under mandatory or voluntary contractual arrangement. The Bank shall be under no additional obligation other than the contribution payments. Contributions to defined contribution retirement benefit plans are recognized as employee benefits cost when employees have rendered service entitling them to the contributions. Prepaid contributions shall be recognized as assets to the extent that these contribution payments will reduce future payments or result in cash refunds.

#### 2.20.2 Share based payments arrangements:

Until the end of the first quarter of 2013, the bank applies a share-based payment scheme (ESOP) that is settled in its parent's own equity instruments. The bank follows IFRS 2 since the CBE requirements and EAS 39 do not address the accounting for share based payment arrangements involving equity instruments of the parent. The fair value of services rendered by qualifying employees is reported in the income statement in "administrative expenses" line item. Total amount of employees' services is determined by reference to the fair value of granted options at the grant date and is expensed on a straight-line basis over the relevant vesting period. Non-market based vesting conditions, such as profit targets, are not taken into account in determining the fair value of equity settled share-based payments (options) at the grant date, therefore, such fair value shall not change subsequently. Non-market based vesting conditions are included in the assumptions used by the Bank to estimate the number of equity instruments expected to vest at the end of each reporting period. At the end of each reporting period, the bank revises its estimate of the number of equity instruments expected to vest based on information provided from the parent. The impact of the revision of the original estimates, if any, is recognized in profit or loss with a corresponding adjustment to the Employee Stock Ownership Plan reserve in equity.

#### 2.21 Income taxes

Income tax expense on the period's profit or loss represents the sum of the tax currently payable and deferred tax and is recognized in the income statement, except when they relate to items that are recognized directly in equity, in which case the tax is also recognized in equity.

The Bank's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period, in addition to income tax differences related to prior years.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the separate financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. However, when it is expected that the tax benefit will increase, the carrying amount of deferred tax assets shall increase to the extent of previous reduction.

#### 2.22 Borrowings

Loans obtained by the Bank are initially recognized at fair value net of transaction costs incurred in connection with obtaining the loan. Borrowings are subsequently measured at amortized cost, with the difference between net proceeds and the value to be paid over the borrowing period, recognized in profit or loss using the effective interest rate method.

#### 2.23 Capital

##### 2.23.1 Capital issuance cost

Issued and paid up-capital (i.e. Bank's own equity instruments) is initially measured at the cash proceeds received, less transaction costs directly attributable to the issuance of new shares, issuance of shares to effect business combination, or issue of share options. Transaction costs, net of tax benefits, are reported as a deduction from equity.

##### 2.23.2 Dividends

Dividends on equity instruments issued by the bank are recognized when the general assembly of the bank's shareholders approves them. Dividends include the employees' profit share and the board of directors' remuneration as prescribed by the bank's articles of incorporation and the corporate law.

#### 2.24 Fiduciary activities

The bank carries out fiduciary activities that result in ownerships or management of assets on behalf of individuals, trusts, and retirement benefit plans and other institutions. These assets and income arising thereon are not recognized the bank's separate financial statements, as they are not assets or income of the bank.

#### 2.25 Comparative figures

Comparative figures are reclassified, where necessary, to conform to changes in the current period's financial statements presentation.

### 3. Management of financial risks

The Bank as a result of conducting its activities is exposed to various financial risks. Since financial activities are based on the concept of accepting risks and analyzing and managing individual risks or group of risks altogether, the Bank aims at achieving a well-balanced risks and relevant rewards, as appropriate and to reduce the probable adverse effects on the Bank's financial performance. The most important types of risks are credit risk, market risk, liquidity risk and other operating risks. The market risk comprises foreign currency risk, interest rate risk and other pricing risks.

For example, The Bank has laid down to determine and analyze the risks, set limits to the risks and control them through reliable methods and up-to-date systems. The Bank regularly reviews the risk management policies and systems and amendments thereto, so that they reflect the changes in markets, products and services and the best up-to-date applications.

Risks are managed in accordance with preapproved policies by the board of directors. The risk management department identifies, evaluates and covers financial risks, in close collaboration with the bank's various operating units. The board of directors provides written rules which cover certain risk areas, such as credit risk, foreign exchange risk, interest rate risk and the use of derivative and non-derivative financial instruments. Moreover, the risk department is responsible for the periodic review of risk management and the control environment independently.

#### Risk management strategy

The bank operates in business lines, which generate a range of risks whose frequency, severity and volatility can be of different and significant magnitudes. A greater ability to calibrate its risk appetite and risk parameters, the development of risk management core competencies, as well as the implementation of a high-performance and efficient risk management structure are therefore critical undertakings for bank.

Thus, the primary objectives of the bank's risk management framework are:

- To contribute to the development of the Bank in various business lines to reach an ideal level of general risk.
- To guarantee the Bank's sustainability as a going concern, through the implementation of a high-quality risk management infrastructure.
- In defining the Bank's overall risk appetite, the bank management takes various considerations and variables into account, including:
  - The relative balance between risk and reward of the bank's various activities.
  - Earnings sensitivity to business, credit and economic cycles.
  - The aim of achieving a well-balanced portfolio of earnings streams.

#### Risk management governance and risk principles

Bank's risk management governance is based on:

- i) Strong managerial involvement, throughout the entire organization, starting from the Board of Directors down to operational field management teams.
- ii) A tight framework of internal procedures and guidelines.
- iii) Continuous supervision by business lines and support functions as well as by an independent body to monitor risks and to enforce rules and procedures.

Within the Board, the Risk and Audit Committees are more specifically responsible for examining the consistency of the internal framework for monitoring risks and compliance.

#### Risk categories

The following are part of the risks associated with Bank's Banking activities:

##### a- Credit risk:

(Including country risk): represents risk of losses arising from the inability of the Bank's customers, sovereign issuers or other counterparties to meet their financial commitments.

Credit risk also includes the replacement risk linked to market transactions. In addition, credit risk may be further increased by a concentration risk, which arises either from large individual exposures or from groups of counterparties with a high default probability.

##### b- Market risk:

Represents risk of loss resulting from changes in market prices and interest rates.

##### c- Operational risk:

(Including legal, compliance, accounting, environmental, reputational risks, etc.): represents risk of loss or fraud or of producing inaccurate financial and accounting data due to inadequacies or failures in procedures and internal systems, human error or external events. Additionally, operational risks may also take the form of compliance risk, which is the risk of the bank incurring either legal, administrative or disciplinary sanctions or financial losses due to failure to comply with relevant rules and regulations.

##### d- Structural interest and exchange rate risk :

Represents risk of loss or of residual depreciation in the bank's balance sheet and off-balance sheet assets arising from changes in interest or exchange rates. Structural interest and exchange rate risk arises from banking commercial activities and on Corporate Center transactions (operations on equities, investments and bond issues).

##### e- Liquidity risk:

Represents the risk that bank might not be able to meet its obligations as they become due.

The bank dedicates significant resources to constantly adapting its risk management to its activities and ensures that its risk management framework operates in full compliance with the following fundamental principles of:

- Full independence of risk assessment departments from the operating divisions.
- Consistent approach to risk assessment and monitoring applied throughout the Bank.

The Risk Division is independent from the Bank's operating entities and reports directly to general management. Its role is to contribute to the development and profitability of the bank by ensuring that the risk management framework in place is both robust and effective. It employs various teams specializing in the operational management of credit and market risk.

**More specifically, the Risk Division:**

- Defines and approves the methods used to analyze, assess, approve and monitor credit risks, country risks, market risks and operational risks; conducts a critical review of commercial strategies in high risk areas and continually seeks to improve such risk forecasting and management.
- Contributes to independent assessment by analyzing transactions implying a credit risk and by providing guidance on transactions proposed by sales managers.
- Identifying a frame for all Bank's operational risks.

The Assets and Liabilities Unit under the Finance Division, for its part, is entrusted with assessing and managing other major types of risks, namely liquidity and structural risks (resulting from interest rate, exchange rate and liquidity) as well as the Bank's long term financing, management of capital requirements and equity structure.

The Internal Legal Counsel deals with compliance and legal risks.

Responsibility for devising the relevant risk management structure and defining risk management operating principles lies mainly with both the Risk Division and, in particular fields, the assets and liabilities management under Finance Division.

The Bank's Risk Committee is in charge of reviewing all the Bank's key risk management issues and meets at least on quarterly basis. Risk Committee's monthly meetings involve members of the Executive Committee, the heads of the business lines and the Risk Division managers and are used to review all the core strategic issues: risk-taking policies, assessment methods, material and human resources, analysis of credit portfolios and of the cost of risk, market and credit concentration limits (by product, country, sector, region, etc.)

On the other hand, the Assets and Liabilities management committee (ALCO) is competent for matters relating to funding and liquidity policymaking and planning.

All new products and activities or products under development must be submitted to the New Product Committee.

This New Product Committee aims at ensuring that, prior to the launch of a new activity or product, all associated risks are fully understood, measured, approved and subject to adequate procedures and controls, using the available information and processing systems.

Operational risks, permanent control and audit (periodic) control process are supervised by the Audit and Accounts Committee that meets on a quarterly basis.

Finally, the Bank's risk management principles, procedures and infrastructures and their implementation are monitored by the Internal Audit team and the External Auditors.

**(A) CREDIT RISKS**

The Bank is exposed to the credit risk which is the risk resulting from failure of the client to meet its contractual obligations towards the Bank. The credit risk is considered to be the most significant risk for the Bank, therefore requiring careful management. The credit risk manifests itself in the lending activities and debt instruments in Bank's assets as well as off balance sheet financial instruments, such as letters of credit and letters of guarantee.

**(A/1) Credit risk management: organization and structure**

Maintaining comprehensive and efficient management and monitoring of credit risk – which constitutes the bank's primary source of risk – is vital to preserving bank financial strength and profitability. As a result, the Bank implements a tight credit risk control framework, whose cornerstone is the Credit Risk Policy and Authorities defined jointly by the Risk Division and the Business Lines, and is subject to periodic review and approval by the Board of Directors.

Within the Risk Division, persons are responsible for:

- Setting credit limits by customer, customer group or transaction type.
- Approving credit score or internal customer rating criteria.
- Monitoring and surveillance of large exposures and various credit portfolios.
- Reviewing specific and general provisioning policies.



In addition, comprehensive portfolio analysis is performed in order to provide guidance to the General Management on the bank's overall credit risk exposure as well as reporting to Risk Committee.

The Risk Division also helps define criteria for measuring risk and defining appropriate provisioning practices.

#### Risk approval

Embedded in bank's credit policy is the concept that approval of any credit risk undertaking must be based on sound knowledge of the client and a thorough understanding of the client's business, the purpose, nature and structure of the transaction and the sources of repayment, while bearing in mind the Bank's risk strategy and risk appetite.

The risk approval process is based on four core principles:

- All transactions involving replacement risk must be pre-authorized, replacement risk is bearing a loss when a bank is forced to replace a contract in case of breaching the original party's contract (debtor risk, non-settlement or non-delivery risk and issuer risk).
- Staff assessing credit risk is fully independent from the decision-making process.
- Subject to relevant credit delegations, responsibility for analyzing and approving risk lies with the most appropriate business line or credit risk unit, which reviews all authorization requests relating to a specific client or client group, to ensure a consistent approach to risk management.
- All credit decisions systematically include internal obligor risk ratings, as proposed by business lines and vetted by the Risk Division and approved by concerned Credit Committee.

#### Risk management and audit

Changes in the quality of outstanding commitments are reviewed on a periodic basis and at least once a quarter, as part of the "sensitive names" and provisioning procedures. This review is based on analyses performed by the business divisions and the risk function. Furthermore, the Internal Audit also carries out file reviews or risk audits in the Bank's Branch Groups and reports its findings to the General Management.

#### Replacement risk

Replacement risk provides the measurement of the replacement cost of a transaction in the event of default by the original counterparty and the necessity to close the ensuing position with counterparty; hence, the replacement cost is the result of the market price between the date on which the original transaction is entered into and the default date. Transactions giving rise to replacement risk include interest rate swaps and forward FX deals.

#### Replacement risk management

The bank places great emphasis on carefully monitoring its replacement risk exposure in order to minimize its losses in case of default of its counterparties and counterparty limits are, therefore, assigned to all trading counterparties, irrespective of their status (bank, other financial institution, corporate and public institutions).

#### (A/2) Risk measurement and internal ratings

Bank rating system is based on three key pillars:

- The internal ratings models used to measure and quantify counterparty risk.
- A set of procedures defining guidelines for devising and using ratings (scope, frequency of rating revision, procedure for approving ratings, etc.).
- Reliance on human judgment to improve modeling results to include elements outside the scope of rating model.

Credit risk rating is supported by a set of procedures ensuring reliable, consistent and timely default and loss data detection.

Rating models are reviewed and developed when necessary. The Bank regularly evaluates performance of credit rating models and their capacity to predict default cases.

The calculations used to measure and monitor replacement risk include:

- Current Average risk (CAR) is a calculation of the Average risk of all the future scenarios, excluding the negative scenarios, i.e., when the replacement makes a gain.
- Credit VAR is a calculation of the largest loss that would be incurred in 99% of cases.

**Following are some risk mitigations methods:**

**Collaterals**

The bank designs several policies and controls for credit risk mitigation such as collaterals for funds provided. The bank lays down guidelines for specific categories of the accepted collaterals.

The main types of collaterals for Loans and credit facilities to customers are:

- Real estate mortgage.
- Pledge on business assets like machinery and merchandise.
- Pledge in financial instruments like debt instruments and equity.

The long term financing and lending for companies are often collateralized while credit facilities for persons are not collateralized. The bank attempts to mitigate the credit risk through additional collaterals from the concerned parties immediately on arising of impairment indicators for any of the loans or facilities.

Collaterals taken to secure assets other than Loans and credit facilities are identified according to the nature of the instrument.

Debit instruments and treasury bills are often not collateralized.

**Derivatives**

The Bank exercise prudential strict control procedures on net open positions of derivatives. i.e. The difference between sale and purchase agreements at the level of value and duration. The amount exposed to credit risk at any time is determined at fair value of the instrument that may achieve benefit to the bank. i.e. any assets with high positive fair value which represents insignificant part of contractual imputed value used to reflect the volume of existing instruments. This credit risk is managed as part of overall lending limit granted to the customer together with the potential risk as a result of market changes.

The bank doesn't obtain collaterals for credit risk related to such instruments except for the amounts requested by the bank as marginal deposits from other parties.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

**(A/3) Provisioning policy**

The Bank policies require review of all financial assets exceeding a specific level of materiality at least each year or more frequently when changes in circumstances require the Bank to do so. Impairment is determined for accounts that are assessed individually for impairment based on the losses experienced at the reporting date on a case by case basis. Such policies are applied to all individual accounts that are assessed to be significant. Assessment usually includes the existing collateral, reconfirmation of enforcement on such collateral and collections expected from such accounts.

Allowance for impairment loss is formed for a group of similar financial assets based on the available historical experience, personal judgment and statistical methods.

At each balance sheet date, The bank assesses whether there is objective evidence that any financial asset or group of financial assets has been impaired as a result of one or more events occurring since they were initially recognized (a "loss event") and whether that loss event (or events) has (have) an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant irrespective from any collaterals obtained. The Bank considers the following factors in determining whether there is objective evidence of impairment:

- The existence of unpaid installments (overdue installments over three months).
- The existence of an objective evidence of counterparty credit risk or when The counterparty is subject to judiciary proceedings.

The allowance for impairment losses reported in the balance sheet at the end of the reporting period is derived from the four internal credit risk ratings; however, major part of that allowance is usually driven by the last two rating degrees.

The following table illustrates the proportional distribution of Loans and credit facilities reported in the balance sheet for each of the four internal ratings of the Bank and their relevant impairment losses:

|                        | March 31, 2015              |                               | December 31, 2014           |                               |
|------------------------|-----------------------------|-------------------------------|-----------------------------|-------------------------------|
|                        | Loans and credit facilities | Allowance for impairment loss | Loans and credit facilities | Allowance for impairment loss |
| 1- Good debts          | 90%                         | 11%                           | 91%                         | 18%                           |
| 2- Normal watch-list   | 5%                          | 20%                           | 4%                          | 14%                           |
| 3- Special watch-list  | 2%                          | 7%                            | 2%                          | 6%                            |
| 4- Non performing loan | 3%                          | 62%                           | 3%                          | 62%                           |
|                        | <b>100%</b>                 | <b>100%</b>                   | <b>100%</b>                 | <b>100%</b>                   |

**(A/4) General Model for Measurements of Banking Risks:**

In addition to the four categories of the Bank's internal credit ratings indicated above, management classifies Loans and credit facilities based on more detailed subgroups in accordance with the CBE requirements.

Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his repayment track record.

The Bank calculates the allowances required for impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE. In case, the allowance required for impairment losses as per CBE credit worthiness rules exceeds the provisions as required by the application of the discounted cash flow method or the loss rates method, that excess shall be debited to retained earnings and carried to the general banking risk reserve in the equity section. Such reserve is always adjusted, on a regular basis, by any increase or decrease so that the reserve shall always be equivalent to the amount of increase between the two provisions. Such reserve is not available for distribution; note (34) shows the movement on the general banking risk reserve during the financial period.

Below is a statement of credit rating for corporations as per the Bank's internal ratings compared with those of CBE's; it also includes the percentages of provisions required for impairment of assets exposed to credit risk.

| CBE rating | Description                 | Required Provision According to ORR % | Internal Rating | Internal Description |
|------------|-----------------------------|---------------------------------------|-----------------|----------------------|
| 1          | Low risk                    | 0%                                    | 1               | Good debts           |
| 2          | Moderate risks              | 1%                                    | 1               | Good debts           |
| 3          | Satisfactory risks          | 1%                                    | 1               | Good debts           |
| 4          | Appropriate risks           | 2%                                    | 1               | Good debts           |
| 5          | Acceptable risks            | 2%                                    | 1               | Good debts           |
| 6          | Marginally acceptable risks | 3%                                    | 2               | Normal watch-list    |
| 7          | Watch-list                  | 5%                                    | 3               | Special watch-list   |
| 8          | Substandard debts           | 20%                                   | 4               | Non-performing loans |
| 9          | Doubtful debts              | 50%                                   | 4               | Non-performing loans |
| 10         | Bad debts                   | 100%                                  | 4               | Non-performing loans |



QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

(A/5) Maximum limit for credit risk before collaterals

| Balance sheet items exposed to credit risks                            | March 31, 2015        | December 31, 2014     |
|------------------------------------------------------------------------|-----------------------|-----------------------|
| Treasury bills                                                         | 26,526,548,902        | 20,763,457,096        |
| <b>Loans and credit facilities to customers</b>                        |                       |                       |
| <b>Retail loans</b>                                                    |                       |                       |
| Overdrafts                                                             | 1,042,300,138         | 957,232,998           |
| Credit cards                                                           | 401,123,940           | 382,841,169           |
| Personal loans                                                         | 9,237,727,540         | 8,633,385,062         |
| Real estate loans                                                      | 550,918,044           | 445,336,956           |
| <b>Corporate loans</b>                                                 |                       |                       |
| Overdrafts                                                             | 20,344,050,095        | 18,849,728,977        |
| Direct loans                                                           | 12,117,522,036        | 12,242,599,835        |
| Syndicated Loans and facilities                                        | 8,211,248,404         | 7,905,019,772         |
| Other loans                                                            | 1,049,473,894         | 1,115,950,093         |
| Allowance for impairment loss, segregated interest & unearned discount | (2,028,594,673)       | (1,919,618,387)       |
| Financial derivatives                                                  | 3,614,696             | 3,862,276             |
| <b>Financial investments</b>                                           |                       |                       |
| Debt instrument                                                        | 20,172,191,571        | 18,115,102,032        |
| Other Financial assets                                                 | 919,079,413           | 709,313,958           |
| <b>Total</b>                                                           | <b>98,547,204,000</b> | <b>88,204,211,837</b> |
| <br>                                                                   |                       |                       |
| Off balance sheet items exposed to credit risks                        | March 31, 2015        | December 31, 2014     |
| Financial guarantees                                                   | 658,102               | 611,302               |
| Loans and other irrevocable credit commitments                         | 73,183,305            | 36,190,900            |
| L/Cs                                                                   | 2,156,034,383         | 2,365,783,224         |
| Accepted papers                                                        | 616,557,470           | 834,772,530           |
| L/Gs                                                                   | 17,109,266,762        | 15,715,374,845        |
| <b>Total</b>                                                           | <b>19,955,700,022</b> | <b>18,952,732,801</b> |

The preceding table shows the maximum limit exposure to risks at the end of March 2015 and December, 2014 without taking into consideration collaterals held by the bank, if any. For balance sheet items, amounts stated depend on the net carrying amount shown in the balance sheet.

The preceding table related to Balance sheet items exposed to credit risks shows that 52% of the maximum limit exposed to credit risk at the end of current reporting period is attributable to Loans and credit facilities to customers against 55% at the end of the prior year, investments in debt instruments constitute 21% against 21% at the end of the prior year and treasury bills constitute 27% against 24% at the end of the prior year.

The management is confident of its ability to maintain control on an ongoing basis and maintain the minimum credit risk resulting from loan portfolio, facilities, and debt instruments based on the following facts:

- 95% of the loans and credit facilities portfolio at the end of the current reporting period comprises Loans and credit facilities classified at the top 2 categories of the internal rating against 95% at the end of the prior year.
- 95% of the loan and credit facilities portfolio at the end of the current reporting period does not have arrears or indicators of impairment against 95% at the end of the prior year.
- Loans and credit facilities that are individually assessed for impairment at the end of the current reporting period have a carrying amount of EGP 1,436,328,120 Impairment on these Loans and credit facilities represents 88% from their carrying amount. Loans and credit facilities, that are individually assessed for impairment at the end of the prior year had a carrying amount of EGP 1,494,086,177 and their impairment represents 79% from such carrying amount.
- The Bank applied more prudential selection process on granting Loans and credit facilities during the current reporting period ended March 31,2015.
- 96% of investments in debt instruments and treasury bills at the end of the current reporting period comprise local sovereign debt instruments against 95% at the end of the prior year.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

(A/6) Loans and credit facilities

Balances of Loans and credit facilities in terms of credit risk rating are analyzed below:

|                                       | March 31, 2015                           |                                      | December 31, 2014                        |                                      |
|---------------------------------------|------------------------------------------|--------------------------------------|------------------------------------------|--------------------------------------|
|                                       | Loans and credit facilities to customers | Loans and credit facilities to banks | Loans and credit facilities to customers | Loans and credit facilities to banks |
| Neither have arrears nor impaired     | 50,127,055,858                           | -                                    | 47,908,246,790                           | -                                    |
| Have arrears but not impaired         | 1,390,980,113                            | -                                    | 1,129,761,895                            | -                                    |
| Impaired                              | 1,436,328,120                            | -                                    | 1,494,086,177                            | -                                    |
| <b>Total</b>                          | <b>52,954,364,091</b>                    | <b>-</b>                             | <b>50,532,094,862</b>                    | <b>-</b>                             |
| Less: Allowance for impairment losses | (1,985,409,682)                          | -                                    | (1,874,327,631)                          | -                                    |
| Less: Segregated interest             | (21,608,462)                             | -                                    | (21,539,030)                             | -                                    |
| Less: Unearned discount               | (21,576,529)                             | -                                    | (23,751,726)                             | -                                    |
| <b>Net</b>                            | <b>50,925,769,418</b>                    | <b>-</b>                             | <b>48,612,476,475</b>                    | <b>-</b>                             |

Total credit allowance for Loans and credit facilities at the end of the current reporting period amounted to EGP 1,985,409,682 (EGP 1,874,327,631 at the end of the prior year) of which EGP 1,238,386,542 represent impairment on individual loans (EGP 1,160,841,000 at the end of the prior year) and EGP 747,023,140 represent impairment for groups of financial assets in the credit portfolio (EGP 713,486,631 at the end of the prior year).

Note (18-A) includes additional information on the allowance for impairment losses for Loans and credit facilities to customers during the current reporting period.

During the current accounting period the Loans and credit facilities portfolio increase by 5% due to the increase on lending activity.

Loans and credit facilities which do not have arrears and are not subject to impairment

The credit quality of Loans and credit facilities that do not have arrears and which are not subject to impairment is assessed by reference to the bank's internal rating.

Loans and credit facilities to customers

| Rating             | March 31, 2015       |                    |                      |                    | Total                 |
|--------------------|----------------------|--------------------|----------------------|--------------------|-----------------------|
|                    | Overdrafts           | Credit cards       | Personal loans       | Real estate loans  |                       |
| Good debts         | 1,031,746,525        | 307,733,048        | 8,387,554,819        | 490,909,040        | 10,217,943,432        |
| Normal watch-list  | -                    | -                  | -                    | -                  | -                     |
| Special watch-list | -                    | -                  | -                    | -                  | -                     |
| <b>Total</b>       | <b>1,031,746,525</b> | <b>307,733,048</b> | <b>8,387,554,819</b> | <b>490,909,040</b> | <b>10,217,943,432</b> |

| Rating             | Corporate             |                       |                                 |                      | Total                 |
|--------------------|-----------------------|-----------------------|---------------------------------|----------------------|-----------------------|
|                    | Overdrafts            | Direct loans          | Syndicated Loans and facilities | Other loans          |                       |
| Good debts         | 19,696,564,385        | 10,194,169,485        | 6,401,007,435                   | 997,128,290          | 37,288,869,595        |
| Normal watch-list  | 544,518,424           | 109,035,219           | 1,327,451,684                   | 48,569,148           | 2,029,574,475         |
| Special watch-list | 84,873,430            | 19,229,185            | 482,789,285                     | 3,776,456            | 590,668,356           |
| <b>Total</b>       | <b>20,325,956,239</b> | <b>10,322,433,889</b> | <b>8,211,248,404</b>            | <b>1,049,473,894</b> | <b>39,909,112,426</b> |

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

| Rating             | December 31, 2014  |                    |                      |                    | Total                |
|--------------------|--------------------|--------------------|----------------------|--------------------|----------------------|
|                    | Overdrafts         | Credit cards       | Personal loans       | Real estate loans  |                      |
| Good debts         | 947,243,345        | 300,058,889        | 7,727,053,375        | 397,812,626        | 9,372,168,235        |
| Normal watch-list  | -                  | -                  | -                    | -                  | -                    |
| Special watch-list | -                  | -                  | -                    | -                  | -                    |
| <b>Total</b>       | <b>947,243,345</b> | <b>300,058,889</b> | <b>7,727,053,375</b> | <b>397,812,626</b> | <b>9,372,168,235</b> |

| Rating             | Corporate             |                       |                                 |                      | Total                 |
|--------------------|-----------------------|-----------------------|---------------------------------|----------------------|-----------------------|
|                    | Overdrafts            | Direct loans          | Syndicated Loans and facilities | Other loans          |                       |
| Good debts         | 18,222,673,546        | 10,352,651,445        | 6,713,934,784                   | 1,060,987,800        | 36,350,247,575        |
| Normal watch-list  | 488,312,231           | 281,997,852           | 716,929,242                     | 52,051,332           | 1,539,290,657         |
| Special watch-list | 120,505,541           | 48,968,075            | 474,155,746                     | 2,910,961            | 646,540,323           |
| <b>Total</b>       | <b>18,831,491,318</b> | <b>10,683,617,372</b> | <b>7,905,019,772</b>            | <b>1,115,950,093</b> | <b>38,536,078,555</b> |

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

Loans and credit facilities which have arrears but are not subject to impairment

These are Loans and credit facilities with past-due installments but are not subject to impairment, unless information has otherwise indicated. Loans and credit facilities to customers which have arrears but are not subject to impairment are analyzed below:

| March 31, 2015 |            |                   |                    |                   |                    |
|----------------|------------|-------------------|--------------------|-------------------|--------------------|
| Retail         |            |                   |                    |                   |                    |
|                | Overdrafts | Credit cards      | Personal loans     | Real estate loans | Total              |
| < 30 days      | -          | 42,876,154        | 495,303,240        | 43,415,677        | 581,595,071        |
| 30 – 60 days   | -          | 11,269,165        | 69,775,900         | 5,001,416         | 86,046,481         |
| 60 – 90 days   | -          | 5,192,448         | 48,594,099         | 5,909,319         | 59,695,866         |
| <b>Total</b>   | -          | <b>59,337,767</b> | <b>613,673,239</b> | <b>54,326,412</b> | <b>727,337,418</b> |

| Corporate    |            |                    |                                 |             |                    |
|--------------|------------|--------------------|---------------------------------|-------------|--------------------|
|              | Overdrafts | Direct loans       | Syndicated Loans and facilities | Other loans | Total              |
| < 30 days    | -          | 286,846,166        | -                               | -           | 286,846,166        |
| 30 – 60 days | -          | 76,805,527         | -                               | -           | 76,805,527         |
| 60 – 90 days | -          | 196,731,405        | -                               | -           | 196,731,405        |
| > 90 days    | -          | 103,259,597        | -                               | -           | 103,259,597        |
| <b>Total</b> | -          | <b>663,642,695</b> | -                               | -           | <b>663,642,695</b> |

| December 31, 2014 |            |                   |                    |                   |                    |
|-------------------|------------|-------------------|--------------------|-------------------|--------------------|
| Retail            |            |                   |                    |                   |                    |
|                   | Overdrafts | Credit cards      | Personal loans     | Real estate loans | Total              |
| < 30 days         | -          | 39,691,870        | 572,279,970        | 30,875,786        | 642,847,626        |
| 30 – 60 days      | -          | 10,638,435        | 88,576,442         | 7,111,933         | 106,326,810        |
| 60 – 90 days      | -          | 4,150,044         | 21,002             | -                 | 4,171,046          |
| <b>Total</b>      | -          | <b>54,480,349</b> | <b>660,877,414</b> | <b>37,987,719</b> | <b>753,345,482</b> |

| Corporate    |            |                    |                                 |             |                    |
|--------------|------------|--------------------|---------------------------------|-------------|--------------------|
|              | Overdrafts | Direct loans       | Syndicated Loans and facilities | Other loans | Total              |
| < 30 days    | -          | 153,016,727        | -                               | -           | 153,016,727        |
| 30 – 60 days | -          | 28,255,039         | -                               | -           | 28,255,039         |
| 60 – 90 days | -          | 15,504,385         | -                               | -           | 15,504,385         |
| > 90 days    | -          | 179,640,262        | -                               | -           | 179,640,262        |
| <b>Total</b> | -          | <b>376,416,413</b> | -                               | -           | <b>376,416,413</b> |

Past due Loans and credit facilities are those amounts, or any part thereof, which have fallen due but for which no payment has been received in accordance with the contractual terms. These include arrears for periods more than one day.

Amounts shown in the note represent the whole balance of the loan or facility and not only the past due amounts. These do not include the remaining Loans and credit facilities of the same customer so long default has not fully or partially occurred on those loans.

On initial recognition of Loans and credit facilities, the fair value of collaterals, if any, is assessed based on valuation methods used for similar assets but are not recognized in the financial statements since these do not represent assets of the bank at that date. In subsequent periods, the fair value is updated to reflect the market price or prices for similar assets.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

**Loans and credit facilities which are individually impaired**  
**Loans and credit facilities to customers**

At the end of the current reporting period the carrying amount of Loans and credit facilities, that are assessed to be individually impaired excluding any cash flows expected to arise from the associated guarantees, amounted to EGP 1,436,328,120 against EGP 1,494,086,177 at the end of the prior year.

The following table provides a breakdown of the balance of such Loans and credit facilities which are individually impaired including the fair value of the collaterals shall prevail when calculating the provisions.

|                                       |                   | <b>March 31, 2015</b>   |                                        |                          |                      |  |
|---------------------------------------|-------------------|-------------------------|----------------------------------------|--------------------------|----------------------|--|
|                                       |                   | <b>Retail</b>           |                                        |                          |                      |  |
|                                       | <b>Overdrafts</b> | <b>Credit cards</b>     | <b>Personal loans</b>                  | <b>Real estate loans</b> | <b>Total</b>         |  |
| Loans which are individually impaired | 10,553,613        | 34,053,125              | 236,499,482                            | 5,682,592                | <b>286,788,812</b>   |  |
| Fair value of collaterals             | -                 | 4,240,122               | 33,008,798                             | 1,920,860                | <b>39,169,780</b>    |  |
|                                       |                   | <b>Corporate</b>        |                                        |                          |                      |  |
|                                       | <b>Overdrafts</b> | <b>Direct loans</b>     | <b>Syndicated Loans and facilities</b> | <b>Other loans</b>       | <b>Total</b>         |  |
| Loans which are individually impaired | 18,093,856        | 1,131,445,452           | -                                      | -                        | <b>1,149,539,308</b> |  |
| Fair value of collaterals             | -                 | -                       | -                                      | -                        | -                    |  |
|                                       |                   | <b>December 31,2014</b> |                                        |                          |                      |  |
|                                       |                   | <b>Retail</b>           |                                        |                          |                      |  |
|                                       | <b>Overdrafts</b> | <b>Credit cards</b>     | <b>Personal loans</b>                  | <b>Real estate loans</b> | <b>Total</b>         |  |
| Loans which are individually impaired | 9,989,653         | 28,301,931              | 245,454,273                            | 9,536,611                | <b>293,282,468</b>   |  |
| Fair value of collaterals             | -                 | 2,456,751               | 37,531,584                             | 3,838,863                | <b>43,827,198</b>    |  |
|                                       |                   | <b>Corporate</b>        |                                        |                          |                      |  |
|                                       | <b>Overdrafts</b> | <b>Direct loans</b>     | <b>Syndicated Loans and facilities</b> | <b>Other loans</b>       | <b>Total</b>         |  |
| Loans which are individually impaired | 18,237,659        | 1,182,566,050           | -                                      | -                        | <b>1,200,803,709</b> |  |
| Fair value of collaterals             | -                 | 5,634,380               | -                                      | -                        | <b>5,634,380</b>     |  |

**Restructured Loans and credit facilities:**

The bank applies different types of restructuring policies to its Loans and credit facilities, which include extending payment terms, executing forced management programmes and applying prepayment and extension provisions to the loan. The applied restructuring policies depend on factors or criteria that indicate, in management judgment that the counterparty's continuous payment of the loan is unlikely to occur in the absence of such restructuring policies that are subject to ongoing review. Within the bank renegotiated outstanding loans relate to long-term loans made to any type of clientele (retail and corporate loans clients).

Total renegotiated loans amounted to EGP 237,250,188 at the end of the current reporting period against EGP 144,625,679 at the end of the prior year. These balances do not include any amounts whose commercial terms were renegotiated to preserve the quality of the bank's relationship with its clients, including those terms pertaining to loans interest rates and/or loans repayment periods.

The bank practice calls for most clients whose loans have been renegotiated to be maintained in the "non-performing" category, as long as the bank remains uncertain of their ability to meet their future commitments in accordance with the definition of default under Basel II.

**Loans and credit facilities to customers**

| <b>Corporate loans</b> | <b>March 31, 2015</b> | <b>December 31,2014</b> |
|------------------------|-----------------------|-------------------------|
| Direct loans           | 237,250,188           | 144,625,679             |
| <b>Total</b>           | <b>237,250,188</b>    | <b>144,625,679</b>      |

**(A/7) Debt instruments, treasury bills, and other governmental notes**

The following table shows a breakdown of debt instruments, treasury bills, and other governmental notes per last rating for Standard and Poor's and its equivalent:

|                                              | <b>Rating</b> | <b>March 31, 2015</b> | <b>December 31,2014</b> |
|----------------------------------------------|---------------|-----------------------|-------------------------|
| <b>Egyptian Treasury Bills</b>               | B-            | 26,526,548,902        | 20,763,457,096          |
| <b>Available- for- sale financial assets</b> |               |                       |                         |
| Egyptian Treasury Bonds                      | B-            | 18,324,676,413        | 16,311,401,233          |
| US Treasury Bonds                            | AA+           | 1,491,199,224         | 1,417,401,578           |
| German Treasury Bonds                        | AAA           | 356,315,934           | 386,299,221             |
| <b>Total</b>                                 |               | <b>46,698,740,473</b> | <b>38,878,559,128</b>   |

**(A/8) Acquisition of collaterals**

During the current reporting period, the bank has not acquired any additional foreclosed assets in order to settle debts.



QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

(A/9) Concentration of risks of financial assets exposed to credit risks

(Geographical segments)

The following table provides a breakdown of the gross amount of the most significant credit risk limits to which the bank is exposed at the end of the current reporting period (excluding allowances for impairment). The gross amount of all financial assets including Loans and credit facilities is segmented into the geographical regions of the bank's clients except for investments in foreign treasury bonds which are reported in the "other countries" category.

|                                                 | Arab Republic of Egypt |                      |                       |                      |                      |                       | Total                 | Other countries      | Total                  |
|-------------------------------------------------|------------------------|----------------------|-----------------------|----------------------|----------------------|-----------------------|-----------------------|----------------------|------------------------|
|                                                 | Cairo                  | East Cairo           | Giza                  | Alex                 | Delta                | Red Sea & Upper Egypt |                       |                      |                        |
| Treasury bills                                  | 26,526,548,902         | -                    | -                     | -                    | -                    | -                     | 26,526,548,902        | -                    | 26,526,548,902         |
| <b>Loans and credit facilities to customers</b> |                        |                      |                       |                      |                      |                       |                       |                      |                        |
| <b>Retail loans</b>                             |                        |                      |                       |                      |                      |                       |                       |                      |                        |
| Overdrafts                                      | 398,673,468            | 190,723,724          | 155,145,761           | 115,532,936          | 94,156,794           | 88,067,455            | 1,042,300,138         | -                    | 1,042,300,138          |
| Credit cards                                    | 109,061,219            | 88,338,270           | 95,080,363            | 54,704,038           | 32,846,792           | 21,093,258            | 401,123,940           | -                    | 401,123,940            |
| Personal loans                                  | 1,981,803,776          | 2,349,129,087        | 1,727,651,720         | 1,309,047,287        | 1,413,452,796        | 456,642,874           | 9,237,727,540         | -                    | 9,237,727,540          |
| Real estate loans                               | 132,873,993            | 148,521,071          | 127,591,903           | 60,822,371           | 40,467,086           | 40,641,620            | 550,918,044           | -                    | 550,918,044            |
| <b>Corporate loans</b>                          |                        |                      |                       |                      |                      |                       |                       |                      |                        |
| Overdrafts                                      | 6,610,456,006          | 4,080,522,018        | 4,209,561,782         | 2,218,608,514        | 2,155,272,864        | 1,069,628,911         | 20,344,050,095        | -                    | 20,344,050,095         |
| Direct loans                                    | 3,748,220,416          | 1,477,727,135        | 3,190,780,008         | 2,130,052,811        | 1,218,879,521        | 351,862,145           | 12,117,522,036        | -                    | 12,117,522,036         |
| Syndicated loans and facilities                 | 2,569,086,203          | 1,119,317,066        | 2,091,959,832         | 386,587,153          | 2,041,096,261        | 3,201,889             | 8,211,248,404         | -                    | 8,211,248,404          |
| Other loans                                     | 642,254,442            | 197,788,206          | 33,958,064            | 6,939,510            | 1,091,790            | 167,441,882           | 1,049,473,894         | -                    | 1,049,473,894          |
| Financial derivatives                           | -                      | -                    | -                     | -                    | -                    | -                     | -                     | 3,614,696            | 3,614,696              |
| <b>Financial investments</b>                    |                        |                      |                       |                      |                      |                       |                       |                      |                        |
| Debt instruments                                | 18,324,676,413         | -                    | -                     | -                    | -                    | -                     | 18,324,676,413        | 1,847,515,158        | 20,172,191,571         |
| Other financial assets                          | 731,644,038            | 32,336,593           | 45,175,866            | 24,091,298           | 50,874,143           | 6,046,840             | 890,168,778           | 28,910,635           | 919,079,413            |
| <b>Total at the end of the current period</b>   | <b>61,775,298,876</b>  | <b>9,684,403,170</b> | <b>11,676,905,299</b> | <b>6,306,385,918</b> | <b>7,048,138,047</b> | <b>2,204,626,874</b>  | <b>98,695,758,184</b> | <b>1,880,040,489</b> | <b>100,575,798,673</b> |
| <b>Total at the end of the comparative year</b> | <b>52,807,150,875</b>  | <b>8,930,053,100</b> | <b>11,161,816,320</b> | <b>6,899,009,722</b> | <b>6,430,225,957</b> | <b>2,060,471,987</b>  | <b>88,288,727,961</b> | <b>1,835,102,263</b> | <b>90,123,830,224</b>  |

(Business segments)

The following table provides a breakdown of the gross amount of the most significant credit risk limits to which the bank is exposed at the end of the current reporting period (excluding allowances for impairment). The gross amount of all financial assets is segmented into business sectors in which the bank's clients operate.

|                                                 | Agricultural entities | Industrial entities   | Trading entities     | Service entities     | Governmental sector   | Foreign Governments  | Other activities  | Individuals           | Total                  |
|-------------------------------------------------|-----------------------|-----------------------|----------------------|----------------------|-----------------------|----------------------|-------------------|-----------------------|------------------------|
|                                                 | Treasury bills        | -                     | -                    | -                    | -                     | 26,526,548,902       | -                 | -                     | -                      |
| <b>Loans and credit facilities to customers</b> |                       |                       |                      |                      |                       |                      |                   |                       |                        |
| <b>Retail loans</b>                             |                       |                       |                      |                      |                       |                      |                   |                       |                        |
| Overdrafts                                      | -                     | -                     | -                    | -                    | -                     | -                    | -                 | 1,042,300,138         | 1,042,300,138          |
| Credit cards                                    | -                     | -                     | -                    | -                    | -                     | -                    | -                 | 401,123,940           | 401,123,940            |
| Personal loans                                  | -                     | -                     | -                    | -                    | -                     | -                    | -                 | 9,237,727,540         | 9,237,727,540          |
| Real estate loans                               | -                     | -                     | -                    | -                    | -                     | -                    | -                 | 550,918,044           | 550,918,044            |
| <b>Corporate loans</b>                          |                       |                       |                      |                      |                       |                      |                   |                       |                        |
| Overdrafts                                      | 108,462,190           | 13,186,473,578        | 2,895,348,414        | 4,153,765,913        | -                     | -                    | -                 | -                     | 20,344,050,095         |
| Direct loans                                    | 198,672,298           | 7,811,692,770         | 2,323,694,284        | 1,783,462,684        | -                     | -                    | -                 | -                     | 12,117,522,036         |
| Syndicated loans and facilities                 | -                     | 6,682,407,834         | -                    | 1,528,840,570        | -                     | -                    | -                 | -                     | 8,211,248,404          |
| Other loans                                     | -                     | 855,669,013           | 167,441,882          | 3,795,657            | -                     | -                    | 22,567,342        | -                     | 1,049,473,894          |
| Financial derivatives                           | -                     | -                     | -                    | -                    | -                     | -                    | 3,614,696         | -                     | 3,614,696              |
| <b>Financial investments</b>                    |                       |                       |                      |                      |                       |                      |                   |                       |                        |
| Debt instruments                                | -                     | -                     | -                    | -                    | 18,324,676,413        | 1,847,515,158        | -                 | -                     | 20,172,191,571         |
| Other financial assets                          | 1,498,917             | 139,266,244           | 26,287,815           | 36,455,395           | 631,844,217           | 28,910,635           | -                 | 54,816,190            | 919,079,413            |
| <b>Total at the end of current period</b>       | <b>308,633,405</b>    | <b>28,675,509,439</b> | <b>5,412,772,395</b> | <b>7,506,320,219</b> | <b>45,483,069,532</b> | <b>1,876,425,793</b> | <b>26,182,038</b> | <b>11,286,885,852</b> | <b>100,575,798,673</b> |
| <b>Total at the end of the comparative year</b> | <b>353,566,720</b>    | <b>27,563,412,280</b> | <b>5,670,750,238</b> | <b>6,677,834,984</b> | <b>37,542,812,412</b> | <b>1,831,239,987</b> | <b>21,316,260</b> | <b>10,462,897,343</b> | <b>90,123,830,224</b>  |

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

**(B) Market Risk**

Market risk is the risk of losses resulting from unfavorable changes in market parameters. It contains all trading book transactions as well as some banking book portfolios valued using the mark-to-market approach. The bank's policy on market risk transactions is "Prudent" in that:

- Products subject to "market risk" which are offered by the bank to its customers are restricted to cash and simple financial derivatives such as interest rate swaps and foreign exchange swap and forward contracts.
- The only trading activity conducted by the bank is over-night foreign exchange position, within a prudent limit that cannot be exceeded.
- Open positions must be centrally managed and matched.

The front-office managers assume primary responsibility in terms of risk exposure; however, management lies with an independent structure being the Market Risk Controller (MRC), within Risk Division. The main function of MRC is the ongoing analysis, independently from the trading rooms, of the positions and risks linked to the market activities of the Bank and the comparison of these positions to the allowed limits. The MRC carries out the following functions:

- Daily and periodic analysis and reporting (independently from the front office) of the exposures, stress tests and risks incurred by the Bank's market activities and comparison of said exposure and risks with the pre-set limits.
- Definition of The risk-measurement methods and control procedures, approval of The valuation methods used to calculate and monitor risks, including those made on a gross or nominal basis.
- Management of the approval process for limits.
- Reviewing new products or services from market risk aspect under New Product Committee to ensure that market risks are properly identified and controlled.

At the proposal of this MRC and Head of Risk Division, the Board sets the levels of authorized risk by type of market activity and makes the main decisions concerning Bank's market risk management.

**(B/1) Methods of Measuring Market Risk and Defining Exposure Limits**

As a part of managing market risk, the Bank has several hedging strategies and enters into interest rate swaps to balance the risks inherent in debt instruments and fixed rate long term loans, if the fair value option is applied. The bank uses a lot of methods to control market risk such as stress testing "ST".

Stress testing gives indicator of the loss volume expected that may arise from sharp adverse circumstances. Stress testing is designed to match business using standard analysis for specific scenarios. The bank sets a maximum limit of expected losses of 10% from authorized limit according to internal bank rules.

**(B/2) Stress test for foreign exchange risk**

The following table provides F.X. position (whether short or long) for all balance sheet items and off balance sheet items.

| Currency                                          | Short/Long F.X. positions | F.X. short positions | F.X. long positions | Expected loss at 10% |
|---------------------------------------------------|---------------------------|----------------------|---------------------|----------------------|
| USD                                               | (24,707,749)              | (24,707,749)         | -                   | (2,470,775)          |
| EUR                                               | 2,005,947                 | -                    | 2,005,947           | 200,595              |
| GBP                                               | 198,854                   | -                    | 198,854             | 19,885               |
| JPY                                               | 79,409                    | -                    | 79,409              | 7,941                |
| CHF                                               | 112,546                   | -                    | 112,546             | 11,255               |
| DKK                                               | 46,679                    | -                    | 46,679              | 4,668                |
| NOK                                               | 362,360                   | -                    | 362,360             | 36,236               |
| SEK                                               | 82,708                    | -                    | 82,708              | 8,271                |
| CAD                                               | 58,680                    | -                    | 58,680              | 5,868                |
| AUD                                               | 979                       | -                    | 979                 | 98                   |
| AED                                               | (369,132)                 | (369,132)            | -                   | (36,913)             |
| KWD                                               | 231,993                   | -                    | 231,993             | 23,199               |
| OMR                                               | (13)                      | (13)                 | -                   | (1)                  |
| QAR                                               | 350,247                   | -                    | 350,247             | 35,025               |
| SAR                                               | 313,187                   | -                    | 313,187             | 31,319               |
| EGP                                               | 21,233,305                | -                    | 21,233,305          | -                    |
| <b>Maximum expected loss at March 31, 2015</b>    |                           |                      |                     | <b>(2,123,329)</b>   |
| <b>Maximum expected loss at December 31, 2014</b> |                           |                      |                     | <b>(3,866,169)</b>   |

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

**(B/3) Foreign exchange rate volatility risk (concentration of FX risk on financial instruments)**

The Bank is exposed to foreign exchange rate volatility risk in terms of the financial position and cash flows. The board of directors set limits for foreign exchange risk at the total value of positions at the end of the day and during the day when timely control is exercised. The following table summarizes the bank's exposure to the risks of fluctuations in foreign exchange rates at the end of the reporting period. This table includes the carrying amounts of the financial instruments in terms of their relevant currencies and in EGP equivalent.

|                                               | EGP                   | USD                   | EUR                    | GBP                | Other currencies   | Total                  |
|-----------------------------------------------|-----------------------|-----------------------|------------------------|--------------------|--------------------|------------------------|
| <b>Financial assets</b>                       |                       |                       |                        |                    |                    |                        |
| Cash and due from Central Bank of Egypt (CBE) | 7,062,722,265         | 312,612,100           | 80,565,531             | 19,824,083         | 22,614,617         | 7,498,338,596          |
| Due from banks                                | 330,900,886           | 2,845,469,715         | 42,989,276             | 254,428,287        | 107,323,884        | 3,581,112,048          |
| Treasury bills                                | 25,781,720,404        | 744,828,498           | -                      | -                  | -                  | 26,526,548,902         |
| Loans and credit facilities to customers, net | 35,850,584,565        | 14,306,282,209        | 713,428,576            | 55,245,260         | 228,808            | 50,925,769,418         |
| Financial derivatives                         | -                     | 3,503,664             | 111,032                | -                  | -                  | 3,614,696              |
| <b>Financial investments</b>                  |                       |                       |                        |                    |                    |                        |
| Available-for-sale                            | 18,497,464,923        | 1,598,371,849         | 356,565,823            | -                  | -                  | 20,452,402,595         |
| Held to maturity                              | 15,000,000            | -                     | -                      | -                  | -                  | 15,000,000             |
| Other financial assets                        | 851,594,335           | 50,291,430            | 17,036,426             | 72,453             | 84,769             | 919,079,413            |
| <b>Total financial assets</b>                 | <b>88,389,987,378</b> | <b>19,861,359,465</b> | <b>1,210,696,664</b>   | <b>329,570,083</b> | <b>130,252,078</b> | <b>109,921,865,668</b> |
| <b>Financial liabilities</b>                  |                       |                       |                        |                    |                    |                        |
| Due to banks                                  | 3,190,759,026         | 590,596,830           | 44,720,588             | 7,041,500          | 6,236,009          | 3,839,353,953          |
| Customer deposits                             | 73,258,661,791        | 16,299,323,386        | 2,466,838,789          | 318,514,048        | 124,423,978        | 92,467,761,992         |
| Financial derivatives                         | 651,650               | -                     | -                      | -                  | -                  | 651,650                |
| Other loans                                   | 94,439,523            | 5,957,765             | -                      | -                  | -                  | 100,397,288            |
| Other financial liabilities                   | 1,206,909,479         | 24,237,981            | 847,187                | 165,413            | 616                | 1,232,160,676          |
| <b>Total financial liabilities</b>            | <b>77,751,421,469</b> | <b>16,920,115,962</b> | <b>2,512,406,564</b>   | <b>325,720,961</b> | <b>130,660,603</b> | <b>97,640,325,559</b>  |
| <b>Net financial position</b>                 | <b>10,638,565,909</b> | <b>2,941,243,503</b>  | <b>(1,301,709,900)</b> | <b>3,849,122</b>   | <b>(408,525)</b>   | <b>12,281,540,109</b>  |
| <b>At the end of the comparative year</b>     |                       |                       |                        |                    |                    |                        |
| <b>Total financial assets</b>                 | <b>79,125,253,070</b> | <b>18,500,601,084</b> | <b>1,360,559,604</b>   | <b>333,072,472</b> | <b>152,377,556</b> | <b>99,471,863,786</b>  |
| <b>Total financial liabilities</b>            | <b>69,455,428,237</b> | <b>15,586,097,848</b> | <b>2,705,848,204</b>   | <b>330,848,788</b> | <b>149,017,654</b> | <b>88,227,240,731</b>  |
| <b>Net financial position</b>                 | <b>9,669,824,833</b>  | <b>2,914,503,236</b>  | <b>(1,345,288,600)</b> | <b>2,223,684</b>   | <b>3,359,902</b>   | <b>11,244,623,055</b>  |

**(B/4) Structural Interest Rate Risk**

Structural interest rate risk is linked to commercial activities and corporate center transactions. Structural interest rate risk arises from residual gaps (surplus or deficit) of the Bank's fixed-rate positions. The general principle is to reduce structural interest rate risk to the maximum extent.

Whenever possible, commercial operations are hedged against interest rate, either through micro-hedging (individual hedging of each commercial transaction) or macro-hedging techniques (hedging of portfolios of similar commercial transactions within the treasury department).

Consequently, structural interest rate risk only results from the residual positions remaining after hedging. The absence of interest rate derivative market in Egyptian Pound makes it difficult to hedge positions in this currency.

**Organization of the management of Structural Interest Rate risks**

Identification and measurement of the risk is carried out by the Assets & Liabilities management Unit (ALMU) which comes under the authority of the bank finance department.

Risk assessment, limits and corrective actions are decided by the Assets & Liabilities management Committee (ALCO) headed by the Chairman with the participation of the Managing Directors, the Chief Financial Officer and the Commercial Divisions Heads, the Branch Network Head, the General Secretary and the Head of the Dealing Room.

Execution of the necessary actions decided by the ALCO for the rectification of the gaps is carried out by the dealing room through the financial market. Progress is reported and notified to the ALMU/ALCO.

**Assets & Liabilities Management Committee (ALCO) duties**

- Decide on the limits for the sensitivity.
- Review, validate and approve any assumptions used for the identification and measurements of the respective risks.
- Review interest rate Gap and sensitivity position reported through ALMU.
- Assess, amend and approve recommendations for bringing the Gap (if any) within the previously approved limits.

**Assets & Liabilities Management Unit (ALMU) duties**

- Document and maintain the respective risks management policy as approved by the ALCO.
- Construct and continuously elaborate on the models used for the identification and measurement of the respective risks.
- Report to ALCO on the respective exposures and the evolution of such exposures over time.
- Provide recommendations for bringing the gaps within limits.
- Follow up and notify ALCO of the progress made in the implementation of the ALCO decisions.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

**Dealing Room duties**

Provide frequent updates on markets movements.  
Execute and Report progress of ALCO approved recommendations.  
Co-ordinate with ALMU on the spontaneous hedging of special transactions according to ALCO approved policy and recommendations.

**Bank's Objective of Interest Rate Risk Management**

The bank aim is to reduce exposure to structural interest rate risk as much as possible.  
Any residual interest rate risk exposure must comply with the sensitivity limits approved by the ALCO. Sensitivity is defined as the variation in the net present value of future residual fixed-rate positions for a 1% parallel increase in the yield curve. Adherence to applicable limits is closely monitored.

**Measurement and monitoring of structural interest rate risks**

In order to quantify the Bank's exposure to structural interest rate risks, all fixed rate assets and liabilities on future maturities are analyzed to identify any gaps.

On a quarterly basis, assets and liabilities are analyzed independently, without any prior matching. Maturities on outstanding positions are determined on the basis of the contractual terms of the transactions and models of historic client behavior (e.g. saving accounts) as well as conventional assumptions for some balance sheet items (e.g. equity).

Once the gaps have been identified for each major currency, the sensitivity is calculated as the variation of the net present value of the fixed rate position of an instantaneous parallel shift of the 1% in the yield curve of each major currency. The cumulative sensitivity for all currencies as well as for any single currency should not exceed the above mentioned limit.

The following table summarizes the extent to which the Bank is exposed to the risks of fluctuations in the interest rate including the carrying amount of the financial instruments distributed on the basis of the rate prevailing in re-pricing dates or maturity dates, whichever is earlier.

| At the end of the current period              | Up to one month       | More than one month up to 3 months | More than 3 months up to one year | More than one year up to 5 years | More than 5 years    | Interest free          | Total                  |
|-----------------------------------------------|-----------------------|------------------------------------|-----------------------------------|----------------------------------|----------------------|------------------------|------------------------|
| <b>Financial assets</b>                       |                       |                                    |                                   |                                  |                      |                        |                        |
| Cash and due from Central Bank of Egypt (CBE) | -                     | -                                  | -                                 | -                                | -                    | 7,498,338,596          | 7,498,338,596          |
| Due from banks                                | 1,292,850,435         | 1,964,316,946                      | -                                 | -                                | -                    | 323,944,667            | 3,581,112,048          |
| Treasury bills                                | 5,643,234,677         | 3,288,530,027                      | 17,594,784,198                    | -                                | -                    | -                      | 26,526,548,902         |
| Loans and credit facilities to customers, net | 40,197,330,348        | 580,490,622                        | 2,931,540,685                     | 6,032,115,962                    | 1,184,291,801        | -                      | 50,925,769,418         |
| Financial derivatives                         | -                     | -                                  | -                                 | -                                | -                    | 3,614,696              | 3,614,696              |
| <b>Financial investments</b>                  |                       |                                    |                                   |                                  |                      |                        |                        |
| Available-for-sale                            | -                     | 165,914,835                        | 2,490,141,818                     | 9,424,679,410                    | 8,091,455,508        | 280,211,024            | 20,452,402,595         |
| Held to maturity                              | -                     | -                                  | -                                 | -                                | -                    | 15,000,000             | 15,000,000             |
| Other financial assets                        | -                     | -                                  | -                                 | -                                | -                    | 919,079,413            | 919,079,413            |
| <b>Total financial assets</b>                 | <b>47,133,415,460</b> | <b>5,999,252,430</b>               | <b>23,016,466,701</b>             | <b>15,456,795,372</b>            | <b>9,275,747,309</b> | <b>9,040,188,396</b>   | <b>109,921,865,668</b> |
| <b>IRS (notional amount)</b>                  | <b>-</b>              | <b>93,373,241</b>                  | <b>367,454,781</b>                | <b>75,301,000</b>                | <b>-</b>             | <b>-</b>               | <b>536,129,022</b>     |
| <b>Financial liabilities</b>                  |                       |                                    |                                   |                                  |                      |                        |                        |
| Due to banks                                  | 3,764,633,000         | -                                  | -                                 | -                                | -                    | 74,720,953             | 3,839,353,953          |
| Customer deposits                             | 29,429,479,183        | 15,952,177,761                     | 14,894,181,615                    | 16,626,221,827                   | 27,500,666           | 15,538,200,940         | 92,467,761,992         |
| Financial derivatives                         | 651,650               | -                                  | -                                 | -                                | -                    | -                      | 651,650                |
| Other loans                                   | -                     | -                                  | 46,519,032                        | 53,878,256                       | -                    | -                      | 100,397,288            |
| Other financial liabilities                   | -                     | -                                  | -                                 | -                                | -                    | 1,232,160,676          | 1,232,160,676          |
| <b>Total financial liabilities</b>            | <b>33,194,763,833</b> | <b>15,952,177,761</b>              | <b>14,940,700,647</b>             | <b>16,680,100,083</b>            | <b>27,500,666</b>    | <b>16,845,082,569</b>  | <b>97,640,325,559</b>  |
| <b>IRS (notional amount)</b>                  | <b>94,129,306</b>     | <b>441,999,716</b>                 | <b>-</b>                          | <b>-</b>                         | <b>-</b>             | <b>-</b>               | <b>536,129,022</b>     |
| <b>Re-pricing gap</b>                         | <b>13,844,522,321</b> | <b>(10,301,551,806)</b>            | <b>8,443,220,835</b>              | <b>(1,148,003,711)</b>           | <b>9,248,246,643</b> | <b>(7,804,894,173)</b> | <b>12,281,540,109</b>  |
| <b>At the end of the comparative year</b>     |                       |                                    |                                   |                                  |                      |                        |                        |
| <b>Total financial assets</b>                 | <b>40,297,021,683</b> | <b>8,218,974,085</b>               | <b>19,572,367,541</b>             | <b>14,678,439,292</b>            | <b>8,010,886,564</b> | <b>8,694,174,621</b>   | <b>99,471,863,786</b>  |
| <b>IRS (notional amount)</b>                  | <b>-</b>              | <b>30,345,425</b>                  | <b>437,148,136</b>                | <b>99,961,400</b>                | <b>-</b>             | <b>-</b>               | <b>567,454,961</b>     |
| <b>Total financial liabilities</b>            | <b>26,440,558,905</b> | <b>13,915,582,011</b>              | <b>16,670,789,335</b>             | <b>13,659,602,701</b>            | <b>23,149,000</b>    | <b>17,517,558,779</b>  | <b>88,227,240,731</b>  |
| <b>IRS (notional amount)</b>                  | <b>94,711,918</b>     | <b>472,743,043</b>                 | <b>-</b>                          | <b>-</b>                         | <b>-</b>             | <b>-</b>               | <b>567,454,961</b>     |
| <b>Re-pricing gap</b>                         | <b>13,761,750,860</b> | <b>(6,139,005,544)</b>             | <b>3,338,726,342</b>              | <b>1,118,797,991</b>             | <b>7,987,737,564</b> | <b>(8,823,384,158)</b> | <b>11,244,623,055</b>  |

### (C) Liquidity Risk

Liquidity risk is defined as the risk of not being able to meet cash flow or collateral requirements when they fall due and at a reasonable price. The bank manages this exposure through modeling of its cash flow under several scenarios.

#### Organization of Liquidity Risk Management

Identification and measurement of the risk is carried out by the Assets & Liabilities management Unit (ALMU) which comes under the authority of the bank Finance Department.

Risk assessment and corrective actions are decided by the Assets & Liabilities management Committee (ALCO) headed by the Chairman with the participation of the Managing Directors, the Chief Financial Officer and the Commercial Divisions Heads, the Branch Network Head, the General Secretary and the Head of the Dealing Room.

Execution of the necessary actions decided by the ALCO for the rectification of the gaps is carried out by the dealing room and/or the business lines. Progress is reported and notified to the ALMU/ALCO.

#### Assets & Liabilities Management Committee (ALCO) duties

- Review, validate and approve any assumptions and scenarios used for the identification and measurements of The respective risks.
- Review the structured liquidity Gap reported by ALMU.
- Assess, amend and approve recommendations for funding strategy and/or the portfolio composition for the remedy of the gaps.

#### Assets & Liabilities Management Unit (ALMU) duties

- Document and maintain the respective risks' management policy as approved by the ALCO.
- Construct and continuously elaborate on the models used for the identification and measurement of the respective risks.
- Report to ALCO on the respective exposures and the evolution of such exposures over time.
- Follow up and notify ALCO of the progress made in the implementation of the ALCO decisions.
- Co-ordinate with the various business lines for funding needs and Report potential impact on the liquidity gap.
- Test and advice on the potential impact of any new product offering on the structured liquidity positions.

#### Dealing Room duties

- Is responsible for managing short term liquidity.
- Provide frequent updates on markets' status and alerting signals of liquidity stretches.
- Execute and Report progress of ALCO approved recommendations.
- Communicate their funding needs to ALMU for the construction of the liquidity gap.

#### Bank's Objective of Liquidity Risk Management

The bank's objective is to finance its activities at the best possible rates under normal conditions and to ensure it can meet its obligations in the event of a crisis.

To this end, the main principles of the bank's liquidity management are as follows:

- Management of the short-term liquidity in accordance with the regulatory framework.
- Diversification of funding sources.
- Maintenance of a portfolio of liquid assets.

#### Measurement and monitoring of structural liquidity risks

The bank's liquidity management framework comprises the following processes:

- Regular assessment of the Bank structural liquidity profile and its development over time.
- Monitoring of the diversification of funding sources.
- Assessment of the Bank's funding needs on the basis of the budget forecasts in order to plan appropriate funding solutions.

Liquidity gaps are constructed by listing the respective on and off-balance sheet-items according to the currency of denomination and residual maturity. Maturities on outstanding assets and liabilities are determined on the basis of the contractual terms of transactions, models of historic client behavior patterns (e.g. savings accounts) as well as conventional assumptions relating to certain balance sheet items (e.g. equity).

### Liquidity Risk

Liquidity risk represents difficulty encountering the Bank in meeting its financial commitments upon maturity and refurbishing amounts withdrawn. This may result in failure in fulfilling obligations related to depositors and meeting lending commitments.

#### March 31, 2015

| Contractual maturities             | Up to one month       | More than one month<br>up to 3 months | More than 3 months<br>up to one year | More than one year up<br>to 5 years | More than 5 years | Total                  |
|------------------------------------|-----------------------|---------------------------------------|--------------------------------------|-------------------------------------|-------------------|------------------------|
| <b>Financial liabilities</b>       |                       |                                       |                                      |                                     |                   |                        |
| Due to banks                       | 3,855,748,242         | -                                     | -                                    | -                                   | -                 | <b>3,855,748,242</b>   |
| Customer deposits                  | 45,371,432,350        | 16,693,582,940                        | 16,969,965,038                       | 18,978,710,673                      | 30,990,599        | <b>98,044,681,600</b>  |
| Other loans                        | -                     | -                                     | 46,519,032                           | 53,878,256                          | -                 | <b>100,397,288</b>     |
| <b>Total financial liabilities</b> | <b>49,227,180,592</b> | <b>16,693,582,940</b>                 | <b>17,016,484,070</b>                | <b>19,032,588,929</b>               | <b>30,990,599</b> | <b>102,000,827,130</b> |

- All balances shown in the table above represent the undiscounted cash flows; therefore, it is not possible to match these figures with the corresponding items in the statement of financial position.
- The spot foreign exchange rate and interest rate prevailing at that date are used in the above table.

#### December 31, 2014

| Contractual maturities             | Up to one month       | More than one month<br>up to 3 months | More than 3 months<br>up to one year | More than one year up<br>to 5 years | More than 5 years | Total                 |
|------------------------------------|-----------------------|---------------------------------------|--------------------------------------|-------------------------------------|-------------------|-----------------------|
| <b>Financial liabilities</b>       |                       |                                       |                                      |                                     |                   |                       |
| Due to banks                       | 1,409,935,917         | -                                     | -                                    | -                                   | -                 | <b>1,409,935,917</b>  |
| Customer deposits                  | 41,782,559,686        | 14,470,910,051                        | 18,538,087,757                       | 15,249,436,118                      | 26,597,178        | <b>90,067,590,790</b> |
| Other loans                        | 24,926,460            | 8,677,162                             | 54,008,843                           | 41,348,166                          | -                 | <b>128,960,631</b>    |
| <b>Total financial liabilities</b> | <b>43,217,422,063</b> | <b>14,479,587,213</b>                 | <b>18,592,096,600</b>                | <b>15,290,784,284</b>               | <b>26,597,178</b> | <b>91,606,487,338</b> |

- All balances shown in the table above represent the undiscounted cash flows; therefore, it is not possible to match these figures with the corresponding items in the statement of financial position.
- The spot foreign exchange rate and interest rate prevailing at that date are used in the above table.

Assets available to meet all liabilities and cover loan commitments include cash, balances with Central Banks, balances due from Banks, treasury bills and other governmental notes, and Loans and credit facilities to Banks and clients. Maturity term of percentage of loans to clients that are maturing within a year is extended in the normal course of the Bank's business. Moreover, some debt instruments, treasury bills and other governmental notes are pledged to cover liabilities. The Bank has the ability to meet unexpected net cash flows through selling securities, and finding other financing sources.



QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

Cash flow derivatives

Derivatives settled on a gross-basis

The bank is a party to derivative contracts that are settled on a gross-basis, in particular currency forward deals. The following table shows derivative financial liabilities that shall be settled in gross distributed over the remaining period of contractual maturities at the balance sheet date. The amounts shown in the table represent the undiscounted cash flows.

| Maturities for statement of financial position items | March 31, 2015  |                                    |                                   |                                  |                   | Total         |
|------------------------------------------------------|-----------------|------------------------------------|-----------------------------------|----------------------------------|-------------------|---------------|
|                                                      | Up to one month | More than one month up to 3 months | More than 3 months up to one year | More than one year up to 5 years | More than 5 years |               |
| <b>Held for trading derivatives</b>                  |                 |                                    |                                   |                                  |                   |               |
| Currency forward deals                               |                 |                                    |                                   |                                  |                   |               |
| Cash outflows                                        | 17,809,850      | 152,778,660                        | 892,536,755                       | -                                | -                 | 1,063,125,265 |
| Cash inflows                                         | 17,695,735      | 151,110,290                        | 894,971,237                       | -                                | -                 | 1,063,777,262 |

| Maturities for statement of financial position items | December 31, 2014 |                                    |                                   |                                  |                   | Total         |
|------------------------------------------------------|-------------------|------------------------------------|-----------------------------------|----------------------------------|-------------------|---------------|
|                                                      | Up to one month   | More than one month up to 3 months | More than 3 months up to one year | More than one year up to 5 years | More than 5 years |               |
| <b>Held for trading derivatives</b>                  |                   |                                    |                                   |                                  |                   |               |
| Currency forward deals                               |                   |                                    |                                   |                                  |                   |               |
| Cash outflows                                        | 1,490,245,779     | 10,209,290                         | -                                 | -                                | -                 | 1,500,455,069 |
| Cash inflows                                         | 1,454,981,096     | 9,996,140                          | -                                 | -                                | -                 | 1,464,977,236 |

Cash flow for Off balance sheet items

| Maturities for off -balance sheet items                                  | March 31, 2015     |                                          |                   | Total              |
|--------------------------------------------------------------------------|--------------------|------------------------------------------|-------------------|--------------------|
|                                                                          | Less than one year | More than one year and less than 5 years | More than 5 years |                    |
| Loan commitments                                                         | 73,183,305         | -                                        | -                 | 73,183,305         |
| Financial guarantees                                                     | 658,102            | -                                        | -                 | 658,102            |
| Operating lease commitments                                              | 51,620,961         | 157,213,157                              | 40,889,140        | 249,723,258        |
| Capital commitments resulting from acquisition of Property and Equipment | 361,559,909        | -                                        | -                 | 361,559,909        |
| <b>Total</b>                                                             | <b>487,022,277</b> | <b>157,213,157</b>                       | <b>40,889,140</b> | <b>685,124,574</b> |

| Maturities for off -balance sheet items                                  | December 31, 2014  |                                          |                   | Total              |
|--------------------------------------------------------------------------|--------------------|------------------------------------------|-------------------|--------------------|
|                                                                          | Less than one year | More than one year and less than 5 years | More than 5 years |                    |
| Loan commitments                                                         | 36,190,900         | -                                        | -                 | 36,190,900         |
| Financial guarantees                                                     | 611,302            | -                                        | -                 | 611,302            |
| Operating lease commitments                                              | 47,938,382         | 148,596,251                              | 36,778,794        | 233,313,427        |
| Capital commitments resulting from acquisition of Property and Equipment | 409,057,263        | -                                        | -                 | 409,057,263        |
| <b>Total</b>                                                             | <b>493,797,847</b> | <b>148,596,251</b>                       | <b>36,778,794</b> | <b>679,172,892</b> |

(D) Fair value of financial assets and liabilities and sources of fair value

(D/1) Financial instruments measured at fair value

Financial assets classified as held for trading are measured at fair value with changes in fair value recognized in profit or loss and reported in the line item "net trading income" in the income statement.

Debt instruments classified as available-for-sale financial assets are measured at fair with changes in fair value recognized directly in equity and accumulated in the "revaluation reserve for available-for-sale investments".

Equity instruments classified as available-for-sale financial assets that are traded in an active market are measured at fair value by reference to quoted market prices prevailing at the reporting date with changes in fair value recognized directly in equity and accumulated in the "revaluation reserve for Available-for-sale investments".

Equity instruments that do not have quoted prices in an active market and whose fair value cannot be measured reliably are stated at cost.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

**(D/2) Financial instruments not measured at fair value**

The following table summarizes the carrying amount and fair value of financial assets and liabilities that are not stated in the statement of financial position at fair value:

|                                               | Carrying amount |                   | Fair value     |                   |
|-----------------------------------------------|-----------------|-------------------|----------------|-------------------|
|                                               | March 31, 2015  | December 31, 2014 | March 31, 2015 | December 31, 2014 |
| <b>Financial assets</b>                       |                 |                   |                |                   |
| Due from banks                                | 3,581,112,048   | 3,777,870,344     | 3,581,112,048  | 3,777,870,344     |
| Loans and credit facilities to customers, net | 50,925,769,418  | 48,612,476,475    | Not determined | Not determined    |
| <b>Financial investments :</b>                |                 |                   |                |                   |
| Equity instruments Available-for-sale         | 170,208,067     | 169,991,983       | Not determined | Not determined    |
| <b>Held to maturity</b>                       |                 |                   |                |                   |
| Mutual fund certificates                      | 15,000,000      | 15,000,000        | 26,492,310     | 26,549,475        |
| <b>Financial liabilities :</b>                |                 |                   |                |                   |
| Due to banks                                  | 3,839,353,953   | 1,394,153,408     | 3,839,353,953  | 1,394,153,408     |
| Customer deposits                             | 92,467,761,992  | 85,649,702,339    | Not determined | Not determined    |
| Other loans                                   | 100,397,288     | 128,960,631       | 100,397,288    | 128,960,631       |

It was impracticable to measure the fair value for the remainder financial assets & liabilities at the end of current period or prior year.

**Due from banks:**

The carrying amount of variable interest rate of placements and deposits for one day represents reasonable estimate for its fair value. Fair value expected for due to banks with free interest rate is the current value. Fair value expected for deposits bearing fixed interest rate is the current value for those deposits as it is maturity is less than one year.

**Loans and credit facilities to customers:**

Loans and credit facilities are stated at the statement of financial position net of allowance for impairment losses.

**Available-for-sale investments not listed in stock exchange market:**

The fair value for available-for-sale investments not listed in stock exchange market cannot be measured reliably.

**Held to maturity investments:**

Held to maturity investments as shown in the preceding table include money market fund certificates at the date of the initial offering issued by the bank which should be held by the bank until maturity of the fund in accordance with the Egyptian law. Held to maturity investments is determined based on their quoted market prices at the reporting date. Fair value of the bank's money market fund units is determined based on the redeemable price announced by the bank at the reporting date.

**Customer deposits and due to other banks:**

The estimated fair value for deposits of indefinite maturity, including free-interest rate deposits, represents the amount paid on demand.

**(E) Capital management**

For capital management purposes, the bank's capital includes total equity as reported in the statement of financial position plus some other elements that are managed as capital. The bank manages its capital to ensure that the following objectives are achieved:

- Compliance with the legally imposed capital requirements in Egypt.
- Protecting the bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the bank.
- Maintaining a strong capital base to enhance growth of the bank's operations.

Capital adequacy and uses are reviewed by the bank's management in accordance with the requirements of the regulatory authority represented by the Central Bank of Egypt (CBE). Data are submitted and filed with the CBE on a quarterly basis. The CBE requires the bank to comply with the following:

- Maintaining EGP 500 million as a minimum requirement for the issued and paid-up capital. The Bank paid-up capital amounted to EGP 5,610,729,150 at the end of the current period.
- Maintaining a minimum level of capital adequacy ratio of 10%, calculated as the ratio between total value of the capital elements, and the risk-weighted average of the bank's assets and contingent liabilities. the bank's capital adequacy ratio reached 18.17% at the end of the current period. (December 31, 2014: 15.51%) according to Basel II.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

The numerator in the capital adequacy ratio according to Basel II comprise the following 2 tiers:

- Tier 1: basic capital which comprises paid-up capital (net of treasury stock), plus: retained earnings and reserves resulting from profit appropriations (other than general reserve for banking risks & special reserve), less: any goodwill previously recognized and any carried forward losses.
- Tier 2: subordinated capital which comprises with equivalent amount of the loans general provision which does not exceed 1.25% from the total risk-weighted average of assets and contingent liabilities, plus: the carrying amount of subordinated loans/deposits maturing over more than 5 years (provided that such carrying amount shall be reduced by 20 % of its value in each of the last five years of their maturity), plus: 45 % of the increase in fair value above the carrying amount of available-for-sale investments, held to maturity investments, and investments in subsidiaries and associates and 45% from special reserve.

In calculating the numerator of the capital adequacy ratio, total value of tier 2 should not exceed total value of tier 1. Also, total value of subordinated loans (deposits) should not exceed 50 % of tier 1.

Assets are risk weighted at a range of 0 to 200 %. Risk classification of these assets is based on the type of the debtor as to reflect the associated credit risk and after consideration of cash collaterals. The same treatment is applied for the off-balance sheet items which shall be adjusted to reflect the contingent nature of and potential loss on these amounts.

Capital adequacy Standard had been prepared based on Basel II requirements, and Central Bank of Egypt Board of Directors had approved in its meeting held on December 18, 2012, which had been issued on December 24, 2012.

The tables below summarizes the compositions of tier 1, tier 2 and the capital adequacy ratio based on Basel II:

| According to Basel II                                                                                                                                           | March 31, 2015        | December 31, 2014     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| <b>Tier 1 capital</b>                                                                                                                                           |                       |                       |
| Share capital                                                                                                                                                   | 5,610,729,150         | 5,610,729,150         |
| General reserve                                                                                                                                                 | 4,408,034,377         | 2,665,043,542         |
| Legal reserve                                                                                                                                                   | 667,488,795           | 557,597,833           |
| Other reserves                                                                                                                                                  | 9,917,364             | 9,219,034             |
| Retained earnings                                                                                                                                               | 97,085,264            | 56,881,804            |
| Total deduction from capital invested                                                                                                                           | (151,378,363)         | (81,247,328)          |
| <b>Total tier 1 capital</b>                                                                                                                                     | <b>10,641,876,587</b> | <b>8,818,224,035</b>  |
| <b>Tier 2 capital</b>                                                                                                                                           |                       |                       |
| 45% from special reserve                                                                                                                                        | 8,643,920             | 8,643,920             |
| Impairment provision for loans and contingent liabilities*                                                                                                      | 726,523,840           | 695,823,005           |
| 45 % of the increase in the fair value above the carrying amount of Available-for-sale investment, held to maturity investments, and investments in associates. | 409,935,003           | 200,173,574           |
| <b>Total tier 2 capital</b>                                                                                                                                     | <b>1,145,102,763</b>  | <b>904,640,499</b>    |
| <b>Total capital</b>                                                                                                                                            | <b>11,786,979,350</b> | <b>9,722,864,534</b>  |
| <b>Risk weighted assets and contingent liabilities:</b>                                                                                                         |                       |                       |
| Credit Risk                                                                                                                                                     | 58,314,044,598        | 56,127,589,549        |
| Market Risk                                                                                                                                                     | 15,937,291            | 8,821,487             |
| Operational Risk                                                                                                                                                | 6,538,531,686         | 6,538,531,686         |
| <b>Total risk weighted assets and contingent liabilities</b>                                                                                                    | <b>64,868,513,575</b> | <b>62,674,942,722</b> |
| <b>Capital adequacy ratio for tier one</b>                                                                                                                      | <b>16.41%</b>         | <b>14.07%</b>         |
| <b>Capital adequacy ratio</b>                                                                                                                                   | <b>18.17%</b>         | <b>15.51%</b>         |

\* Provided it does not exceed 1.25% from total value of risk weighted assets and contingent liabilities.

- Based on Consolidated financial statement after the disposal of insurance activity.

#### 4- Significant accounting estimates and assumptions :

In the application of the bank's accounting policies, which are described in note 3, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised, if the revision affects only that year, or in the year of the revision and future years if the revision affects both current and future years.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial period.

##### a. Impairment of Loans and credit facilities

The bank reviews its Loans and credit facilities portfolio, at least, on a quarterly basis. Management uses its discretionary judgment in determining whether it is necessary to recognize impairment loss in the income statement. This requires it to identify any reliable evidence indicating measurable decline in the expected future cash flows from loan portfolio before identifying any decline for each individual loan.

This evidence includes data indicating negative change in the ability of a portfolio of borrowers to repay the bank, or local and economic circumstances related to default. On scheduling future cash flows, the management use estimates based on previous experience related to impairment of assets having similar credit risks. Such experience refers to impairment similar to that of the portfolio in question. The methods and assumptions used in estimating both the amount and timing of the future cash flows are reviewed on a regular basis to minimize any discrepancy between the estimated loss and actual loss based on management given experience.

##### b. Impairment of investment in equity instruments Available-for-sale :

Available-for sale equity investments are determined to be impaired when there has been a significant or prolonged decline in the fair value below its cost. The bank considers the decline in fair value as significant. The determination of whether the decline is significant or prolonged requires judgment. In making this judgment, the bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the investee's financial position or in its operating and financing cash flows, deterioration in the industry or sector performance in which it operates, or when changes in technology occur.

The bank is unlikely to suffer any additional loss, as the "revaluation reserve for available-for-sale investments," reported in equity does not include any unrealized losses from fair value measurement.

##### c. Fair value of derivatives

Fair value of derivative financial instruments not quoted in an active market is determined using valuation techniques. When these techniques (such as the pricing models) are used to determine fair value, periodic tests and review are performed on them using competent independent personnel other than those responsible for the preparation of such techniques. All such models have been approved and tested prior to use to ensure that their results reflect reliable data and prices that can be compared to the market. These models use market observable data only to the extent it is practical to obtain such data, however, some areas such as credit risk related to the bank and counterparties, volatility and correlations requires management's judgment. Changes in assumptions about these factors can affect the fair value of the financial instrument's disclosure.

##### d. Held to maturity investments:

Non-derivatives financial assets with fixed or determinable payments and fixed maturity are classified as held to maturity. This classification requires personal judgment therefore the bank Judge whether there is a genuine intent and ability to hold such investments to maturity. If the bank fails to hold such investments till maturity except for certain tightly defined circumstances such as if an entity sells an insignificant amount of held to maturity investments close to maturity date, all held to maturity investments should be reclassified as available-for-sale, which will be measured at fair value instead of amortized cost. In addition, the bank shouldn't classify any investments as held to maturity for consecutive two years.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

5-Segmentation analysis

(5/A) Segmental analysis by activity

Segment activity includes operational processes, assets used in offering Banking services, management of surrounding risks and related yield. Such activity may be different from other activities. Segmentation analysis of operations according to banking activities includes:

**Corporate:**

This includes current account activities, deposits, Overdrafts, loans, credit facilities, and financial derivatives to large, medium, and small entities.

**Individual :**

This includes current account activities, deposits, savings, credit cards, personal loans, and real estate loans.

**Other businesses:**

They include other Banking activities such as fund management.

Inter-segment activities are affected within the bank's normal course of business. Assets and liabilities of each segment include operating assets and liabilities as shown in the bank's balance sheet.

**At the end of the current period**

| Income and expenses according to segmental activities (March 31, 2015) | Corporate          | Investments        | Individual         | Other businesses   | Total              |
|------------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Net interest income                                                    | 468,394,103        | 97,806,411         | 355,282,113        | 193,581,900        | 1,115,064,527      |
| Net fee and commission income                                          | 171,031,763        | 2,318,217          | 96,022,661         | 6,107,477          | 275,480,118        |
| Dividend income                                                        | -                  | 2,390,654          | -                  | -                  | 2,390,654          |
| Net trading income                                                     | 46,857,806         | -                  | 949,596            | (17,664,182)       | 30,143,220         |
| Gain on financial investments                                          | -                  | -                  | 1,399,257          | -                  | 1,399,257          |
| Impairment credit losses                                               | (126,891,134)      | -                  | (1,091,147)        | -                  | (127,982,281)      |
| Administrative expenses                                                | (165,085,430)      | (206,065)          | (245,357,790)      | 18,932,448         | (391,716,837)      |
| Other operating revenues (expenses)                                    | 86,001             | (1,595,275)        | (1,492,775)        | 13,442,488         | 10,440,439         |
| <b>Profit before income tax</b>                                        | <b>394,393,109</b> | <b>100,713,942</b> | <b>205,711,915</b> | <b>214,400,131</b> | <b>915,219,097</b> |
| Income tax expense                                                     | (147,791,944)      | (26,861,510)       | (49,531,484)       | (69,052,222)       | (293,237,160)      |
| <b>Net profit for the current period</b>                               | <b>246,601,165</b> | <b>73,852,432</b>  | <b>156,180,431</b> | <b>145,347,909</b> | <b>621,981,937</b> |

| Assets and liabilities according to segmental activities (March 31, 2015) | Corporate             | Investments           | Individual            | Other businesses     | Total                  |
|---------------------------------------------------------------------------|-----------------------|-----------------------|-----------------------|----------------------|------------------------|
| Segment activity assets                                                   | 39,998,058,565        | 47,261,060,586        | 10,927,710,853        | 9,166,656,093        | 107,353,486,097        |
| Unclassified assets                                                       | -                     | -                     | -                     | -                    | 5,610,662,766          |
| <b>Total assets</b>                                                       | <b>39,998,058,565</b> | <b>47,261,060,586</b> | <b>10,927,710,853</b> | <b>9,166,656,093</b> | <b>112,964,148,863</b> |
| Segment activity liabilities                                              | 53,155,808,851        | -                     | 39,277,659,356        | 3,974,696,676        | 96,408,164,883         |
| Unclassified liabilities                                                  | -                     | -                     | -                     | -                    | 3,980,000,833          |
| <b>Total liabilities</b>                                                  | <b>53,155,808,851</b> | <b>-</b>              | <b>39,277,659,356</b> | <b>3,974,696,676</b> | <b>100,388,165,716</b> |

**At the end of the comparative period**

| Income and expenses according to segmental activities (March 31, 2014) | Corporate          | Investments        | Individual         | Other businesses   | Total              |
|------------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Net interest income                                                    | 327,527,955        | (18,880,682)       | 267,281,423        | 272,533,313        | 848,462,009        |
| Net fee and commission income                                          | 158,639,557        | 990,633            | 98,262,467         | 3,833,705          | 261,726,362        |
| Dividend income                                                        | -                  | 5,017,666          | -                  | -                  | 5,017,666          |
| Net trading income                                                     | 15,878,137         | -                  | 1,288,130          | (2,206,175)        | 14,960,092         |
| Gain on financial investments                                          | -                  | 487,371            | -                  | -                  | 487,371            |
| Impairment credit losses                                               | (106,861,709)      | -                  | (21,134,840)       | -                  | (127,996,549)      |
| Administrative expenses                                                | (140,323,822)      | (144,071)          | (204,977,353)      | 13,826,542         | (331,618,704)      |
| Other operating revenues (expenses)                                    | (10,599,668)       | 10,725,851         | (25,272,685)       | (1,391,670)        | (26,538,172)       |
| <b>Profit before income tax</b>                                        | <b>244,260,450</b> | <b>(1,803,232)</b> | <b>115,447,142</b> | <b>286,595,715</b> | <b>644,500,075</b> |
| Income tax expense                                                     | (74,496,960)       | 3,816,605          | (21,640,270)       | (74,286,605)       | (166,607,230)      |
| <b>Net profit for the comparative period</b>                           | <b>169,763,490</b> | <b>2,013,373</b>   | <b>93,806,872</b>  | <b>212,309,110</b> | <b>477,892,845</b> |

**At the end of the comparative year**

| Assets and liabilities according to segmental activities (December 31, 2014) | Corporate             | Investments           | Individual            | Other businesses     | Total                  |
|------------------------------------------------------------------------------|-----------------------|-----------------------|-----------------------|----------------------|------------------------|
| Segment activity assets                                                      | 38,496,348,911        | 39,446,123,637        | 10,116,127,564        | 9,224,928,069        | 97,283,528,181         |
| Unclassified assets                                                          | -                     | -                     | -                     | -                    | 4,922,364,603          |
| <b>Total assets</b>                                                          | <b>38,496,348,911</b> | <b>39,446,123,637</b> | <b>10,116,127,564</b> | <b>9,224,928,069</b> | <b>102,205,892,784</b> |
| Segment activity liabilities                                                 | 50,287,018,377        | -                     | 35,362,803,288        | 1,558,561,626        | 87,208,383,291         |
| Unclassified liabilities                                                     | -                     | -                     | -                     | -                    | 3,298,159,414          |
| <b>Total liabilities</b>                                                     | <b>50,287,018,377</b> | <b>-</b>              | <b>35,362,803,288</b> | <b>1,558,561,626</b> | <b>90,506,542,705</b>  |



QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

(S/B) Segmental analysis by geographic area

At the end of the current period

| Income and expenses according to geographical segments (March 31, 2015) | Cairo             | East Cairo         | Giza              | Alex              | Delta               | Red sea / Upper Egypt | Head office        | Total              |
|-------------------------------------------------------------------------|-------------------|--------------------|-------------------|-------------------|---------------------|-----------------------|--------------------|--------------------|
| Net interest income                                                     | 220,606,135       | 180,648,337        | 187,929,332       | 108,116,446       | 94,739,727          | 39,115,683            | 283,908,867        | 1,115,064,527      |
| Net fee and commission income                                           | 64,620,811        | 48,833,944         | 61,486,813        | 24,761,279        | 28,099,465          | 15,020,216            | 32,657,590         | 275,480,118        |
| Dividend income                                                         | -                 | -                  | -                 | -                 | -                   | -                     | 2,390,654          | 2,390,654          |
| Net trading income                                                      | 1,137,900         | 416,249            | 495,875           | 137,469           | 156,725             | 38,918                | 27,760,084         | 30,143,220         |
| Gain on financial investments                                           | -                 | -                  | -                 | -                 | -                   | -                     | 1,399,257          | 1,399,257          |
| Impairment credit losses                                                | (81,566,490)      | 40,448,676         | 3,426,099         | 3,459,407         | (101,232,663)       | 7,494,486             | (11,796)           | (127,982,281)      |
| Administrative expenses                                                 | (100,477,008)     | (86,391,103)       | (94,084,902)      | (57,984,405)      | (46,871,839)        | (25,800,147)          | 19,892,567         | (391,716,837)      |
| Other operating revenues (expenses)                                     | (12,552,767)      | 35,432,961         | (94,685,187)      | (3,372,276)       | (2,791,155)         | (1,514,654)           | 89,923,517         | 10,440,439         |
| <b>Profit before income tax</b>                                         | <b>91,768,581</b> | <b>219,389,064</b> | <b>64,568,030</b> | <b>75,117,920</b> | <b>(27,899,740)</b> | <b>34,354,502</b>     | <b>457,920,740</b> | <b>915,219,097</b> |
| Income tax expense                                                      | (27,530,575)      | (65,816,719)       | (19,370,409)      | (22,535,376)      | 8,369,922           | (10,306,350)          | (156,047,653)      | (293,237,160)      |
| <b>Net profit for the current period</b>                                | <b>64,238,006</b> | <b>153,572,345</b> | <b>45,197,621</b> | <b>52,582,544</b> | <b>(19,529,818)</b> | <b>24,048,152</b>     | <b>301,873,087</b> | <b>621,981,937</b> |

| Assets and liabilities according to geographical segments (March 31, 2015) | Cairo                 | East Cairo            | Giza                  | Alex                  | Delta                | Red sea/ Upper Egypt | Head office           | Total                  |
|----------------------------------------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|
| Assets of geographical segments                                            | 15,751,153,247        | 9,681,821,697         | 11,711,850,071        | 6,435,353,614         | 6,900,855,725        | 2,254,956,844        | 59,977,375,210        | 112,713,366,408        |
| Unclassified assets                                                        | -                     | -                     | -                     | -                     | -                    | -                    | -                     | 250,782,455            |
| <b>Total assets</b>                                                        | <b>15,751,153,247</b> | <b>9,681,821,697</b>  | <b>11,711,850,071</b> | <b>6,435,353,614</b>  | <b>6,900,855,725</b> | <b>2,254,956,844</b> | <b>59,977,375,210</b> | <b>112,964,148,863</b> |
| Liabilities of geographical segments                                       | 28,229,115,508        | 20,542,899,054        | 20,516,523,514        | 14,716,003,679        | 7,605,371,890        | 2,804,746,051        | 3,782,042,095         | 98,196,701,791         |
| Unclassified liabilities                                                   | -                     | -                     | -                     | -                     | -                    | -                    | -                     | 2,191,463,925          |
| <b>Total liabilities</b>                                                   | <b>28,229,115,508</b> | <b>20,542,899,054</b> | <b>20,516,523,514</b> | <b>14,716,003,679</b> | <b>7,605,371,890</b> | <b>2,804,746,051</b> | <b>3,782,042,095</b>  | <b>100,388,165,716</b> |

At the end of the comparative period

| Income and expenses according to geographical segments (March 31, 2014) | Cairo             | East Cairo        | Giza              | Alex              | Delta             | Red sea/ Upper Egypt | Head office        | Total              |
|-------------------------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------------------|--------------------|--------------------|
| Net interest income                                                     | 167,844,189       | 110,744,629       | 142,909,476       | 87,165,273        | 66,468,708        | 24,656,207           | 248,673,527        | 848,462,009        |
| Net fee and commission income                                           | 70,085,624        | 39,442,115        | 61,601,779        | 23,918,484        | 23,082,562        | 10,561,533           | 33,034,265         | 261,726,362        |
| Dividend income                                                         | -                 | -                 | -                 | -                 | -                 | -                    | 5,017,666          | 5,017,666          |
| Net trading income                                                      | 6,548,228         | 2,714,088         | 5,094,451         | 1,927,100         | 1,325,172         | 372,484              | (3,021,431)        | 14,960,092         |
| Gain on financial investments                                           | -                 | -                 | -                 | -                 | -                 | -                    | 487,371            | 487,371            |
| Impairment credit losses                                                | (68,430,948)      | (22,431,175)      | (24,411,308)      | (1,605,266)       | (3,164,792)       | (8,285,733)          | 332,673            | (127,996,549)      |
| Administrative expenses                                                 | (82,637,701)      | (66,540,294)      | (79,080,363)      | (49,041,491)      | (39,165,251)      | (21,326,335)         | 6,172,731          | (331,618,704)      |
| Other operating revenues (expenses)                                     | (3,714,554)       | (4,534,309)       | (7,541,934)       | (3,192,306)       | (2,312,947)       | (1,653,746)          | (3,588,376)        | (26,538,172)       |
| <b>Profit before income tax</b>                                         | <b>89,694,838</b> | <b>59,395,054</b> | <b>98,572,101</b> | <b>59,171,794</b> | <b>46,233,452</b> | <b>4,324,410</b>     | <b>287,108,426</b> | <b>644,500,075</b> |
| Income tax expense                                                      | (22,436,516)      | (14,852,555)      | (24,688,253)      | (14,835,702)      | (11,558,018)      | (1,081,447)          | (77,154,739)       | (166,607,230)      |
| <b>Net profit for the comparative period</b>                            | <b>67,258,322</b> | <b>44,542,499</b> | <b>73,883,848</b> | <b>44,336,092</b> | <b>34,675,434</b> | <b>3,242,963</b>     | <b>209,953,687</b> | <b>477,892,845</b> |

At the end of the comparative year

| Assets and liabilities according to geographical segments (December 31, 2014) | Cairo                 | East Cairo            | Giza                  | Alex                  | Delta                | Red sea/ Upper Egypt | Head office           | Total                  |
|-------------------------------------------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|
| Assets of geographical segments                                               | 14,778,499,946        | 8,827,678,789         | 11,177,062,641        | 7,012,233,778         | 6,396,449,610        | 2,099,433,359        | 51,667,288,349        | 101,958,646,472        |
| Unclassified assets                                                           | -                     | -                     | -                     | -                     | -                    | -                    | -                     | 247,246,312            |
| <b>Total assets</b>                                                           | <b>14,778,499,946</b> | <b>8,827,678,789</b>  | <b>11,177,062,641</b> | <b>7,012,233,778</b>  | <b>6,396,449,610</b> | <b>2,099,433,359</b> | <b>51,667,288,349</b> | <b>102,205,892,784</b> |
| Liabilities of geographical segments                                          | 26,477,646,793        | 17,674,551,900        | 19,597,113,050        | 13,811,630,370        | 7,042,633,251        | 2,827,010,624        | 1,233,265,889         | 88,663,851,877         |
| Unclassified liabilities                                                      | -                     | -                     | -                     | -                     | -                    | -                    | -                     | 1,842,690,828          |
| <b>Total liabilities</b>                                                      | <b>26,477,646,793</b> | <b>17,674,551,900</b> | <b>19,597,113,050</b> | <b>13,811,630,370</b> | <b>7,042,633,251</b> | <b>2,827,010,624</b> | <b>1,233,265,889</b>  | <b>90,506,542,705</b>  |

Geographical segmental analysis is based on the locations of branches through which the bank provides its services.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

|                                                                                                                                                                                                                         | March 31, 2015         | March 31, 2014       |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|----------------------|
| <b>6- Net interest income</b>                                                                                                                                                                                           |                        |                      |
| Interest from loans and similar income:                                                                                                                                                                                 |                        |                      |
| Loans and credit facilities:                                                                                                                                                                                            |                        |                      |
| - Customers                                                                                                                                                                                                             | 1,217,693,252          | 969,648,787          |
| <b>Total</b>                                                                                                                                                                                                            | <b>1,217,693,252</b>   | <b>969,648,787</b>   |
| Treasury bills and bonds                                                                                                                                                                                                | 1,279,301,720          | 851,734,904          |
| Deposits and current accounts                                                                                                                                                                                           | 1,419,533              | 6,375,374            |
| Net interest differential on hedging instruments (IRS contracts)                                                                                                                                                        | 2,200,624              | 2,659,282            |
| <b>Total</b>                                                                                                                                                                                                            | <b>2,500,615,129</b>   | <b>1,830,418,347</b> |
| Cost of deposits and similar expense :                                                                                                                                                                                  |                        |                      |
| Deposits and current accounts:                                                                                                                                                                                          |                        |                      |
| - Banks                                                                                                                                                                                                                 | (54,338,988)           | (15,365,279)         |
| - Customers                                                                                                                                                                                                             | (1,303,097,659)        | (966,591,059)        |
| <b>Total</b>                                                                                                                                                                                                            | <b>(1,357,436,647)</b> | <b>(981,956,338)</b> |
| REPO arrangements                                                                                                                                                                                                       | (28,113,955)           | -                    |
| <b>Total</b>                                                                                                                                                                                                            | <b>(1,385,550,602)</b> | <b>(981,956,338)</b> |
| <b>Net</b>                                                                                                                                                                                                              | <b>1,115,064,527</b>   | <b>848,462,009</b>   |
| <b>7- Net fee and commission income:</b>                                                                                                                                                                                |                        |                      |
| Fee and commission income                                                                                                                                                                                               |                        |                      |
| Credit fees and commissions                                                                                                                                                                                             | 205,015,649            | 196,616,329          |
| Custody fees                                                                                                                                                                                                            | 4,784,454              | 5,013,492            |
| Investments commissions                                                                                                                                                                                                 | 3,857,029              | 4,972,380            |
| Other fees                                                                                                                                                                                                              | 84,835,686             | 73,415,957           |
| <b>Total</b>                                                                                                                                                                                                            | <b>298,492,818</b>     | <b>280,018,158</b>   |
| Fee and commission expense:                                                                                                                                                                                             |                        |                      |
| Brokerage fees                                                                                                                                                                                                          | (1,982,465)            | (2,187,135)          |
| Other fees                                                                                                                                                                                                              | (21,030,235)           | (16,104,661)         |
| <b>Total</b>                                                                                                                                                                                                            | <b>(23,012,700)</b>    | <b>(18,291,796)</b>  |
| <b>Net</b>                                                                                                                                                                                                              | <b>275,480,118</b>     | <b>261,726,362</b>   |
| <b>8- Dividend income</b>                                                                                                                                                                                               |                        |                      |
| Investment funds                                                                                                                                                                                                        | 300,000                | 200,000              |
| Available-for-sale investments                                                                                                                                                                                          | 2,054,985              | 4,817,666            |
| Associates and subsidiaries                                                                                                                                                                                             | 35,669                 | -                    |
| <b>Total</b>                                                                                                                                                                                                            | <b>2,390,654</b>       | <b>5,017,666</b>     |
| <b>9- Net trading income:</b>                                                                                                                                                                                           |                        |                      |
| Forex operations:                                                                                                                                                                                                       |                        |                      |
| Foreign exchange trading gains (Loss)                                                                                                                                                                                   | (4,717,175)            | 12,869,444           |
| Changes in fair value of currency forward contracts                                                                                                                                                                     | 34,915,262             | 2,259,698            |
| Held for trading debt instruments                                                                                                                                                                                       | (54,867)               | (169,050)            |
| <b>Total</b>                                                                                                                                                                                                            | <b>30,143,220</b>      | <b>14,960,092</b>    |
| <b>10- Administrative expenses</b>                                                                                                                                                                                      |                        |                      |
| <b>Staff cost:</b>                                                                                                                                                                                                      |                        |                      |
| Salaries and wages                                                                                                                                                                                                      | 172,121,276            | 142,899,461          |
| Social insurance                                                                                                                                                                                                        | 8,518,536              | 7,003,994            |
| <b>Pension cost:</b>                                                                                                                                                                                                    |                        |                      |
| Defined contribution scheme                                                                                                                                                                                             | 14,040,734             | 12,131,356           |
| Other retirement benefits (Defined benefit scheme )                                                                                                                                                                     | 14,345,196             | 11,763,016           |
|                                                                                                                                                                                                                         | <b>209,025,742</b>     | <b>173,797,827</b>   |
| Depreciation and amortization                                                                                                                                                                                           | 34,950,496             | 35,215,167           |
| Other administrative expenses                                                                                                                                                                                           | 147,740,599            | 122,605,710          |
| <b>Total</b>                                                                                                                                                                                                            | <b>391,716,837</b>     | <b>331,618,704</b>   |
| <b>11- Other operating revenues (expenses)</b>                                                                                                                                                                          |                        |                      |
| Foreign exchange differences from translation of foreign currency monetary assets and liabilities other than held for trading items and those classified as at fair value through profit or loss on initial recognition | 74,150,622             | 3,376,152            |
| Software cost                                                                                                                                                                                                           | (9,716,070)            | (9,291,673)          |
| Operating lease rental expense                                                                                                                                                                                          | (14,040,893)           | (12,673,390)         |
| Other provisions (net of reversed amounts)                                                                                                                                                                              | (41,951,324)           | (10,888,033)         |
| Other income (expense)                                                                                                                                                                                                  | 1,998,104              | 2,938,772            |
| <b>Total</b>                                                                                                                                                                                                            | <b>10,440,439</b>      | <b>(26,538,172)</b>  |
| <b>12- Impairment credit losses</b>                                                                                                                                                                                     |                        |                      |
| Loans and credit facilities to customers                                                                                                                                                                                | (127,982,281)          | (127,996,549)        |
| <b>Total</b>                                                                                                                                                                                                            | <b>(127,982,281)</b>   | <b>(127,996,549)</b> |

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

| 13- Income tax expense                                                                                                                                                                                            | March 31, 2015       | March 31, 2014       |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|
| Current tax                                                                                                                                                                                                       | (290,720,531)        | (162,881,076)        |
| Deferred tax                                                                                                                                                                                                      | (2,516,629)          | (3,726,154)          |
| <b>Total</b>                                                                                                                                                                                                      | <b>(293,237,160)</b> | <b>(166,607,230)</b> |
| Additional data on deferred tax is disclosed in note 30. Income tax expense is different from the tax that would have arisen had the statutory tax rate been applied on pre-tax accounting profit as shown below: |                      |                      |
| Profit before tax                                                                                                                                                                                                 | 915,219,097          | 644,500,075          |
| Income tax calculated at 25 % tax rate                                                                                                                                                                            | 250,000              | 161,125,019          |
| Income tax calculated at 30 % tax rate                                                                                                                                                                            | 274,265,729          | -                    |
| <b>Tax impact for:</b>                                                                                                                                                                                            |                      |                      |
| Non-taxable income                                                                                                                                                                                                | (746,159)            | (1,432,672)          |
| Non-deductible expenses for tax purposes                                                                                                                                                                          | 175,000              | 254,601              |
| Utilization of deferred tax assets                                                                                                                                                                                | (9,219,311)          | (7,381,196)          |
| Prior-years' tax settlements                                                                                                                                                                                      | -                    | (701,356)            |
| Provision and segregated interest                                                                                                                                                                                 | 25,995,272           | 11,016,680           |
| <b>Effective income tax expense</b>                                                                                                                                                                               | <b>290,720,531</b>   | <b>162,881,076</b>   |

**Tax Position**

**A) QNB ALAHLI Position:**

**A-1) Corporate Tax**

The Bank's accounts were tax-inspected and settled with respect to Tax since the beginning of activity till the end of December, 2010. Year 2011 & 2012 have been inspected and the bank received tax claims to which it has objected. And the internal committee had been held in the tax authority but due to disagreement with them it has been transferred to specialized internal committee. Year 2013 the Bank submitted its tax return on the due date and books have not been inspected yet. Year 2014 the Bank preparing tax return to be submitted to tax authority in due dates before April 30, 2015.

**A-2) Salaries Taxes**

The Bank's books have been inspected, and the due tax was paid until year 2004. Year 2005 and 2006 the bank received tax claims to which it has objected. This years was settled by internal committee. Years 2007 till 2013 the Bank was noticed to start inspection with tax authorities. Year 2014 the Bank submitted its tax return on the due date and books have not been inspected yet.

**A-3) Stamp duties**

The Bank's books have been inspected, for all branches until July 31, 2006, where the relevant final tax forms are yet to be received. Period from August 01 ,2006 till December 31, 2007 have been inspected and the bank received tax claims to which it has objected. An internal committee has not been scheduled yet. Period from January 01, 2008 till December 31 ,2010 have been inspected by the tax authorities and waiting for tax claims. Period from January 01, 2011 till March 31, 2013 have been inspected by tax authorities and waiting for tax claims. Period from April 01, 2013 till December 31, 2013 the Bank submitted its tax return on the due date and books have not been inspected yet.

**(B) EX-MIBank Position:**

**B-1) Corporate tax**

The Bank's accounts were tax- inspected and settled since the beginning of activity till November 30,2006.

**B-2) Salaries taxes**

The Bank's books have been inspected, and the due tax was paid till November 30, 2006.

**B-3) Stamp duties**

The Bank's books have been inspected for all branches until July 31, 2006, where the relevant final tax forms are yet to be received. Period from August 01, 2006 till November 30, 2006 have been inspected and the bank received tax claims to which it has objected. An internal committee has not been scheduled yet.

**- Other tax issues:**

On June 4, 2014, the interim president approved the Law No.44 of year 2014 to impose a temporary annual tax on income for a period of three years by 5% on taxable profit that exceed one million Egyptian pound from the income of individual or corporate according to the provisions of the Income Tax Act No. 91 of year 2005.

- This decision had been published in official news paper on the same date, and effective in the next day of publish.

| 14- Earnings Per Share                                              | March 31, 2015     | March 31, 2014     |
|---------------------------------------------------------------------|--------------------|--------------------|
| Net Profit for the period                                           | 621,981,937        | 477,892,845        |
| Remuneration for the Board Members (from the period's net profit )* | (1,250,000)        | (500,000)          |
| Staff profit share (from the period's net profit)*                  | (60,376,805)       | (48,402,263)       |
| <b>Profit available to shareholders</b>                             | <b>560,355,132</b> | <b>428,990,582</b> |
| Weighted average number of the shares outstanding during the period | 561,072,915        | 561,072,915        |
| <b>Earning Per Share</b>                                            | <b>1.00</b>        | <b>0.76</b>        |

\* Estimate amount based on bank approved budget, the actual amount will be subject to the ordinary GAM approval at the end year.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

| 15- Cash and due from Central Bank of Egypt (CBE)            | March 31, 2015        | December 31, 2014     |
|--------------------------------------------------------------|-----------------------|-----------------------|
| Cash                                                         | 1,916,409,247         | 1,745,149,033         |
| Balances with CBE (mandatory reserve)                        | 5,581,929,349         | 5,443,195,449         |
| <b>Total</b>                                                 | <b>7,498,338,596</b>  | <b>7,188,344,482</b>  |
| Interest free balances                                       | 7,498,338,596         | 7,188,344,482         |
| <b>Total</b>                                                 | <b>7,498,338,596</b>  | <b>7,188,344,482</b>  |
| <br>                                                         |                       |                       |
| 16- Due from Banks                                           | March 31, 2015        | December 31, 2014     |
| Current accounts                                             | 340,806,098           | 463,571,185           |
| Deposits                                                     | 3,240,305,950         | 3,314,299,159         |
| <b>Total</b>                                                 | <b>3,581,112,048</b>  | <b>3,777,870,344</b>  |
| Balances at CBE other than those under the mandatory reserve | 2,232,281,578         | 2,120,460,159         |
| Local banks                                                  | 820,141,402           | 551,649,766           |
| Foreign Banks                                                | 528,689,068           | 1,105,760,419         |
| <b>Total</b>                                                 | <b>3,581,112,048</b>  | <b>3,777,870,344</b>  |
| Interest free balances                                       | 323,944,667           | 491,216,782           |
| Balances at floating interest rates                          | 284,826,063           | 323,590,603           |
| Balances at fixed interest rates                             | 2,972,341,318         | 2,963,062,959         |
| <b>Total</b>                                                 | <b>3,581,112,048</b>  | <b>3,777,870,344</b>  |
| Current balances                                             | 3,578,702,416         | 3,777,870,344         |
| Non-current balances                                         | 2,409,632             | -                     |
| <b>Total</b>                                                 | <b>3,581,112,048</b>  | <b>3,777,870,344</b>  |
| <br>                                                         |                       |                       |
| 17- Treasury bills                                           | March 31, 2015        | December 31, 2014     |
| 91 days maturity                                             | 3,183,600,000         | 2,665,600,000         |
| 182 days maturity                                            | 5,917,150,000         | 5,079,575,000         |
| More than 182 days maturity                                  | 18,561,035,000        | 16,966,935,000        |
| Less : Unearned interest                                     | (1,131,914,998)       | (979,635,504)         |
| <b>Total</b>                                                 | <b>26,529,870,002</b> | <b>23,732,474,496</b> |
| Less : Repos transaction                                     | (3,321,100)           | (2,969,017,400)       |
| <b>Net</b>                                                   | <b>26,526,548,902</b> | <b>20,763,457,096</b> |
| <br>                                                         |                       |                       |
| 18- Loans and credit facilities to customers, net            | March 31, 2015        | December 31, 2014     |
| <b>Individuals</b>                                           |                       |                       |
| Overdrafts                                                   | 1,042,300,138         | 957,232,998           |
| Credit cards                                                 | 401,123,940           | 382,841,169           |
| Personal loans                                               | 9,237,727,540         | 8,633,385,062         |
| Real estate loans                                            | 550,918,044           | 445,336,956           |
| <b>Total (1)</b>                                             | <b>11,232,069,662</b> | <b>10,418,796,185</b> |
| <b>Corporate including small loans for businesses</b>        |                       |                       |
| Overdrafts                                                   | 20,344,050,095        | 18,849,728,977        |
| Direct loans                                                 | 12,117,522,036        | 12,242,599,835        |
| Syndicated loans and facilities                              | 8,211,248,404         | 7,905,019,772         |
| Other loans                                                  | 1,049,473,894         | 1,115,950,093         |
| <b>Total (2)</b>                                             | <b>41,722,294,429</b> | <b>40,113,298,677</b> |
| <b>Total loans and credit facilities to customers (1+2)</b>  | <b>52,954,364,091</b> | <b>50,532,094,862</b> |
| Less: Allowance for impairment losses                        | (1,985,409,682)       | (1,874,327,631)       |
| Less: Segregated interest                                    | (21,608,462)          | (21,539,030)          |
| Less: Unearned discount                                      | (21,576,529)          | (23,751,726)          |
| <b>Net amount distributed as follows:</b>                    | <b>50,925,769,418</b> | <b>48,612,476,475</b> |
| Current balances                                             | 34,778,321,370        | 33,042,526,002        |
| Non-current balances                                         | 16,147,448,048        | 15,569,950,473        |
| <b>Total</b>                                                 | <b>50,925,769,418</b> | <b>48,612,476,475</b> |

18-A Allowance for impairment losses

| March 31, 2015                                   |                    |                      |                                 |                   |                      |
|--------------------------------------------------|--------------------|----------------------|---------------------------------|-------------------|----------------------|
| Individuals                                      | Overdrafts         | Credit cards         | Personal loans                  | Real estate loans | Total                |
| Balance at beginning of the period               | 9,497,486          | 28,107,743           | 257,571,714                     | 7,369,490         | 302,546,433          |
| Net impairment loss recognized during the period | 69,766             | 4,309,374            | (1,852,961)                     | (1,435,032)       | 1,091,147            |
| Loans written-off during the period              | (8,717)            | (53,397)             | (248,962)                       | -                 | (311,076)            |
| Collections of loans previously written-off      | -                  | -                    | 904,199                         | -                 | 904,199              |
| Foreign exchange translation differences         | -                  | -                    | 5,918                           | -                 | 5,918                |
| <b>Balance at end of the period</b>              | <b>9,558,535</b>   | <b>32,363,720</b>    | <b>256,379,908</b>              | <b>5,934,458</b>  | <b>304,236,621</b>   |
| Corporate                                        | Overdrafts         | Direct loans         | Syndicated loans and facilities | Other loans       | Total                |
| Balance at beginning of the period               | 233,189,369        | 1,119,047,391        | 182,991,808                     | 36,552,630        | 1,571,781,198        |
| Net impairment loss recognized during the period | (21,172,611)       | 66,957,366           | 86,705,446                      | (5,599,067)       | 126,891,134          |
| Loans written-off during the period              | -                  | (31,013,106)         | -                               | -                 | (31,013,106)         |
| Collections of loans previously written-off      | -                  | 466,355              | -                               | -                 | 466,355              |
| Foreign exchange translation differences         | 1,935,723          | 9,289,302            | 1,519,029                       | 303,426           | 13,047,480           |
| <b>Balance at end of the period</b>              | <b>213,952,481</b> | <b>1,164,747,308</b> | <b>271,216,283</b>              | <b>31,256,989</b> | <b>1,681,173,061</b> |
| <b>Total</b>                                     | <b>223,511,016</b> | <b>1,197,111,028</b> | <b>527,596,191</b>              | <b>37,191,447</b> | <b>1,985,409,682</b> |
| December 31, 2014                                |                    |                      |                                 |                   |                      |
| Individuals                                      | Overdrafts         | Credit cards         | Personal loans                  | Real estate loans | Total                |
| Balance at beginning of the year                 | 8,230,833          | 74,559,695           | 270,900,646                     | 10,594,956        | 364,286,130          |
| Net impairment loss recognized during the year   | 11,008,371         | 44,579,272           | 20,759,248                      | (3,225,466)       | 73,121,425           |
| Loans written-off during the year                | (9,741,718)        | (91,031,224)         | (36,311,779)                    | -                 | (137,084,721)        |
| Collections of loans previously written-off      | -                  | -                    | 2,220,541                       | -                 | 2,220,541            |
| Foreign exchange translation differences         | -                  | -                    | 3,058                           | -                 | 3,058                |
| <b>Balance at end of the year</b>                | <b>9,497,486</b>   | <b>28,107,743</b>    | <b>257,571,714</b>              | <b>7,369,490</b>  | <b>302,546,433</b>   |
| Corporate                                        | Overdrafts         | Direct loans         | Syndicated loans and facilities | Other loans       | Total                |
| Balance at beginning of the year                 | 201,539,454        | 917,382,679          | 222,053,091                     | 38,060,357        | 1,379,035,581        |
| Net impairment loss recognized during the year   | 44,741,374         | 224,997,017          | (39,306,790)                    | (1,549,807)       | 228,881,794          |
| Loans written-off during the year                | (13,314,285)       | (27,870,303)         | -                               | -                 | (41,184,588)         |
| Collections of loans previously written-off      | -                  | 3,523,718            | -                               | -                 | 3,523,718            |
| Foreign exchange translation differences         | 222,826            | 1,014,280            | 245,507                         | 42,080            | 1,524,693            |
| <b>Balance at end of the year</b>                | <b>233,189,369</b> | <b>1,119,047,391</b> | <b>182,991,808</b>              | <b>36,552,630</b> | <b>1,571,781,198</b> |
| <b>Total</b>                                     | <b>242,686,855</b> | <b>1,147,155,134</b> | <b>440,563,522</b>              | <b>43,922,120</b> | <b>1,874,327,631</b> |

19- Financial Derivatives

| March 31, 2015                       |                 |                  |                   |
|--------------------------------------|-----------------|------------------|-------------------|
| (A) Held for trading                 | Notional amount | Assets           | Liabilities       |
| - Forward foreign exchange contracts | 1,063,125,265   | -                | 651,650           |
| - Interest rate swap contracts       | 49,519,838      | -                | -                 |
| <b>Total</b>                         |                 | <b>-</b>         | <b>651,650</b>    |
| (B) Fair value hedge                 |                 |                  |                   |
| - Interest rate swap contracts       | 336,007,184     | 865,021          | -                 |
| (C) Cash flow hedge                  |                 |                  |                   |
| - Interest rate swap contracts       | 150,602,000     | 2,749,675        | -                 |
| <b>Total</b>                         |                 | <b>3,614,696</b> | <b>651,650</b>    |
| December 31, 2014                    |                 |                  |                   |
| (A) Held for trading                 | Notional amount | Assets           | Liabilities       |
| - Forward foreign exchange contracts | 1,500,455,069   | -                | 35,566,913        |
| - Interest rate swap contracts       | 70,479,900      | -                | -                 |
| <b>Total</b>                         |                 | <b>-</b>         | <b>35,566,913</b> |
| (B) Fair value hedge                 |                 |                  |                   |
| - Interest rate swap contracts       | 354,173,061     | 953,818          | -                 |
| (C) Cash flow hedge                  |                 |                  |                   |
| - Interest rate swap contracts       | 142,802,000     | 2,908,458        | -                 |
| <b>Total</b>                         |                 | <b>3,862,276</b> | <b>35,566,913</b> |

Forward exchange contracts represent commitments to purchase local and foreign currencies including the unexecuted part of regular-way transactions. Interest rate swap contracts represent commitments to swap fixed interest rate with variable interest rate where the physical exchange of funds is not required except in foreign exchange swaps. The bank's credit risk represents the cost of potential replacement of the swaps in case other parties fail to meet their obligations. This risk is controlled on an ongoing basis in terms of fair value and percentage of contracted amounts. To control the outstanding credit risk, the bank assesses counterparties to the contract in the same manner used in lending activities.

- Fair value hedge

The bank uses interest rate swap contracts to mitigate part of the risk of potential increase in fair value of its fixed rate customer deposits in foreign currencies to the extent caused by declining market interest rates.

Net derivative assets resulting from these swap contracts have a fair value of EGP 865,021 as of March 31, 2015 (December 31, 2014 net assets of EGP 953,818).

- Cash flow hedge

The bank uses interest rate swap contracts to hedge part of its risk to fluctuations in cash flows associated with its loans to customers. The fair value for swaps represents net assets by EGP 2,749,675 as of March 31, 2015 (December 31, 2014: assets of EGP 2,908,458).



QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

20- Financial Investments

| Available-for-sale investments                       | March 31, 2015        | December 31, 2014     |
|------------------------------------------------------|-----------------------|-----------------------|
| <b>(A) Debt Instruments at Fair Value</b>            |                       |                       |
| Listed Instruments in Egyptian Stock Exchange Market | 18,324,676,413        | 16,311,401,233        |
| Listed Instruments in Foreign Stock Exchange Market  | 1,847,515,158         | 1,803,700,799         |
| <b>Total Debt Instruments</b>                        | <b>20,172,191,571</b> | <b>18,115,102,032</b> |
| <b>(B) Equity Instruments at Fair Value :</b>        |                       |                       |
| Listed Instruments in Egyptian Stock Exchange Market | 59,022,600            | 58,038,890            |
| <b>(C) Money Market Funds and Balanced Funds</b>     |                       |                       |
| Unlisted Instruments in Stock Exchange Market        | 50,980,357            | 58,406,250            |
| <b>(D) Equity Instruments at Cost Method :</b>       |                       |                       |
| Unlisted Instruments in Stock Exchange Market        | 170,208,067           | 169,991,983           |
| <b>Total Available-for-sale investments (1)</b>      | <b>20,452,402,595</b> | <b>18,401,539,155</b> |
| <b>Held to maturity investments</b>                  |                       |                       |
| <b>Mutual funds</b>                                  |                       |                       |
| Unlisted Instruments in Stock Exchange Market*       | 15,000,000            | 15,000,000            |
| <b>Total held to maturity investments (2)</b>        | <b>15,000,000</b>     | <b>15,000,000</b>     |
| <b>Total Financial Investments (1+2)</b>             | <b>20,467,402,595</b> | <b>18,416,539,155</b> |
| Current balances                                     | 2,656,056,653         | 2,051,056,710         |
| Non-current balances                                 | 17,811,345,942        | 16,365,482,445        |
| <b>Total</b>                                         | <b>20,467,402,595</b> | <b>18,416,539,155</b> |
| Fixed interest debt instruments                      | 20,172,191,571        | 18,115,102,032        |
| <b>Total Debt Instruments</b>                        | <b>20,172,191,571</b> | <b>18,115,102,032</b> |

The following table analyzes movement on financial investments during the period:

|                                                                         | Available-for-sale<br>investments | Held to maturity<br>investments |
|-------------------------------------------------------------------------|-----------------------------------|---------------------------------|
| <b>Balance at the beginning of the current period</b>                   | 18,401,539,155                    | 15,000,000                      |
| Additions                                                               | 1,628,923,925                     | -                               |
| Amortization of premium / discount                                      | 78,828,669                        | -                               |
| Disposals (sale/redemption)                                             | (171,193,320)                     | -                               |
| Translation differences resulting from monetary foreign currency assets | 48,288,722                        | -                               |
| Changes in fair value                                                   | 466,015,444                       | -                               |
| <b>Balance at the end of the current period</b>                         | <b>20,452,402,595</b>             | <b>15,000,000</b>               |

The following table analyzes movement on financial investments during the comparative year:

|                                                                         |                       |                       |
|-------------------------------------------------------------------------|-----------------------|-----------------------|
| <b>Balance at the beginning of the comparative year</b>                 | 13,178,504,967        | 65,000,000            |
| Additions                                                               | 7,492,588,220         | -                     |
| Amortization of premium / discount                                      | 133,391,145           | -                     |
| Disposals (sale/redemption)                                             | (2,178,912,907)       | (50,000,000)          |
| Translation differences resulting from monetary foreign currency assets | 6,103,770             | -                     |
| Changes in fair value                                                   | (224,733,158)         | -                     |
| Less: Allowance for impairment loss                                     | (5,402,882)           | -                     |
| <b>Balance at the end of the comparative year</b>                       | <b>18,401,539,155</b> | <b>15,000,000</b>     |
| <b>Gain on financial investments</b>                                    | <b>March 31, 2015</b> | <b>March 31, 2014</b> |
| <b>Gain on sale of Available-for-sale assets</b>                        | 1,399,257             | 487,371               |
| <b>Total</b>                                                            | <b>1,399,257</b>      | <b>487,371</b>        |

\* The bank's equity instruments classified in the held to maturity category represent bank subscribed stake at 5% from the total certificates' number of its QNB ALAHLI First Fund with cumulative daily return (THEMAR Money Market Fund) upon its initial offering, in addition to the bank subscribed stake at 20% from the total certificates' number of its QNB ALAHLI Second Fund with periodic / cumulative return (Tawazon Balanced Fund) , in addition to the 20% from the total certificates' number of its QNB ALAHLI Third Fund with periodic / cumulative return (Tadawol Equity Fund) upon its initial offering. All stakes required to be retained by the bank until maturity of the funds in accordance with the provisions of the law, had a nominal value of EGP 5 million each.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

21- Investments in subsidiaries and associates

The following table summarizes the bank's holdings in its subsidiaries and associates:

| March 31, 2015                                          | Country of residence | Investee's assets    | Investee's liabilities (excluding equity) | Investee's revenues | Investee's profit (loss) | Carrying amount    | The bank stake |
|---------------------------------------------------------|----------------------|----------------------|-------------------------------------------|---------------------|--------------------------|--------------------|----------------|
| QNB ALAHLI leasing company (Subsidiary)                 | Egypt                | 2,411,657,595        | 2,169,557,511                             | 213,225,797         | 7,941,608                | 144,915,453        | 99.98%         |
| QNBALAHLI Life Insurance company (Subsidiary)           | Egypt                | 979,782,269          | 800,969,026                               | 22,435,955          | 17,564,038               | 69,179,676         | 99.98%         |
| QNB ALAHLI Asset Management Egypt (Subsidiary )         | Egypt                | 8,379,991            | 1,079,364                                 | 208,772             | 138,607                  | 1,176,710          | 97.48%         |
| QNB ALAHLI Factoring Company (Subsidiary)               | Egypt                | 817,171,935          | 736,051,727                               | 17,488,795          | 1,589,342                | 49,990,000         | 99.98%         |
| Senouhi Company for Construction Materials (Associates) | Egypt                | 13,956,047           | 2,400,345                                 | 17,014,800          | 432,805                  | 1,847,250          | 23.09%         |
| <b>Total</b>                                            |                      | <b>4,230,947,837</b> | <b>3,710,057,973</b>                      | <b>270,374,119</b>  | <b>27,666,400</b>        | <b>267,109,089</b> |                |

| December 31, 2014                                       | Country of residence | Investee's assets    | Investee's liabilities (excluding equity) | Investee's revenues | Investee's profit (loss) | Carrying amount    | The bank stake |
|---------------------------------------------------------|----------------------|----------------------|-------------------------------------------|---------------------|--------------------------|--------------------|----------------|
| QNB ALAHLI leasing company (Subsidiary)                 | Egypt                | 2,320,409,758        | 2,084,052,203                             | 737,669,556         | 21,990,783               | 144,915,453        | 99.98%         |
| QNBALAHLI Life Insurance company (Subsidiary)           | Egypt                | 924,426,045          | 763,176,840                               | 53,874,021          | 41,450,384               | 69,179,676         | 99.98%         |
| QNB ALAHLI Asset Management Egypt (Subsidiary )         | Egypt                | 7,191,632            | 1,029,612                                 | 19,582              | (783,422)                | 195,007            | 97.38%         |
| QNB ALAHLI Factoring Company (Subsidiary)               | Egypt                | 443,986,234          | 362,833,140                               | 59,694,676          | 16,222,276               | 49,990,000         | 99.98%         |
| Senouhi Company for Construction Materials (Associates) | Egypt                | 14,082,492           | 2,679,679                                 | 12,495,514          | 279,917                  | 1,847,250          | 23.09%         |
| <b>Total</b>                                            |                      | <b>3,710,096,161</b> | <b>3,213,771,474</b>                      | <b>863,783,349</b>  | <b>79,189,938</b>        | <b>266,127,386</b> |                |

22- Intangible assets

|                                                | March 31, 2015     | December 31, 2014  |
|------------------------------------------------|--------------------|--------------------|
| <b>Software</b>                                |                    |                    |
| Net book value at the beginning of the period  | 103,286,698        | 118,482,053        |
| Addition                                       | 15,075,194         | 18,646,464         |
| Amortization                                   | (9,200,651)        | (33,841,819)       |
| <b>Net book value at the end of the period</b> | <b>109,161,241</b> | <b>103,286,698</b> |

23- Other assets

|                                                               | March 31, 2015       | December 31, 2014    |
|---------------------------------------------------------------|----------------------|----------------------|
| Accrued revenues                                              | 919,079,413          | 709,313,958          |
| Pre-paid expenses                                             | 33,828,224           | 33,759,164           |
| Advance payments for acquisition of Property and Equipment    | 423,369,723          | 346,528,747          |
| Foreclosed assets reverted to the bank in settlement of debts | 32,067,851           | 32,067,851           |
| Deposits held with others and custody                         | 4,852,305            | 4,730,244            |
| Advance payments to tax authority                             | 855,381,351          | 664,815,177          |
| Others                                                        | 113,451,898          | 72,570,285           |
| <b>Total</b>                                                  | <b>2,582,030,765</b> | <b>1,863,785,426</b> |

24- Property and Equipment

|                                               | Lands and buildings | Renovations of leased assets | Machinery & equipment | Others            | Total                |
|-----------------------------------------------|---------------------|------------------------------|-----------------------|-------------------|----------------------|
| <b>January 1, 2014</b>                        |                     |                              |                       |                   |                      |
| Cost                                          | 1,062,628,675       | 104,373,340                  | 397,158,252           | 118,136,968       | <b>1,682,297,235</b> |
| Accumulated depreciation                      | (329,678,312)       | (70,870,783)                 | (302,280,780)         | (63,598,902)      | <b>(766,428,777)</b> |
| <b>Net book value</b>                         | <b>732,950,363</b>  | <b>33,502,557</b>            | <b>94,877,472</b>     | <b>54,538,066</b> | <b>915,868,458</b>   |
| <b>December 31, 2014</b>                      |                     |                              |                       |                   |                      |
| Net book value at the beginning of the year   | 732,950,363         | 33,502,557                   | 94,877,472            | 54,538,066        | <b>915,868,458</b>   |
| Additions                                     | 193,478,685         | 11,495,710                   | 42,210,323            | 10,165,614        | <b>257,350,332</b>   |
| Disposals from Property and Equipment         | (7,561,101)         | -                            | -                     | (801,400)         | <b>(8,362,501)</b>   |
| Disposals from accumulated depreciation       | 6,196,101           | -                            | -                     | 179,061           | <b>6,375,162</b>     |
| Depreciation for the year                     | (46,345,699)        | (11,985,045)                 | (36,890,046)          | (9,826,829)       | <b>(105,047,619)</b> |
| <b>Net book value</b>                         | <b>878,718,349</b>  | <b>33,013,222</b>            | <b>100,197,749</b>    | <b>54,254,512</b> | <b>1,066,183,832</b> |
| <b>January 1, 2015</b>                        |                     |                              |                       |                   |                      |
| Cost                                          | 1,248,546,259       | 115,869,050                  | 439,368,575           | 127,501,182       | <b>1,931,285,066</b> |
| Accumulated depreciation                      | (369,827,910)       | (82,855,828)                 | (339,170,826)         | (73,246,670)      | <b>(865,101,234)</b> |
| <b>Net book value</b>                         | <b>878,718,349</b>  | <b>33,013,222</b>            | <b>100,197,749</b>    | <b>54,254,512</b> | <b>1,066,183,832</b> |
| <b>March 31, 2015</b>                         |                     |                              |                       |                   |                      |
| Net book value at the beginning of the period | 878,718,349         | 33,013,222                   | 100,197,749           | 54,254,512        | <b>1,066,183,832</b> |
| Additions                                     | 8,870,963           | 552,090                      | 10,895,230            | 688,029           | <b>21,006,312</b>    |
| Depreciation for the period                   | (11,189,670)        | (2,677,661)                  | (9,427,689)           | (2,454,825)       | <b>(25,749,845)</b>  |
| <b>Net book value</b>                         | <b>876,399,642</b>  | <b>30,887,651</b>            | <b>101,665,290</b>    | <b>52,487,716</b> | <b>1,061,440,299</b> |
| <b>Balances at March 31, 2015</b>             |                     |                              |                       |                   |                      |
| Cost                                          | 1,257,417,222       | 116,421,140                  | 450,263,805           | 128,189,211       | <b>1,952,291,378</b> |
| Accumulated depreciation                      | (381,017,580)       | (85,533,489)                 | (348,598,515)         | (75,701,495)      | <b>(890,851,079)</b> |
| <b>Net book value</b>                         | <b>876,399,642</b>  | <b>30,887,651</b>            | <b>101,665,290</b>    | <b>52,487,716</b> | <b>1,061,440,299</b> |

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

| 25- Due to banks                | March 31, 2015       | December 31, 2014    |
|---------------------------------|----------------------|----------------------|
| Current accounts                | 102,220,322          | 125,154,117          |
| Deposits                        | 3,737,133,631        | 1,268,999,291        |
| <b>Total</b>                    | <b>3,839,353,953</b> | <b>1,394,153,408</b> |
| Central banks                   | 24,188,480           | 23,768,523           |
| Local banks                     | 3,070,177,944        | 651,758,024          |
| Foreign banks                   | 744,987,529          | 718,626,861          |
| <b>Total</b>                    | <b>3,839,353,953</b> | <b>1,394,153,408</b> |
| Non-interest bearing balances   | 74,720,953           | 95,158,021           |
| Variable interest rate balances | 27,499,369           | 29,996,096           |
| Fixed interest rate balances    | 3,737,133,631        | 1,268,999,291        |
| <b>Total</b>                    | <b>3,839,353,953</b> | <b>1,394,153,408</b> |
| Current balances                | 3,839,353,953        | 1,394,153,408        |
| <b>Total</b>                    | <b>3,839,353,953</b> | <b>1,394,153,408</b> |

| 26- Customer deposits           | March 31, 2015        | December 31, 2014     |
|---------------------------------|-----------------------|-----------------------|
| Demand deposits                 | 20,578,038,623        | 18,110,165,047        |
| Time deposits and call accounts | 46,676,817,145        | 44,800,816,698        |
| Term saving certificates        | 15,769,252,441        | 14,115,827,941        |
| Saving deposits                 | 6,461,993,328         | 5,906,552,226         |
| Other deposits*                 | 2,981,660,455         | 2,716,340,427         |
| <b>Total</b>                    | <b>92,467,761,992</b> | <b>85,649,702,339</b> |
| Corporate deposits              | 53,190,102,636        | 50,286,899,051        |
| Retail deposits                 | 39,277,659,356        | 35,362,803,288        |
| <b>Total</b>                    | <b>92,467,761,992</b> | <b>85,649,702,339</b> |
| Non-interest bearing balances   | 15,538,200,940        | 16,403,543,318        |
| Variable interest rate balances | 14,932,433,142        | 5,922,937,226         |
| Fixed interest rate balances    | 61,997,127,910        | 63,323,221,795        |
| <b>Total</b>                    | <b>92,467,761,992</b> | <b>85,649,702,339</b> |
| Current balances                | 76,005,717,864        | 72,008,298,804        |
| Non-current balances            | 16,462,044,128        | 13,641,403,535        |
| <b>Total</b>                    | <b>92,467,761,992</b> | <b>85,649,702,339</b> |

\* Other deposits include deposits covering irrevocable letters of credit in the total of EGP 285,482,106 as of March 31, 2015 (December 31, 2014 EGP 350,282,044). The fair value of these deposits approximates its carrying amount.

| 27- Other loans                     | March 31, 2015     | December 31, 2014  |
|-------------------------------------|--------------------|--------------------|
| National Bank of Egypt (Ebab & Eco) | 59,118,717         | 75,112,060         |
| Commercial International Bank       | 41,278,571         | 53,848,571         |
| <b>Total</b>                        | <b>100,397,288</b> | <b>128,960,631</b> |

| 28- Other liabilities  | March 31, 2015       | December 31, 2014    |
|------------------------|----------------------|----------------------|
| Accrued interest       | 1,232,160,676        | 1,018,857,440        |
| Unearned revenues      | 60,236,029           | 52,263,538           |
| Accrued expenses       | 261,005,288          | 234,655,845          |
| Sundry credit balances | 235,134,915          | 149,691,763          |
| <b>Total</b>           | <b>1,788,536,908</b> | <b>1,455,468,586</b> |

29- Other provisions

March 31, 2015

| Description                          | Balance at the beginning of the period | Formed during the period | Released during the period | Foreign currencies translation differences | Used during the period | Balance at the end of the period |
|--------------------------------------|----------------------------------------|--------------------------|----------------------------|--------------------------------------------|------------------------|----------------------------------|
|                                      |                                        |                          |                            | + (-)                                      |                        |                                  |
| Provision for tax claims             | 456,425,502                            | 48,840,000               | -                          | -                                          | -                      | 505,265,502                      |
| Provision for legal claims           | 15,847,387                             | 296,725                  | -                          | 64,838                                     | (4,970)                | 16,203,980                       |
| Provision for contingent liabilities | 166,977,785                            | -                        | (7,185,401)                | 1,960,230                                  | -                      | 161,752,614                      |
| Provision for fidelity               | 22,745,688                             | -                        | -                          | 761,576                                    | -                      | 23,507,264                       |
| <b>Total</b>                         | <b>661,996,362</b>                     | <b>49,136,725</b>        | <b>(7,185,401)</b>         | <b>2,786,644</b>                           | <b>(4,970)</b>         | <b>706,729,360</b>               |

December 31, 2014

| Description                          | Balance at the beginning of the year | Formed during the year | Released during the year | Foreign currencies translation differences | Used during the year | Balance at the end of the year |
|--------------------------------------|--------------------------------------|------------------------|--------------------------|--------------------------------------------|----------------------|--------------------------------|
|                                      |                                      |                        |                          | + (-)                                      |                      |                                |
| Provision for tax claims             | 404,425,502                          | 52,000,000             | -                        | -                                          | -                    | 456,425,502                    |
| Provision for legal claims           | 22,662,520                           | -                      | (2,503,290)              | 8,152                                      | (4,319,995)          | 15,847,387                     |
| Provision for contingent liabilities | 148,860,634                          | 17,214,513             | -                        | 902,638                                    | -                    | 166,977,785                    |
| Provision for fidelity               | 13,549,407                           | 8,802,800              | -                        | 393,481                                    | -                    | 22,745,688                     |
| <b>Total</b>                         | <b>589,498,063</b>                   | <b>78,017,313</b>      | <b>(2,503,290)</b>       | <b>1,304,271</b>                           | <b>(4,319,995)</b>   | <b>661,996,362</b>             |

30- Deferred income tax

Deferred tax has been calculated on all temporary tax differences using the balance sheet method and using the expected tax rate on a time that the bank will recognize a benefit from assets / incurred liabilities at a tax rate of 25% and 30% for the current financial period. The bank does not offset deferred tax assets and deferred tax liabilities unless the bank has a legally enforceable right to set off current tax assets against current tax liabilities; and if the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority.

Deferred tax assets and liabilities

Below are the balances and movements of deferred tax assets and liabilities:

Balances of deferred tax assets and liabilities:

| Tax impact on temporary differences arising from:         | Deferred tax assets |                    | Deferred tax liabilities |                     |
|-----------------------------------------------------------|---------------------|--------------------|--------------------------|---------------------|
|                                                           | March 31, 2015      | December 31, 2014  | March 31, 2015           | December 31, 2014   |
| Property and Equipment                                    | -                   | -                  | (38,628,239)             | (40,016,032)        |
| Goodwill                                                  | 74,088,255          | 85,201,494         | -                        | -                   |
| Provisions (other than the provision for loan impairment) | 134,690,332         | 127,481,515        | -                        | -                   |
| Changes in fair value of Available-for-sale investments   | -                   | -                  | (24,473,501)             | (24,651,730)        |
| Effect of changes in accounting policies                  | -                   | -                  | (4,055,633)              | (4,055,633)         |
| <b>Deferred tax assets (liabilities)</b>                  | <b>208,778,587</b>  | <b>212,683,009</b> | <b>(67,157,373)</b>      | <b>(68,723,395)</b> |
| <b>Net balance of DTA (DTL)</b>                           | <b>141,621,214</b>  | <b>143,959,614</b> |                          |                     |

Movement of deferred tax assets and liabilities:

|                                            | Deferred tax assets |                    | Deferred tax liabilities |                     |
|--------------------------------------------|---------------------|--------------------|--------------------------|---------------------|
|                                            | March 31, 2015      | December 31, 2014  | March 31, 2015           | December 31, 2014   |
| Beginning balance                          | 212,683,009         | 218,422,410        | (68,723,395)             | (72,163,525)        |
| DT recognized / utilized during the period | (3,904,422)         | (5,739,401)        | 1,566,022                | 3,440,130           |
| <b>Closing balance</b>                     | <b>208,778,587</b>  | <b>212,683,009</b> | <b>(67,157,373)</b>      | <b>(68,723,395)</b> |

Balances of deferred tax assets (liabilities) recognized directly in equity

|                                                                   | March 31, 2015 | December 31, 2014 |
|-------------------------------------------------------------------|----------------|-------------------|
| Cumulative change in fair value of Available-for-sale investments |                | (24,473,501)      |
| Effect of changes in accounting policies (special reserve)        |                | (3,244,506)       |

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

31- Defined benefits obligation

|                                                                                   | March 31, 2015     | December 31, 2014  |
|-----------------------------------------------------------------------------------|--------------------|--------------------|
| <b>Amounts recognized in the statement of financial position:</b>                 |                    |                    |
| Liability for post-retirement medical benefits                                    | 225,977,600        | 212,610,364        |
| <b>Amounts recognized in the income statement:</b>                                |                    |                    |
| Post-retirement medical benefits                                                  | 14,345,196         | 47,052,063         |
| <b>Post-retirement medical benefits obligation constitutes of:</b>                |                    |                    |
| Balances shown in the statement of financial position are represented as follows: |                    |                    |
| Present value of unfunded liabilities                                             | 285,003,374        | 272,149,452        |
| Unrecognized actuarial loss                                                       | (59,025,774)       | (59,539,088)       |
|                                                                                   | <b>225,977,600</b> | <b>212,610,364</b> |
| <b>Liability movements during the period are represented as follows:</b>          |                    |                    |
| Balance at the beginning of the financial period                                  | 212,610,364        | 174,667,322        |
| Current service cost                                                              | 3,724,564          | 11,939,506         |
| Interest cost                                                                     | 10,107,318         | 32,612,894         |
| Actuarial losses                                                                  | 513,314            | 2,499,663          |
| Benefits paid                                                                     | (977,960)          | (9,109,021)        |
|                                                                                   | <b>225,977,600</b> | <b>212,610,364</b> |
| <b>Amounts recognized in the income statement are shown below:</b>                |                    |                    |
| Current service cost                                                              | 3,724,564          | 11,939,506         |
| Interest cost                                                                     | 10,107,318         | 32,612,894         |
| Actuarial losses recognized during the period                                     | 513,314            | 2,499,663          |
|                                                                                   | <b>14,345,196</b>  | <b>47,052,063</b>  |

The main actuarial assumptions used by the bank are outlined below:

|                                                                                  | March 31, 2015 | December 31, 2014 |
|----------------------------------------------------------------------------------|----------------|-------------------|
| <b>Discount rate (two plans):</b>                                                |                |                   |
| A- QNB ALAHLI current employees plan                                             | 15.25%         | 15.25%            |
| B-Ex-MIBank retirees plan                                                        | 15.25%         | 15.25%            |
| QNB ALAHLI -long term increase in the cost of medical care (on top of inflation) | 14.52%         | 14.52%            |
| Ex-MIBank - long term increase in the cost of medical care (on top of inflation) | 14.52%         | 14.52%            |

**Sensitivities to +1% in discount rate (duration of the plan):**

|                                  | Service cost | DBO    |
|----------------------------------|--------------|--------|
| Post-retirement medical benefits | 19.67%       | 17.64% |



### 32- Issued and paid-up capital

#### (A) Authorized Capital

The authorized capital amounts to EGP 10 billion.

#### (B) Issued and Paid up Capital

- The issued and paid up capital on March 31, 2015 amounted to EGP 4,878,894,920 representing 487,889,492 shares with a nominal value of EGP 10 each, of which 362,566,492 shares were paid in Egyptian pound and 125,323,000 shares were paid in foreign currency. The value of the shares paid in foreign currencies is recorded according to the exchange rates prevailing on the payment date.
- The Extraordinary General Assembly held on February 26, 2014 decided to increase a capital from EGP 4,878,894,920 to EGP 5,610,729,150 , an increase of EGP 731,834,230 (only seven hundred and thirty-one million and eight hundred and thirty four thousand and two hundred and thirty Egyptian pounds) by deducting the general reserve.
- The issued and paid up capital amounted to EGP 5,610,729,150 on March 31, 2015 representing 561,072,915 shares with a nominal value of EGP10 each, of which 435,749,915 shares were paid in Egyptian pound and 125,323,000 shares were paid in foreign currency according to the exchange rates prevailing on the payment date.
- The Extraordinary General Assembly held on February 12, 2015 decided to increase the capital from EGP 5,610,729,150 to EGP 6,452,338,520 , an increase of EGP 841,609,370 (only eight hundred and forty-one million and six hundred and nine thousand and three hundred and seventy Egyptian pounds) by deducting the general reserve and approvals being taken on those increases from the official bodies.

### 33- Reserve for employee stock ownership plan (ESOP)

Societe Generale Paris (France), which was the parent of QNB ALAHLI, had launched employees share ownership plan (ESOP) according to the Board of Directors decision in its meeting held on November 2, 2010. It had issued equity-settled share-based payments in its own equity shares to the bank's employees based on specific performance terms:

- 16 shares were awarded after the condition was met that was S.G Group's Return on Equity (ROE) for 2012 after tax is at least 10%. The shares will be made available at the end of March 2015. The condition was changed in May 2012, the shareholders accepted to replace the performance condition to be positive net income instead of Return on Equity (ROE) for 2012 after tax is at least 10%, group share 2012.
- 24 shares will be awarded if there is an improvement in customer satisfaction between 2010 and 2013. In the event that this condition is only partially met, a proportion of the shares will nevertheless be allocated. These shares will be made available at the end of March 2016.

The fair value of the equity instruments determined on the grant date was expensed on an accrual basis and reported in administrative expenses in the income statements with a corresponding increase in equity according to the bank' evaluation to the number of shares that will be issued.

During the first quarter of 2013, Societe Generale Paris (previously the Parent company) sold its entire majority stake in the bank's capital, but was committed to continue in the implementation of the ESOP and to meet all the employees rights in the shares provided to them in accordance with terms and maturities of such plan and without causing the bank to incur any additional cost in this regards.

The bank referred to IFRS 2 to account for the share based payment provided by the SG for the bank's employees, and had charged each financial period - since the beginning of the application of this plan - with the cost of employees benefit according to the plan against the ESOP reserve as this transaction represents substance a contribution from the parent to its subsidiary.

Since Societe Generale Paris is no longer the Parent company after the sale of its shares, and in the light of its commitment to issue such shares with the absence of any obligation on the bank's side in this regards, the bank ceased to recognize additional employees benefits expense (as of the date on which Societe Generale Paris sold its share) while retaining the accumulated balance under the shareholder equity until granting the shares by Societe Generale Paris.

On March 31, 2015, Societe Generale Paris has granted 16 shares to be distributed to employees after meeting the condition that was positive net income for year 2012.

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

34- Reserves and retained earnings

| (1) Reserves                                                   | March 31, 2015       | December 31, 2014    |
|----------------------------------------------------------------|----------------------|----------------------|
| General reserve (a)                                            | 4,408,034,377        | 2,665,043,542        |
| General banking risk reserve (b)                               | 217,819,911          | 191,304,813          |
| Legal reserve (c)                                              | 667,488,795          | 557,597,833          |
| Available-for-sale investments revaluation reserve (d)         | 899,474,363          | 433,280,690          |
| Special reserve (e)                                            | 147,044,179          | 147,044,179          |
| Capital reserve                                                | 9,917,364            | 9,219,034            |
| Hedging reserve - Cash Flow Hedge (CFH)                        | 2,355,004            | 2,466,235            |
| <b>Total reserves at the end of the period</b>                 | <b>6,352,133,993</b> | <b>4,005,956,326</b> |
| <b>Reserve movements are as follows:</b>                       |                      |                      |
| <b>(a) General reserve</b>                                     |                      |                      |
| Balance at the beginning of the financial period               | 2,665,043,542        | 1,860,793,096        |
| Transferred from retained earnings                             | 1,742,990,835        | 1,536,084,676        |
| Transferred to capital increase                                | -                    | (731,834,230)        |
| <b>Balance at the end of the period</b>                        | <b>4,408,034,377</b> | <b>2,665,043,542</b> |
| <b>(b) General banking risk reserve</b>                        |                      |                      |
| Balance at the beginning of the period                         | 191,304,813          | 57,798,674           |
| Transferred from net profit for the period / retained earnings | 26,515,098           | 133,506,139          |
| <b>Balance at the end of the period</b>                        | <b>217,819,911</b>   | <b>191,304,813</b>   |

The CBE regulations require banks to form General Banking Risk Reserve to meet unexpected risks. Such reserve should be deducted from net profit through the statement of profit appropriation, until it is approved by the GAM meeting convened to approve the annual separate financial statements. Such reserve cannot be used unless with approval from the CBE.

| (c) Legal Reserve                                    | March 31, 2015     | December 31, 2014  |
|------------------------------------------------------|--------------------|--------------------|
| Balance at the beginning of the period               | 557,597,833        | 470,582,501        |
| Transferred from the net profit for the prior period | 109,890,962        | 87,015,332         |
| <b>Balance at the end of the period</b>              | <b>667,488,795</b> | <b>557,597,833</b> |

According to the provisions of local laws and the bank's statutes, 5% of net profit of the year shall be transferred to a non-distributable statutory reserve until it reaches 100% of the bank's capital.

| (d) Available-for-sale Investments Revaluation Reserve                              | March 31, 2015     | December 31, 2014  |
|-------------------------------------------------------------------------------------|--------------------|--------------------|
| Balance at the beginning of the period                                              | 433,280,690        | 652,508,024        |
| Net gains (losses) resulting from changes in fair value during the period (Note 20) | 466,015,444        | (224,733,158)      |
| Deferred tax recognized during the period (Note 30)                                 | 178,229            | 5,505,824          |
| <b>Balance at the end of the period</b>                                             | <b>899,474,363</b> | <b>433,280,690</b> |

**(e) Special Reserve**

The application of the CBE new basis rules of preparation and presentation of financial statements as well as the modified principles of recognition and measurement requires to restate the comparative figures of the first financial year that have been impacted by this change, including comparative figures in the balance sheet and the income statements for the previous year as the impact of adjustment is positive, such impact was carried directly to retained earnings then transferred to the special reserve in equity and shall not be used except by approval from CBE. The following is a breakdown of the items that generated the special reserve amount:

|                                                                    |                    |
|--------------------------------------------------------------------|--------------------|
| Allowance for loans and credit facilities to customers             | 112,739,320        |
| Contingent liabilities provision                                   | 39,486,484         |
| Amortized cost method using EIR for held to maturity investments   | 253,607            |
| Amortized cost method using EIR for Available-for-sale investments | 393,930            |
| Deferred tax (Tax impact on adjustment)                            | (22,288,030)       |
| Available-for-sale investments (Equity instruments)                | 16,458,868         |
| <b>Total</b>                                                       | <b>147,044,179</b> |

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

(2) Profit for the period and Retained earnings

|                                                                   | March 31, 2015     | December 31, 2014    |
|-------------------------------------------------------------------|--------------------|----------------------|
| <b>Movements on retained earnings:</b>                            |                    |                      |
| Balance at the beginning of the period                            | 2,065,011,438      | 1,805,566,102        |
| Net profit of the financial period                                | 621,981,937        | 2,198,517,577        |
| Employees' profit share                                           | (206,431,311)      | (180,555,556)        |
| Board of directors' remuneration                                  | (5,000,000)        | (1,900,000)          |
| Transferred to capital reserve                                    | (698,330)          | (10,538)             |
| Transferred to general reserve                                    | (1,742,990,835)    | (1,536,084,676)      |
| Transferred to the legal reserve                                  | (109,890,962)      | (87,015,332)         |
| Transferred from reserve for employee stock ownership Plan (ESOP) | 8,301,215          | -                    |
| Transferred to general banking risk reserve                       | (26,515,098)       | (133,506,139)        |
| <b>Balance at the end of the period</b>                           | <b>603,768,054</b> | <b>2,065,011,438</b> |

35- Cash and cash equivalents

For the purpose of presenting the cash flow statement, cash and cash equivalents include the following balances maturing within less than 3 months from placement or acquisition date.

|                                                       | March 31, 2015       | March 31, 2014       |
|-------------------------------------------------------|----------------------|----------------------|
| Cash and balances with central banks                  | 1,916,409,247        | 1,643,811,293        |
| Due from banks in less than 3 months                  | 3,313,147,416        | 3,533,707,832        |
| Treasury bills and other governmental notes (91 days) | 3,144,074,754        | 935,969,028          |
| <b>Total</b>                                          | <b>8,373,631,417</b> | <b>6,113,488,153</b> |

36- Contingent liabilities and other commitments

(a) Legal claims (litigation)

Several lawsuits were brought against the bank and are still outstanding as of March 31, 2015. No provision has been formed since it is not probable the bank will incur losses in regard of these lawsuits.

(b) Capital commitments:

The bank is a party to contracts for capital commitments amounting to EGP 361,559,909 as of March 31, 2015 (EGP 409,057,263 on December 31, 2014). These represent commitments by the bank for the purchases of buildings and equipment. Management is sufficiently confident that net profit shall be realized and finance shall be made available to cover these commitments.

(c) Commitments for loans, guarantees, and facilities

The bank's commitments for loans, guarantees and facilities are set out below:

|                                                     | March 31, 2015        | December 31, 2014     |
|-----------------------------------------------------|-----------------------|-----------------------|
| Loan commitments                                    | 73,183,305            | 36,190,900            |
| Accepted papers                                     | 616,557,470           | 834,772,530           |
| L/Gs                                                | 17,109,266,762        | 15,715,374,845        |
| Import L/Cs                                         | 2,004,148,018         | 2,178,199,756         |
| Export L/Cs                                         | 151,886,365           | 187,583,468           |
| Other contingent liabilities (Financial guarantees) | 658,102               | 611,302               |
| <b>Total</b>                                        | <b>19,955,700,022</b> | <b>18,952,732,801</b> |

(D) Commitments under operating lease contracts

Total minimum rental payments for the irrevocable operating lease contracts are as follows:

|                                          | March 31, 2015     | December 31, 2014  |
|------------------------------------------|--------------------|--------------------|
| Not more than one year                   | 51,620,961         | 47,938,382         |
| More than one year and less than 5 years | 157,213,157        | 148,596,251        |
| More than 5 years                        | 40,889,140         | 36,778,794         |
| <b>Total</b>                             | <b>249,723,258</b> | <b>233,313,427</b> |

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

37- Related-party transactions

Qatar National Bank SAQ is the ultimate parent and controlling party as at the end of the reporting period which owns 97.1% in the bank's ordinary shares whereas the remaining 2.9% are held by other shareholders.

A number of transactions have been conducted during the reporting period with related parties within the bank's normal course of business. These include loans, deposits, and foreign currency transactions.

Related party transactions with parents other than the payment of dividends on ordinary shares:

| QNB Group              | March 31, 2015 | December 31, 2014 |
|------------------------|----------------|-------------------|
| Due from banks         | 37,857,478     | 57,647,383        |
| Due to banks           | 659,411,324    | 644,093,585       |
| Export LC              | 4,518,060      | -                 |
| LGs for Banks          | 1,458,750,575  | 906,965,264       |
| Forward currency deals | 463,509,281    | 1,484,465,709     |

(A) Loans and credit facilities to related parties

|                                                             | Directors and others key management personnel<br>(and close family members*) |                   | Associates and Subsidiaries |                      |
|-------------------------------------------------------------|------------------------------------------------------------------------------|-------------------|-----------------------------|----------------------|
|                                                             | March 31, 2015                                                               | December 31, 2014 | March 31, 2015              | December 31, 2014    |
| Outstanding loans at the beginning of the financial period  | 260,064                                                                      | 198,312           | 2,114,573,336               | 1,698,238,691        |
| Changes on Directors                                        | -                                                                            | 310,262           | -                           | -                    |
| Loans issued during the financial period                    | -                                                                            | -                 | 163,998,184                 | 1,031,810,375        |
| Loans repayment during the financial period                 | (38,083)                                                                     | (248,510)         | (525,949,302)               | (615,475,730)        |
| <b>loans Outstanding at the end of the financial period</b> | <b>221,981</b>                                                               | <b>260,064</b>    | <b>1,752,622,218</b>        | <b>2,114,573,336</b> |
| Interest income on loans                                    | 1,892                                                                        | 10,768            | 45,756,751                  | 169,153,392          |

\* Loans granted to top management members and close family members at end of current period amounted to EGP 221,981 against EGP 260,064 at the end of pervious year, below table illustrates the nature of these loans. The average interest rate on these different types of loans is 3.14 % (against average interest rate of 3.01% in the comparative year).

\*\* No provisions have been recognized in respect of loan provided to related parties.

In June 28, 2012, QNB ALAHLI leasing Company (Subsidiary) signed an agreement with QNB ALAHLI to get a long term facility by amount of 400 MEGP, The contract provided that the bank bears the risk of non-repayment of the lessee for the rental amount in an amount not to exceed 200 MEGP. The balance of the facility at March 31, 2015 amount of EGP 360,789,301, the total facility balance disclosed within the balance of Loans and credit facilities to Subsidiary and,

Loans and credit facilities to related parties can be analyzed below

|                     | Directors and others key management personnel<br>(and close family members) |                   | Associates and Subsidiaries |                      |
|---------------------|-----------------------------------------------------------------------------|-------------------|-----------------------------|----------------------|
|                     | March 31, 2015                                                              | December 31, 2014 | March 31, 2015              | December 31, 2014    |
| Overdrafts          | -                                                                           | -                 | 39                          | 173                  |
| Cash Credit - Staff | 221,981                                                                     | 260,064           | -                           | -                    |
| Revolving term loan | -                                                                           | -                 | 1,391,828,500               | 1,669,647,923        |
| Visa card           | -                                                                           | -                 | 4,378                       | -                    |
| Equipment loans     | -                                                                           | -                 | 360,789,301                 | 444,925,240          |
| <b>Total</b>        | <b>221,981</b>                                                              | <b>260,064</b>    | <b>1,752,622,218</b>        | <b>2,114,573,336</b> |

QNB ALAHLI S.A.E  
Notes to the Separate Financial Statements  
For the Three Months Period Ended 31 March 2015

(All amounts are shown in Egyptian Pounds)

(B) Deposits from related parties

|                                                                | Directors and others key management personnel<br>(and close family members) |                   | Associates and Subsidiaries |                    |
|----------------------------------------------------------------|-----------------------------------------------------------------------------|-------------------|-----------------------------|--------------------|
|                                                                | March 31, 2015                                                              | December 31, 2014 | March 31, 2015              | December 31, 2014  |
| Deposits outstanding at the beginning of the financial period  | 16,944,290                                                                  | 35,151,997        | 196,312,115                 | 268,153,154        |
| Changes on Directors                                           | -                                                                           | (20,054,324)      | -                           | -                  |
| Deposits placed during the period                              | 1,471,130                                                                   | 2,729,446         | 531,262,921                 | 24,982,299         |
| Deposits repaid during the period                              | (455,234)                                                                   | (882,829)         | (8,652,842)                 | (96,823,338)       |
| <b>Deposits outstanding at the end of the financial period</b> | <b>17,960,186</b>                                                           | <b>16,944,290</b> | <b>718,922,194</b>          | <b>196,312,115</b> |
| Interest expense on deposits                                   | 72,015                                                                      | 242,809           | 1,890,991                   | 7,992,240          |

Deposits from related parties can be analyzed below

|                          | March 31, 2015    |                   | December 31, 2014  |                    |
|--------------------------|-------------------|-------------------|--------------------|--------------------|
|                          | March 31, 2015    | December 31, 2014 | March 31, 2015     | December 31, 2014  |
| Demand Deposits          | 6,269,911         | 5,997,456         | 148,313,269        | 9,270,233          |
| Saving account           | 9,588             | 9,588             | -                  | -                  |
| Certificates of deposits | 55,000            | 55,000            | -                  | -                  |
| Time Deposits            | 11,625,687        | 10,882,246        | 570,608,925        | 187,041,882        |
| <b>Total</b>             | <b>17,960,186</b> | <b>16,944,290</b> | <b>718,922,194</b> | <b>196,312,115</b> |

(C) Other transactions with related parties

|                                       | Directors and others key management personal<br>(and close family members) |                   | Associates and Subsidiaries |                   |
|---------------------------------------|----------------------------------------------------------------------------|-------------------|-----------------------------|-------------------|
|                                       | March 31, 2015                                                             | December 31, 2014 | March 31, 2015              | December 31, 2014 |
| Fee and commission income             | 2,115                                                                      | 8,447             | 2,115,610                   | 11,964,353        |
| Guarantees issued by the bank         | -                                                                          | -                 | 49,351,692                  | 67,876,509        |
| <b>The above guarantees comprise:</b> |                                                                            |                   |                             |                   |
| LGs                                   | -                                                                          | -                 | 56,306                      | 47,436            |
| LCs                                   | -                                                                          | -                 | 49,295,386                  | 67,829,073        |
| <b>Total</b>                          | <b>-</b>                                                                   | <b>-</b>          | <b>49,351,692</b>           | <b>67,876,509</b> |

The pricing for related parties' transactions are being the same for other parties



### 38- Money Market and balanced Funds

#### A- QNB ALAHLI First Fund with cumulative daily return (THEMAR Money Market Fund)

The bank has set up an investment fund under the name of "THEMAR" with daily accumulated interest as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

THEMAR initial offering was for one million certificates at nominal value of EGP 100 million, of which 50,000 certificates worth of EGP 5 Million were subscribed at by the bank at that time. EFG HERMES is managing this fund.

Total number of the outstanding certificates at March 31, 2015 reached 14,855,386 at a total value of EGP 3,064,784,975 The bank currently holds 297,108 certificates worth of EGP 55,980,357 of which EGP 5 million are classified as held to maturity investments and represent 5% from the total number of certificates that were initially issued, whereas the remaining value of EGP 50,980,357 which represents 2% of the increase in fund's net asset value since initial subscription are classified as available-for-sale investments.

According to the management agreement and the fund's prospectus, the bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current period amounting to EGP 3,818,012 have been reported in the "fees and commission income" line item in the income statement.

#### B- QNB ALAHLI Second Fund with periodic / cumulative return (Tawazon Balanced Fund)

The bank has set up an investment fund under the name of Tawazon Fund with Periodic Income as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

Tawazon initial offering was for two hundred and fifty thousand certificates amounting to EGP 25 million, of which 50,000 certificates worth of EGP 5 million were subscribed at by the bank at that time. Beltone Asset Management is managing this fund.

Total number of the outstanding certificates at March 31, 2015 reached 113,805 at a total value of EGP 17,620,132 The bank currently holds 50,000 certificates worth of EGP 5 million that are classified as held to maturity investments and represent 20% of the total number of certificates that were initially issued.

According to the management agreement and the fund's prospectus, the bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current period amounting to EGP 21,115 have been reported in the "fees and commission income" line item in the income statement.

#### C- QNB ALAHLI Third Fund with periodic / cumulative return (Tadawol Equity Fund)

The bank has set up an investment fund under the name of Tadawol Fund with Periodic accumulated Income as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

Tadawol certificates were offered in a public offering amounting to EGP 25 million distributed over two hundred and fifty thousand certificates with a nominal value of EGP 100 each, subscriptions have only covered a number of one hundred and twenty five thousand certificates amounting to EGP 12.5 million, of which 50,000 certificates worth of EGP 5 million were subscribed at by the bank at that time. HC Fund manager Asset Management is managing this fund.

Total number of the outstanding certificates at March 31, 2015 reached 85,295 at a total value of EGP 14,390,184 The bank currently holds 50,000 certificates worth of EGP 5 million that are classified as held to maturity investments and represent 40% from the total number of certificates that were initially issued.

According to the management agreement and the fund's prospectus, the bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current period amounting to EGP 17,902 have been reported in the "fees and commission income" line item in the income statement.